

Inventory Analysis Calculator

2020-2021

Month 5

				Days Supply L		
#	Make	Model	Trim	Inventory Units	YTD Sales Units	Average Month Sales Units
1	Toyota	Corolla	All	7	157	31.4
2	Toyota	Camry	All	33	180	36.0
3	Toyota	Crown	All	2	6	1.2
4	Toyota	Prius	All	3	18	3.6
5	Toyota	GR 86	All	1	6	1.2
6	Toyota	GR SUPRA	All	0	1	0.2
7	Toyota	GR COROLLA	All	1	2	0.4
8	Toyota	SIENNA	All	4	21	4.2
9	Toyota	BZ4X	All	9	11	2.2
10	Toyota	Corolla Cross	All	9	29	5.8
11	Toyota	RAV4	All	26	201	40.2
12	Toyota	VENZA	All	1	29	5.8
13	Toyota	HIGHLANDER	All	13	105	21.0
14	Toyota	4RUNNER	All	2	29	5.8
15	Toyota	SEQUOIA	All	3	5	1.0
16	Toyota	TACOMA	All	11	184	36.8
17	Toyota	TUNDRA	All	7	39	7.8

Inits

Months Supply	Days Supply Units	Inventory \$	YTD Sales \$	YTD Gross \$	YTD COS
0.2	6.7	\$ 171,127	\$ 3,840,218	\$ 537,552	\$ 3,302,666
0.9	27.5	\$ 1,091,087	\$ 5,575,971	\$ 631,673	\$ 4,944,298
1.7	50.0	\$ 85,040	\$ 313,096	\$ 42,817	\$ 270,279
0.8	25.0	\$ 105,362	\$ 672,399	\$ 110,216	\$ 562,183
0.8	25.0	\$ 34,622	\$ 217,696	\$ 29,740	\$ 187,956
0.0	0.0	\$ -	\$ 65,470	\$ 11,680	\$ 53,790
2.5	75.0	\$ 42,407	\$ 92,792	\$ 19,056	\$ 73,736
1.0	28.6	\$ 202,789	\$ 1,189,981	\$ 193,739	\$ 996,242
4.1	122.7	\$ 416,626	\$ 544,597	\$ 48,072	\$ 496,525
1.6	46.6	\$ 273,507	\$ 753,706	\$ 81,452	\$ 672,254
0.6	19.4	\$ 952,968	\$ 7,884,437	\$ 988,328	\$ 6,896,109
0.2	5.2	\$ 41,327	\$ 1,110,062	\$ 149,922	\$ 960,140
0.6	18.6	\$ 614,411	\$ 5,240,190	\$ 585,456	\$ 4,654,734
0.3	10.3	\$ 94,764	\$ 1,507,325	\$ 170,656	\$ 1,336,669
3.0	90.0	\$ 212,837	\$ 433,579	\$ 80,913	\$ 352,666
0.3	9.0	\$ 449,179	\$ 6,991,194	\$ 621,019	\$ 6,370,175
0.9	26.9	\$ 396,224	\$ 2,440,246	\$ 267,102	\$ 2,173,144

Average Month COS	Months Supply Dollars	Days Supply Dollars	Average Unit COS	Average Unit Inventory	Variance
\$ 660,533	0.3	7.8	\$ 21,036	\$ 24,447	\$ (3,411)
\$ 988,860	1.1	33.1	\$ 27,468	\$ 33,063	\$ (5,595)
\$ 54,056	1.6	47.2	\$ 45,047	\$ 42,520	\$ 2,527
\$ 112,437	0.9	28.1	\$ 31,232	\$ 35,121	\$ (3,888)
\$ 37,591	0.9	27.6	\$ 31,326	\$ 34,622	\$ (3,296)
\$ 10,758	0.0	0.0	\$ 53,790	#DIV/0!	#DIV/0!
\$ 14,747	2.9	86.3	\$ 36,868	\$ 42,407	\$ (5,539)
\$ 199,248	1.0	30.5	\$ 47,440	\$ 50,697	\$ (3,257)
\$ 99,305	4.2	125.9	\$ 45,139	\$ 46,292	\$ (1,153)
\$ 134,451	2.0	61.0	\$ 23,181	\$ 30,390	\$ (7,208)
\$ 1,379,222	0.7	20.7	\$ 34,309	\$ 36,653	\$ (2,344)
\$ 192,028	0.2	6.5	\$ 33,108	\$ 41,327	\$ (8,219)
\$ 930,947	0.7	19.8	\$ 44,331	\$ 47,262	\$ (2,932)
\$ 267,334	0.4	10.6	\$ 46,092	\$ 47,382	\$ (1,290)
\$ 70,533	3.0	90.5	\$ 70,533	\$ 70,946	\$ (412)
\$ 1,274,035	0.4	10.6	\$ 34,621	\$ 40,834	\$ (6,214)
\$ 434,629	0.9	27.3	\$ 55,722	\$ 56,603	\$ (882)