

## Repair Order Analysis Summary Report

		Sales in Dollars	FRH's on RO's	Average s	Analysis	
Competitive		\$ 4,111	÷ 40.80	=	100.77	FRH Average
Maintenance		\$ 6,569	÷ 66.70	=	98.49	FRH Average
Repair		\$ 3,064	÷ 20.00	=	153.20	FRH Average
Totals		\$ 13,745	÷ 127.50	=	107.80	Customer ELR
		Target Labor Rate			142.49	Per FRH
Total Ro's in Sample	100	Difference			-34.69	Per FRH
<b>Cost of Labor</b>						
Total Cost of Labor	1180.50	÷	Total Sales	=	8.59%	Percent Cost of Sales
Total Cost of Labor	1180.50	÷	Total FRHs	=	9.26	Cost per FRH
<b>Repair Order Measurements</b>						
Total Labor Sales	13,744.60	÷	Total ROs	=	137.45	Avg Labor per RO
Total FRHs	127.50	÷	Total ROs	=	1.28	Avg FRH's per RO
Menu Sales		÷	Total ROs	=		Percent Menu Sales
Competitive FRHs	40.80	÷	Total FRHs	=	32.00%	Percent Competitive
Maintenance FRHs	66.70	÷	Total FRHs	=	52.31%	Percent Maintenance
Repair FRH	20.00	÷	Total FRHs	=	15.69%	Percent Repair
One item ROs	0	÷	Total ROs	=	0.00%	Percent One Item RO
<b>Model Year Analysis</b>						
2024	2023	2022	2021	2020	2019	Older

<b>0</b>	<b>3</b>	<b>15</b>	<b>11</b>	<b>4</b>	<b>11</b>	<b>56</b>
<b>0.00%</b>	<b>3.00%</b>	<b>15.00%</b>	<b>11.00%</b>	<b>4.00%</b>	<b>11.00%</b>	<b>56.00%</b>

