

	Value
(1)Idle Parts Total	44334.40
(2)Current Parts Total	201090.82
(3)Total Parts	245425.22
*Note: Does NOT include Negative on Hand or "Dirty Cores"	
Idle Capital Percentage (1)/(3)	18.06%

Off the Shelf Fill Rate

	Quantity
(1)Total Off the Shelf	2445
(2)Total Other	26
(3)Total Quantity Sold	2471
Off the Shelf Fill Rate (1)/(3)	98.9%

True Turn

	Value
(1) Annualization Ratio (365/ 30) =	12.166
(2) Total Stock Orders	86621.00
(3) Annualized Stock Orders	1053831.09
(4) Inventory Value	246125.22
*Note: Does NOT include Negative on Hand or "Dirty Cores"	
(5) True Turn (3)/(4)	4.28

Parts with Negative on Hand

	Part Numbers	Cost	Qty	Extended
Total of Negative on Hand	2	12.05	2-	12.05-

Lost Sales

	Part Numbers	Cost	Qty	Extended
Total Lost Sales	0	.00	0	.00

Parts Without Cost

	Part Numbers
Total Parts Without Cost	290

Parts With No Bin Location

	Part Numbers	Cost	Qty	Extended
Total Parts with No Bin Location	6	769.00	9	356.40

	Value
(1)Idle Parts Total	31715.88
(2)Current Parts Total	130794.22
(3)Total Parts	162510.10
*Note: Does NOT include Negative on Hand or "Dirty Cores"	
Idle Capital Percentage (1)/(3)	19.52%

Off the Shelf Fill Rate

	Quantity
(1)Total Off the Shelf	3727
(2)Total Other	17
(3)Total Quantity Sold	3744
Off the Shelf Fill Rate (1)/(3)	99.5%

True Turn

	Value
(1) Annualization Ratio (365/ 30) =	12.166
(2) Total Stock Orders	76081.00
(3) Annualized Stock Orders	925601.45
(4) Inventory Value	162710.10
*Note: Does NOT include Negative on Hand or "Dirty Cores"	
(5) True Turn (3)/(4)	5.69

Parts with Negative on Hand

	Part Numbers	Cost	Qty	Extended
Total of Negative on Hand	2	354.40	2-	354.40-

Lost Sales

	Part Numbers	Cost	Qty	Extended
Total Lost Sales	2	493.00	8	1972.00

Parts Without Cost

	Part Numbers
Total Parts Without Cost	374

Parts With No Bin Location

	Part Numbers	Cost	Qty	Extended
Total Parts with No Bin Location	0	.00	0	.00

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 All Manf, All OEM Cd, All SGrp
 =====

	%	#	Pieces	Value
Active Parts: Stocked	.5	522	94	8478.47
Active Parts: With Excess Stock	12.8	1364	11810	200551.42
Active Parts: Understocked	.0	39	0	.00
Active Parts: To Phase Out	6.6	1819	4494	102904.67
Total Active Parts	19.9	3744	16398	311934.56
Superceded With On Hand	1.0	84	426	15510.95
Inactive With On Hand	79.1	3061	116245	1236839.04
Total Inventory To Sell	100.0	6889	133069	1564284.55
Cores on Hand		34	39	10912.00
Negative On Hand		52	360	6709.55
Total of Inventory		6975	132748	1568487.00
Parts on Open Repair Orders		407	824	35616.36
Value of Inventory		7382	133572	1604103.36
Not on Factory Master		6190	112883	1151423.94
Parts Without Cost		1830	330	.00

