

Units	Year To Date Production			Chargebacks	Year To Date Charge backs		
	New Vehicle	Used Vehicle	Totals		New Vehicle	Used Vehicle	Totals
Units Delivered	411	323	734				
Finance or Lease Contracts	176	223	399	Finance or Lease Reserve	15099	21581	36680
Service Contracts	160	169	329	Service Contracts	5686	18322	24008
Pre-Paid Maintenance	0	0	0	Pre-paid Maintenance			0
GAP	33	79	112	GAP			0
Theft Deterrent	204	143	347	Theft Deterrent			0
Paint Sealant & Appearance	251	88	339	Paint Sealant & Appearance			0
Tire/Wheel	35	8	44	Tire/Wheel			0
Lease Care	22	2	24	Lease Care			0
Other	79	65	144	Other			0

Incomes	Year To Date Income		
	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	262392	273065	535457
Service Contracts	207433	296495	503928
Pre-Paid maintenance	0	0	0
GAP	18741	48218	66959
Theft Deterrent	53819	37617	91436
Paint Sealant & Appearance	345618	83777	429395
Tire/Wheel	30102	8369	38471
Lease Care	32728	2155	34883
Other	20988	17815	38803