

Inventory Analysis Calculator

2020-2021

Month **6**

Days Supply L

#	Make	Model	Trim	Inventory Units	YTD Sales Units	Average Month Sales Units
1	GMC	Sierra	1500	38	90	15.0
2	GMC	Sierra	HD	5	32	5.3
3	GMC	Acadia	all	7	28	4.7
4	GMC	Yukon	all	3	15	2.5
5	GMC	Yukon XL	all	0	18	3.0
6	GMC	Terrain	all	1	4	0.7
7	GMC	Canyon	all	0	4	0.7
8	Cadillac	XT4	all	4	2	0.3
9	Cadillac	Escalade	all	0	4	0.7
10	Cadillac	Escalade E	all	1	3	0.5
11	Cadillac	CT4	all	1	2	0.3
12	Cadillac	XT5	all	2	6	1.0
13	Cadillac	CT5	all	1	3	0.5
14	Buick	Enclave	all	14	32	5.3
15	Buick	Envision	all	2	14	2.3
16	Buick	Encore	all	17	6	1.0
17	Cadillac	XT6	all	2	7	1.2

**Jnits**

Months Supply	Days Supply Units	Inventory \$	YTD Sales \$	YTD Gross \$	YTD COS
2.5	76.0	\$ 2,523,897	\$ 6,556,366	\$ 497,198	\$ 6,059,168
0.9	28.1	\$ 383,784	\$ 2,565,462	\$ 213,391	\$ 2,352,071
1.5	45.0	\$ 335,442	\$ 1,491,585	\$ 103,741	\$ 1,387,844
1.2	36.0	\$ 235,300	\$ 1,226,418	\$ 93,748	\$ 1,132,670
0.0	0.0	\$ -	\$ 1,556,670	\$ 112,653	\$ 1,444,017
1.5	45.0	\$ 29,882	\$ 148,808	\$ 5,100	\$ 143,708
0.0	0.0	\$ -	\$ 183,492	\$ 9,785	\$ 173,707
12.0	360.0	\$ 258,253	\$ 108,940	\$ 7,846	\$ 101,094
0.0	0.0	\$ -	\$ 424,230	\$ 36,966	\$ 387,264
2.0	60.0	\$ 157,455	\$ 347,680	\$ 16,736	\$ 330,944
3.0	90.0	\$ 84,988	\$ 108,640	\$ 5,025	\$ 103,615
2.0	60.0	\$ 124,314	\$ 402,132	\$ 18,213	\$ 383,919
2.0	60.0	\$ 121,959	\$ 174,520	\$ 11,390	\$ 163,130
2.6	78.8	\$ 801,659	\$ 1,842,610	\$ 115,388	\$ 1,727,222
0.9	25.7	\$ 82,024	\$ 634,276	\$ 34,729	\$ 599,547
17.0	510.0	\$ 475,569	\$ 223,006	\$ 11,155	\$ 211,851
1.7	51.4	\$ 142,549	\$ 505,970	\$ 32,504	\$ 473,466

Average Month COS	Months Supply Dollars	Days Supply Dollars	Average Unit COS	Average Unit Inventory	Variance
\$ 1,009,861	2.5	75.0	\$ 67,324	\$ 66,418	\$ 906
\$ 392,012	1.0	29.4	\$ 73,502	\$ 76,757	\$ (3,255)
\$ 231,307	1.5	43.5	\$ 49,566	\$ 47,920	\$ 1,646
\$ 188,778	1.2	37.4	\$ 75,511	\$ 78,433	\$ (2,922)
\$ 240,670	0.0	0.0	\$ 80,223	#DIV/0!	#DIV/0!
\$ 23,951	1.2	37.4	\$ 35,927	\$ 29,882	\$ 6,045
\$ 28,951	0.0	0.0	\$ 43,427	#DIV/0!	#DIV/0!
\$ 16,849	15.3	459.8	\$ 50,547	\$ 64,563	\$ (14,016)
\$ 64,544	0.0	0.0	\$ 96,816	#DIV/0!	#DIV/0!
\$ 55,157	2.9	85.6	\$ 110,315	\$ 157,455	\$ (47,140)
\$ 17,269	4.9	147.6	\$ 51,808	\$ 84,988	\$ (33,180)
\$ 63,987	1.9	58.3	\$ 63,987	\$ 62,157	\$ 1,830
\$ 27,188	4.5	134.6	\$ 54,377	\$ 121,959	\$ (67,582)
\$ 287,870	2.8	83.5	\$ 53,976	\$ 57,261	\$ (3,286)
\$ 99,925	0.8	24.6	\$ 42,825	\$ 41,012	\$ 1,813
\$ 35,309	13.5	404.1	\$ 35,309	\$ 27,975	\$ 7,334
\$ 78,911	1.8	54.2	\$ 67,638	\$ 71,275	\$ (3,637)