

FROZEN CAPITAL: WARRANTY CLAIMS RECEIVABLE

Page Colm Line

YTD Warranty Sales

Service Warranty Sales	+	122,130		YTD	
Parts Warranty Sales	+	107,642		YTD	
Body Shop Parts Warranty Sales	+	0		YTD	
Body Shop Service Warranty Sales	+	0		YTD	
	+	0		YTD	
	+	0		YTD	
	+	0		YTD	
	+	0		YTD	
Total YTD Warranty Sales	=	229,772			
Statement Month	÷	5			
Average YTD Warranty Sales	=	45,954			
Factor	×	25.0%			
Your Guide	=	11,489	A		

Your Factor for Warranty Claims Receivable is : 25.0% if paid weekly
50.0% if paid semi-monthly
100.0% if paid monthly

Warranty Claims Receivable	22,796
Your Guide	11,489 A
Frozen Capital	11,307



ACADEMY

FROZEN CAPITAL: PRE-OWNED INVENTORY

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YTD Pre-Owned Sales (<i>without F&I</i>)	+	2,695,300		YTD	
YTD Pre-Owned Gross Profit (<i>without F&I</i>)	-	222,909		YTD	
YTD Inventory Adjustments (<i>+/- as on statement</i>)	±	0		YTD	
YTD Pre-Owned Cost of Sales	=	2,472,391			
Statement Month	÷	5			
Average Month Pre-Owned Cost of Sales	=	494,478			
Factor	×	1.0		Guide = 1.0	
Your Guide	=	494,478	A		

NADA Guide for Pre-Owned Vehicle Inventory is 1 month's supply or less at cost.

A Factor of 1.0 = 1 Month supply.

Pre-Owned Vehicle Inventory		1,104,263		1	Asset
Your Guide	-	494,478	A		
Frozen Capital		<u>609,785</u>			



ACADEMY

FROZEN CAPITAL: PARTS & ACCESSORIES INVENTORY

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YTD Parts & Accessories Sales	+	524,430	1.5	YTD	
<i>(exclude gas, oil, grease and tire sales)</i>					
YTD Parts & Accessories Gross Profit	-	185,022		YTD	
<i>(exclude gas, oil, grease and tire gross profit)</i>					
YTD Inventory Adjustments (+/- as on statement)	±	11,538		YTD	
YTD Parts & Accessories Cost of Sales	=	350,946			
Statement Month	÷	5			
Average Month Parts & Accessories Cost of Sales	=	70,189			
Factor	×	1.5			Guide = 1.5
Your Guide	=	105,284			A

NADA Guide for Parts & Accessories Inventory is 45 days supply or less at cost.

A Factor of 1.5 = 45 days supply.

Parts & Accessories Inventory		226,684	1	Asset	
Your Guide	-	105,284			A
Frozen Capital		<u>121,400</u>			

FROZEN CAPITAL: SERVICE, PARTS AND BODY SHOP ACCOUNTS RECEIVABLE

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YTD Parts, Service, and Body Shop Customer Labor and Parts Sales. See Note					
Service Customer Pay	+	268,622		YTD	
Parts Repair Orders (ROs)	+	231,584		YTD	
Parts Wholesale	+	56,208		YTD	
Parts Counter Retail	+	87,880		YTD	
	+	0		YTD	
	+	0		YTD	
	+	0		YTD	
	+	0		YTD	
<i>Total YTD Parts, Service, and Body Shop Customer Labor and Parts Sales</i>			=	644,294	
Statement Month	÷	5			
Average Month Parts & Accessories Sales	=	128,859			
Factor	×	50.0%			Guide = 50%
Your Guide	=	64,429	A		

Days' Supply of Parts, Service and Body Shop Accounts Receivable should not exceed 50% of the Current Month's retail and wholesale parts, service and body shop customer paid sales or 15 days.
Guide of 15 days = one half of a month or 50%.

Parts, Service and Body Shop Accounts Receivable		145,450		Asset	
Your Guide	-	64,429	A		
Frozen Capital		81,021			

Note: You need to go to the gross profit analysis section of your income statement. Where the detail of HOW you made your money resides. The four customer pay items listed are the minimum. You might have a body shop (paint & metal). You might have express lanes seperated for parts and service. The extra lines allow you to customize for your operation.



TOTAL FROZEN CAPITAL

Your calculation outputs from the previous tabs will automatically fill in each line below. If you have a red (negative) number, place a zero (0) on the line.

Warranty Claims Receivable	+	\$11,307
Pre-Owned Vehicle Inventory	+	\$609,785
Parts & Accessories Inventory	+	\$121,400
Service, Parts, Body Shop A/R	+	\$81,021
Total Frozen Capital	=	\$823,513

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