

Inventory Analysis Calculator

2020-2021

Month 6

Days Supply L

#	Make	Model	Trim	Inventory Units	YTD Sales Units	Average Month Sales Units
1	TOYOTA	RAV	All	13	79	13.2
2	TOYOTA	HIGHLAN	All	7	50	8.3
3	TOYOTA	CAMRY	All	8	25	4.2
4	TOYOTA	COROLLA	All	7	54	9.0
5	TOYOTA	SIENNA	All	4	12	2.0
6	TOYOTA	TACOMA	All	2	39	6.5
7	TOYOTA	TUNDRA	All	4	15	2.5
8	TOYOTA	SEQUIOA	All	1	3	0.5
9	TOYOTA	PRIUS	All	1	8	1.3
10	TOYOTA	VENZA	All	2	8	1.3
11	TOYOTA	4RUNNER	All	2	11	1.8

**Inits**

<b>Months Supply</b>	<b>Days Supply Units</b>	<b>Inventory \$</b>	<b>YTD Sales \$</b>	<b>YTD Gross \$</b>	<b>YTD COS</b>
1.0	29.6	\$ 455,000	\$ 2,909,656	\$ 207,077	\$ 2,702,579
0.8	25.2	\$ 315,000	\$ 2,233,365	\$ 118,953	\$ 2,114,412
1.9	57.6	\$ 256,000	\$ 821,937	\$ 61,400	\$ 760,537
0.8	23.3	\$ 210,000	\$ 1,462,352	\$ 109,011	\$ 1,353,341
2.0	60.0	\$ 200,000	\$ 632,224	\$ 61,307	\$ 570,917
0.3	9.2	\$ 90,000	\$ 1,645,806	\$ 119,758	\$ 1,526,048
1.6	48.0	\$ 232,000	\$ 937,177	\$ 68,006	\$ 869,171
2.0	60.0	\$ 65,000	\$ 217,651	\$ 21,639	\$ 196,012
0.8	22.5	\$ 34,000	\$ 260,905	\$ 15,145	\$ 245,760
1.5	45.0	\$ 76,000	\$ 330,945	\$ 19,930	\$ 311,015
1.1	32.7	\$ 98,000	\$ 558,926	\$ 52,850	\$ 506,076

Average Month COS	Months Supply Dollars	Days Supply Dollars	Average Unit COS	Average Unit Inventory	Variance
\$ 450,430	1.0	30.3	\$ 34,210	\$ 35,000	\$ (790)
\$ 352,402	0.9	26.8	\$ 42,288	\$ 45,000	\$ (2,712)
\$ 126,756	2.0	60.6	\$ 30,421	\$ 32,000	\$ (1,579)
\$ 225,557	0.9	27.9	\$ 25,062	\$ 30,000	\$ (4,938)
\$ 95,153	2.1	63.1	\$ 47,576	\$ 50,000	\$ (2,424)
\$ 254,341	0.4	10.6	\$ 39,129	\$ 45,000	\$ (5,871)
\$ 144,862	1.6	48.0	\$ 57,945	\$ 58,000	\$ (55)
\$ 32,669	2.0	59.7	\$ 65,337	\$ 65,000	\$ 337
\$ 40,960	0.8	24.9	\$ 30,720	\$ 34,000	\$ (3,280)
\$ 51,836	1.5	44.0	\$ 38,877	\$ 38,000	\$ 877
\$ 84,346	1.2	34.9	\$ 46,007	\$ 49,000	\$ (2,993)