

Jun-23	Year To Date Production			Year To Date Charge backs			
Units	New Vehicle	Used Vehicle	Totals				
Units Delivered	292	83	375	<b>Chargebacks</b>	<b>New Vehicle</b>	<b>Used Vehicle</b>	<b>Totals</b>
Finance or Lease Contracts	228	61	289	Finance or Lease Reserve			0
Service Contracts	192	55	247	Service Contracts			0
Pre-Paid Maintenance	14		14	Pre-paid Maintenance			0
GAP	24	18	42	GAP			0
Theft Deterrent			0	Theft Deterrent			0
Paint Sealant & Appearance	157	24	181	Paint Sealant & Appearance			0
Tire/Wheel	31	3	34	Tire/Wheel			0
Lease Care	62		62	Lease Care			0
Other_____			0	Other_____			0

Year To Date Income			
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	60960	23957	84917
Service Contracts	174953	66402	241355
Pre-Paid maintenance	1759		1759
GAP	11248	8272	19520
Theft Deterrent			0
Paint Sealant & Appearance	70904	11428	82332
Tire/Wheel	19115	1911	21026
Lease Care	35246		35246
Other_____			0