

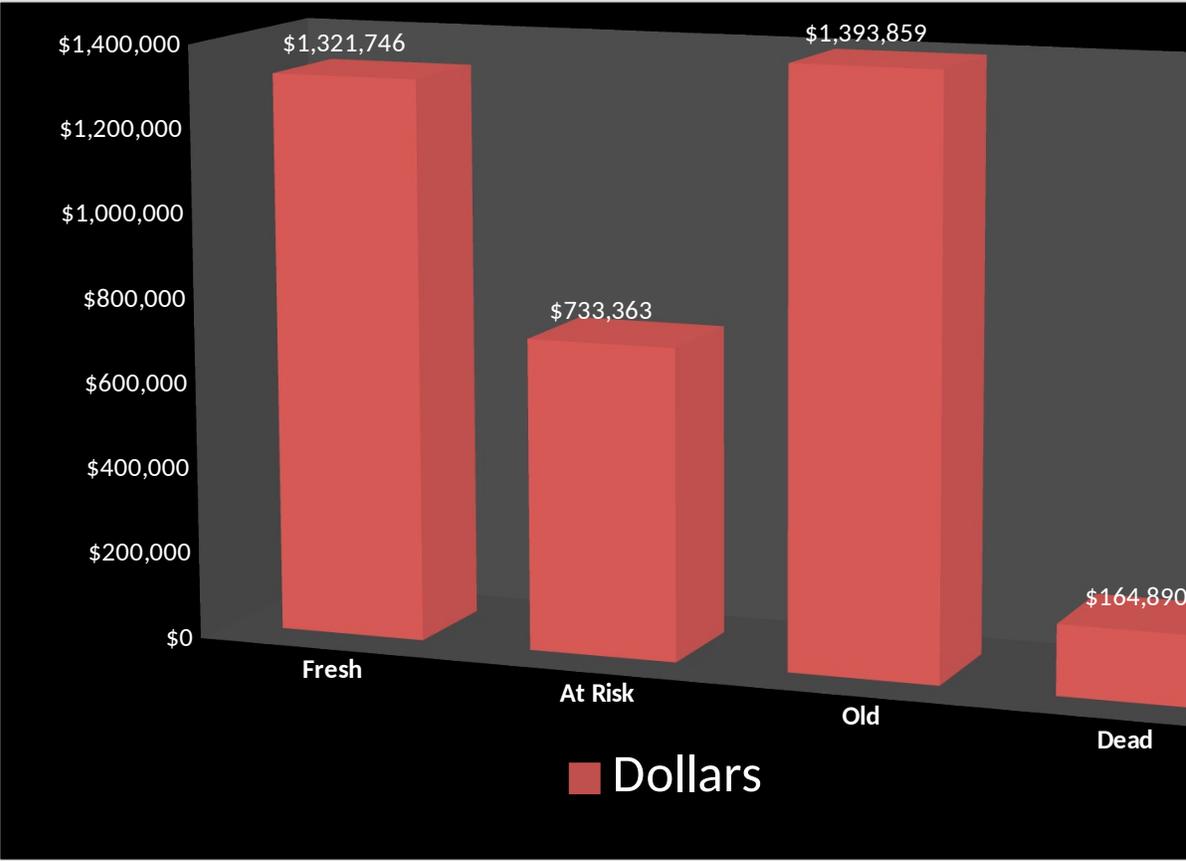
## Pre-Owned Stock Analysis

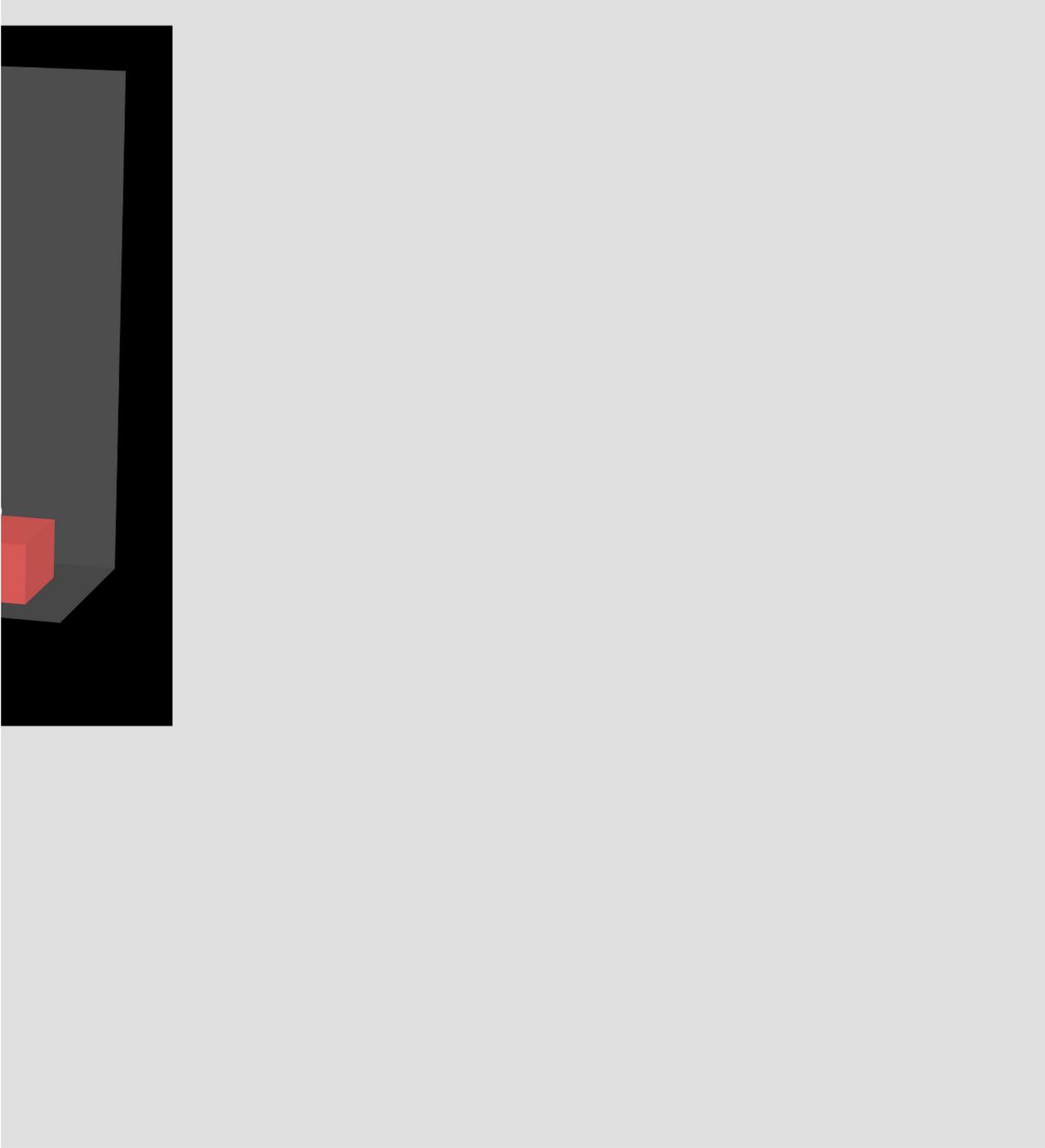
### Days In Stock

