

36. It certainly can. There are so many factors that can affect this variance. Parts receipted but not posted in acct, credits taken out of parts but not acct, a debit that got posted as a debit (or vice versa), etc..

37. We do not use LIFO.

38. PM and APM handle all receipting and inventory adjustments. All employees are tasked with Bin Checks (as time permits - assigned by PM)

39. Training is primarily handled and prescribed by manufacturer. PM monitors and enforces mandatory training requirements quarterly

40. Manufacturer keeps record of all completed training. Reviewed continuously. DMS training most recently is conducted by PM

41. YES. PM has had several (Atcon, Parts Edge, Mike Nichols - parts and service), but it has been many years. Time spent employed by other manufacturer as factory area rep. involved additional training

42. An additional PM/APM desk near tech counters is in process. The only additional needed equipment would be a phone at the rear wholesale counter and possible another CDK printer for shop tech requests

43. YTD utilization is 96% of suggested lines. PM handles suggested inventory and removes items such as windshields and some larger collision parts (due to space restrictions)

44. Somewhat steady

45. Stock orders - 89% VOR - 11% Almost no "emergency" purchases to speak of

46. Reports archived in job stack. MGR run monthly and turned into Acct with month end numbers, and PM utilizes MGR for several reasons including looking at trend report

47.

48. We are on online parts master pricing updates and they run routinely. Part quantities are adjusted while performing bin checks

49. We do not conduct bin counts by YRSL, rather by individual bins

50. PM and APM are the only staff members adjusting inventory counts

51. YES, with varied results. PM talked with dept staff to align process and definition of a lost sale

52. YES, all staff has ability to post lost sales

53. PM reviews, but refers to manufacturer automatic stocking suggestions to ensure investment dollars are protected

54. YES, all parts are reviewed daily for early phase in, as long as criteria is met

55. Manufacturer does not provide specific phase in criteria, but refers to an algorithm.
56. Currently 48% of inventory is protected by manufacturer and dealer meets all compliance metrics for monthly automatic stock returns
57. YES, all parts are inventories and billed accordingly. The only exceptions would be license plate bolts used by detail and items like work gloves and batteries for techs
58. Verbal. PM and APM handle policies and procedures
59. APM and PM file all damage/shortage/overage claims
60. PM handles receiving, all receipted parts are cross checked with manufacture invoices and delivery notes. Discrepancies are handled immediately
61. YES
62. Price updates run automatically
63. Adjustments are handled routinely, price changes happen automatically and tracked through RAD
64. \$41.00 variance
65. YES, and new source was created and parts were moved to source that sells parts at a discount to promote sale
66. No separate bin, only source. Parts are uncovered when manufacture rejects proposed parts and PM moves into new source.
67. I'll refer this to the SM
68. NO
69. The DOC is available online at any time
70. 49 days supply
71. True Turn 5.55 for April month end
72. Yes
73. No manuals currently
74. Yes, only pertinent personnel have keys
75. No, one centralized cashier for dealership
76. N/A
77. No
78. Set up and enforce policies and procedures throughout dealership[

