

Date Sold	Stock #	Year	Make	Model	Days in Stock	Front End Gross	Finance Gross
4/19/2018	PC2222	2010	Mercury	Milan	0	\$ 250.00	\$ 1,070.00
5/4/2018	18282A	2013	Jeep	Grand Cherokee	0	\$ 245.00	\$ 1,230.00
4/12/2018	PC2217	2016	Ford	Focus	1	\$ 1,627.00	\$ -
5/3/2018	PC2231	2015	Ford	F150	1	\$ (250.00)	\$ -
5/11/2018	PC2215A	2015	Ford	Escape	1	\$ 797.00	\$ -
4/21/2018	PC2227	2016	Ford	Transit	3	\$ 4,250.00	\$ 212.00
4/27/2018	18101B	2013	Ford	Explorer	3	\$ 3,225.00	\$ -
5/16/2018	18183A	2016	Ford	Super Duty	3	\$ 2,739.00	\$ 2,547.00
4/23/2018	F2377A	2016	Dodge	Grand Caravan	7	\$ 3,019.00	\$ -
5/12/2018	PC2230	2014	Infinit	Q50	8	\$ 64.00	\$ -
4/30/2018	18185A	2014	Ford	F150	13	\$ 4,721.00	\$ 1,941.00
4/16/2018	18065B2	2009	Ford	F150	14	\$ 4,385.00	\$ 2,713.00
4/20/2018	18010B	2013	Jeep	Wrangler	15	\$ 2,057.00	\$ -
4/21/2018	18151A	2015	Ford	Fusions	15	\$ 2,007.00	\$ -
4/9/2018	18201A	2011	Ford	Escape	17	\$ 2,419.00	\$ -
5/10/2018	PC2202A	2014	Ford	Escape	17	\$ 560.00	\$ -
4/2/2018	18065A2	2017	Ford	Fusion	18	\$ 5,071.00	\$ 381.00
4/11/2018	PC2204	2015	Ford	Focus	19	\$ 1,675.00	\$ -
4/7/2018	F2378	2017	Ford	Fusion	23	\$ 2,121.00	\$ 2,307.00
4/26/2018	18213A	2013	Honda	Civic	24	\$ 2,222.00	\$ 97.00
4/12/2018	18195A	2013	Ford	CMAX	29	\$ 4,115.00	\$ 1,847.00
4/26/2018	PC2215	2017	Ford	Mustang	30	\$ 2,451.00	\$ 150.00
4/16/2018	F2377	2017	Ford	Fusion	32	\$ 2,258.00	\$ 2,646.00
4/5/2018	18010A	2015	Jeep	Renegade	33	\$ 1,649.00	\$ 1,721.00
4/23/2018	PC2202	2017	Ford	Escape	34	\$ 498.00	\$ 588.00
4/20/2018	PC2192	2015	Ford	Explorer	43	\$ 1,513.00	\$ 2,672.00
5/12/2018	18167A	2010	Dodge	Avenger	43	\$ 2,345.00	\$ 84.00
5/17/2018	PC2208	2017	Toyota	Corolla	52	\$ 190.00	\$ 394.00
4/23/2018	18142A	2012	Ford	F150	54	\$ 1,595.00	\$ 2,489.00
4/3/2018	18036A	2017	Ford	Super Duty	56	\$ 199.00	\$ -
4/17/2018	18045A	2013	Chevrolet	Silverado	57	\$ 1,947.00	\$ 2,054.00
5/12/2018	18078A	2016	Ford	Explorer	59	\$ 4,084.00	\$ 3,331.00
5/18/2018	PC2201	2017	Ford	Escape	59	\$ (486.00)	\$ 1,550.00
4/24/2018	18101A	2017	Toyota	Highlander	60	\$ (2.00)	\$ 376.00

Days in Inventory	Unit Sales	Total Front Gross \$	Total F&I Gross \$	\$ PUVR	% of total unit sales
0 - 30 Days	22	\$49,770	\$ 14,495.00	\$ 2,921.14	44%
31 - 45 Days	5	\$8,263	\$ 7,711.00	\$ 3,194.80	10%
46 - 60 Days	7	\$7,527	\$ 10,194.00	\$ 2,531.57	14%
60 - 90 Days	8	\$6,430	\$ 9,560.00	\$ 1,998.75	16%
90 Days and Over	8	\$4,531	\$ 12,701.00	\$ 2,154.00	16%
Total	50	\$76,521	\$ 54,661.00	\$ 12,800.26	

\$ PUVR result of adding Front Gross \$\$ and F&I Gross \$\$ divided by Number of sales
% of total unit sales result of dividing unit sales in age bucket by total unit sales