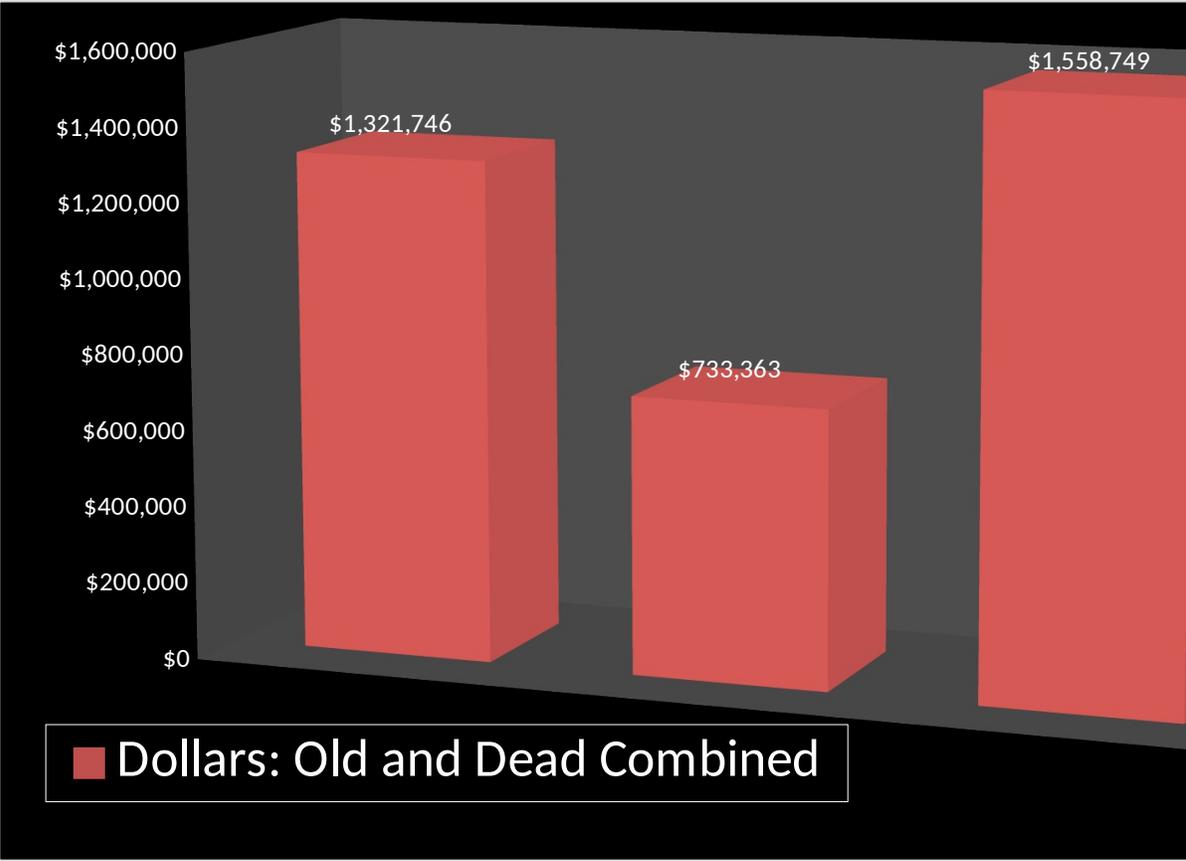
	0-30	31-45	46-60	61-90	90-120
# Of Units	43	4	11	17	10
Dollars	\$1,321,746	\$201,374	\$531,989	\$888,997	\$504,862
	<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	
	43	15	<i>Units</i>		27
	\$1,321,746	\$733,363	<i>Dollars</i>		\$1,393,859