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JOBYR1

WAREING MOTORS BELLE FOURCHE I 7/29/23
Inventory Aging by Last Sold

All Manf, All OEM Cd, All SGrp, All Parts	Parts	%	Acum%	Value	%	Acum%
Never Sold	2816	50.0	50.0	1157892	74.1	74.1
2022 July or Older	644	11.4	61.4	56884	3.6	77.7
2022 August	66	1.2	62.6	8020	.5	78.2
2022 September	77	1.4	64.0	9666	.6	78.8
2022 October	87	1.5	65.5	11844	.8	79.6
2022 November	72	1.3	66.8	9432	.6	80.2
2022 December	121	2.1	68.9	11913	.8	81.0
2023 January	126	2.2	71.2	11135	.7	81.7
2023 February	118	2.1	73.3	14551	.9	82.6
2023 March	183	3.2	76.5	23673	1.5	84.1
2023 April	176	3.1	79.7	17561	1.1	85.2
2023 May	210	3.7	83.4	28656	1.8	87.1
2023 June	316	5.6	89.0	55364	3.5	90.6
2023 July	620	11.0	100.0	146550	9.4	100.0
Totals	5632	100.0		1563140	100.0	
Cores With On Hand	34			10912		

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 All Manf, All OEM Cd, All SGrp
 =====

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WAREING MOTORS BELLE FOURCHE I 7/29/23 8:13:09
Inventory Adjustments

From 6/01/23 to 6/30/23 All Manf, All Stocking Groups	#	Pieces	Value
Manual Increases	278	803	33146.37
Manual Decreases	66	-101	-6869.34
Net Manual Adjustments	344	702	26277.03
Physical Inventory Increases			
Physical Inventory Decreases			
Net Physical Inventory Adjustments			
LIFO Increases	1435	3696	12750.34
LIFO Decreases	261	490	-3371.38
Net LIFO Adjustments	1696	4186	9378.96

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All Manf, All Stocking Groups
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Changes to Status:	Phase-In	Phase-Out
July 2023		
March 2023 To June 2023		
December 2022 To March 2023		
September 2022 To December 2022		
June 2022 To September 2022		
March 2022 To June 2022		
March 2022 and Older		

Inactive Parts to Phase-In	245
Parts to Phase-Out	1819
Parts Excluded From Phase-In	
Non-Stocked Parts with On Hand	3061
Superceded Parts with On Hand	84
Active Parts with No Sales	271

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 All Manf, All Stocking Groups, All Parts, All Sales Types
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From	6/01/23	6/01/23	6/01/23	6/01/23
To	6/30/23	6/30/23	6/30/23	6/30/23
	Sales	Cost	Gross	GP %

Sales Filled From Shelf	147963.85	100647.43	47316.42	32.0
Sales Filled By NG	2241.98	1289.87	952.11	42.5
Sales Filled By EP	18947.44	12170.70	6776.74	35.8
Sales Filled By SO	90503.98	55888.42	34615.56	38.2
Total Sales	259657.25	169996.42	89660.83	34.5
Returns To Inventory	-9787.92	-8890.94	-896.98	-9.2
Returns Not To Inventory	-122.27	-111.15	-11.12	-9.1
Total Returns	-9910.19	-9002.09	-908.10	-9.2
Net Sales	249747.06	160994.33	88752.73	35.5
Filled From Shelf-Counter	54.3%	53.5%	56.4%	
Filled From Shelf-Service	60.0%	64.6%	52.8%	
Filled Same Day--Counter	64.2%	63.9%	65.2%	
Filled Same Day--Service	65.7%	69.5%	59.9%	

All Manf, All OEM Cd, All SGrp

From	6/01/23	6/01/23	6/01/23	6/01/23
To	6/30/23	6/30/23	6/30/23	6/30/23
	Sales	Cost	Gross	GP %

Counter Retail Sales	32561.10	19255.18	13305.92	40.9
Counter Internal Sales	4983.61	2907.39	2076.22	41.7
Counter Wholesale Sales	59033.82	49486.31	9547.51	16.2
Total Counter Sales	96578.53	71648.88	24929.65	25.8
RO Customer Pay Sales	99026.69	59594.41	39432.28	39.8
RO Internal Pay Sales	17872.45	11474.33	6398.12	35.8
RO Warranty Sales	36891.61	21825.83	15065.78	40.8
RO Service Contract Sales	9287.97	5452.97	3835.00	41.3
Total RO Sales	163078.72	98347.54	64731.18	39.7
Total Sales	259657.25	169996.42	89660.83	34.5
Total Returns	-9910.19	-9002.09	-908.10	-9.2
Total Net Sales	249747.06	160994.33	88752.73	35.5