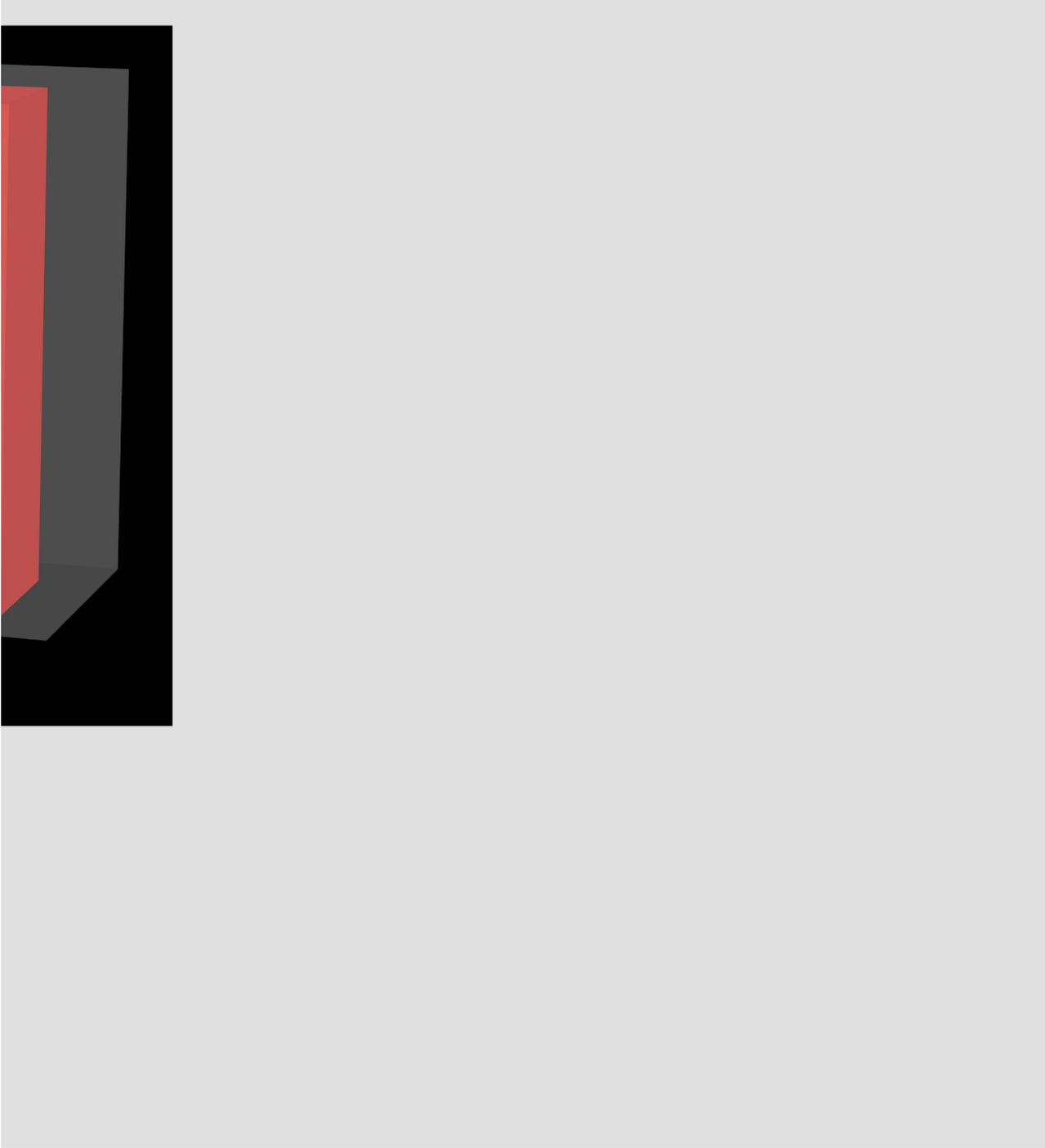


<b>121+</b>	<b>Total</b>
<b>3</b>	<b>88</b>
<b>\$164,890</b>	<b>\$3,613,858</b>
<b>Dead</b>	
<b>3</b>	
<b>\$164,890</b>	<b>\$1,558,749</b>









## Pre-Owned Stock Analysis

<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	<b>Dead</b>
43	15	<i>Units</i>	27	3
\$1,321,746	\$733,363	<i>Dollars</i>	\$1,393,859	\$164,890
49%	17%	<i>Percent of total in Units</i>	31%	3%
37%	20%	<i>Percent of total in \$</i>	39%	5%
\$30,738	\$48,891	<i>Average Cost per Unit</i>	\$51,624	\$54,963

**88**

**\$3,613,858**

## Over Valuation "Water" Analysis

### Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
<b>Dollars</b>	1321746	201374	531989	888997	504862	164890
	<b>At Risk</b>		<b>OLD</b>		<b>Dead</b>	
	\$733,363		<i>Dollars</i>		\$1,393,859	\$164,890
Enter the percentage of this inventory value that you estimate is "water"	10%	<i>"Water" %</i>		15%	25%	
	\$73,336	<i>"Water" Dollars</i>		\$209,079	\$41,223	

% of inventory under water     9.0%

Total Water Dollars     \$323,638

**Total**

**3613858**

