NADA ACADEMY

FROZEN CAPITAL: WARRANTY CLAIMS RECEIVABLE

			Page	Colm	Line
YTD Warranty Sales					
Service Warranty Sales	+	144,075		YTD	
Parts Warranty Sales	+	143,585		YTD	
Body Shop Parts Warranty Sales	+	0		YTD	
Body Shop Service Warranty Sales	+	2,851		YTD	
	+	0		YTD	
	+	0		YTD	
	+	0		YTD	
	+	0		YTD	
Total YTD Warranty Sales	=	290,511			
Statement Month	÷	5			
Average YTD Warranty Sales	=	58,102			
Factor	×	25.0%			
Your Guide	=	14,526 A			

Your Factor for Warranty Claims Receivable is :	25.0%	if paid weekly
	50.0%	if paid semi-monthly
	100.0%	if paid monthly

Warranty Claims Receivable	0
Your Guide	14,526 A
Frozen Capital	14,526

NADA ACADEMY

FROZEN CAPITAL: PRE-OWNED INVENTORY

				Page	Colm	Line
YTD Pre-Owned Sales *(without F&I)*	+	5,161,100			YTD	
YTD Pre-Owned Gross Profit *(without F&I)*	-	35,695			YTD	
YTD Inventory Adjustments *(+/- as on statement)*	±	0			YTD	
YTD Pre-Owned Cost of Sales	=	5,125,405				
Statement Month	÷	5				
Average Month Pre-Owned Cost of Sales	=	1,025,081				
Factor	×	1.0		Guide = 1.0		
Your Guide	=	1,025,081	A			

NADA Guide for Pre-Owned Vehicle Inventory is 1 month's supply or less at cost.
A Factor of 1.0 = 1 Month supply.

				Page	Colm	Line
Pre-Owned Vehicle Inventory		0		1	Asset	
Your Guide	-	1,025,081	A			
Frozen Capital		1,025,081				

FROZEN CAPITAL: PARTS & ACCESSORIES INVENTORY

				Page	Colm	Line
YTD Parts & Accessories Sales	+	962,258		1.5	YTD	
(exclude gas, oil, grease and tire sales)						
YTD Parts & Accessories Gross Profit	-	317,903			YTD	
(exclude gas, oil, grease and tire gross profit)						
YTD Inventory Adjustments *(+/- as on statement)*	±	0			YTD	
YTD Parts & Accessories Cost of Sales	=	644,355				
Statement Month	÷	5				
Average Month Parts & Accessories Cost of Sales	=	128,871				
Factor	×	1.5		Guide = 1.5		
Your Guide	=	193,307	A			

NADA Guide for Parts & Accessories Inventory is 45 days supply or less at cost.
A Factor of 1.5 = 45 days supply.

				Page	Colm	Line
Parts & Accessories Inventory		0		1	Asset	
Your Guide	-	193,307	A			
Frozen Capital		193,307				

FROZEN CAPITAL: SERVICE, PARTS AND BODY SHOP ACCOUNTS RECEIVABLE

				Page	Colm	Line
YTD Parts, Service, and Body Shop Customer Labor and Parts Sales. See Note						
Service Customer Pay	+	287,437			YTD	
Parts Repair Orders (ROs)	+	225,419			YTD	
Parts Wholesale	+	44,240			YTD	
Parts Counter Retail	+	42,562			YTD	
	+	0			YTD	
	+	0			YTD	
	+	0			YTD	
	+	0			YTD	
Total YTD Parts, Service, and Body Shop Customer Labor and Parts Sales	=	599,658				
Statement Month	÷	5				
Average Month Parts & Accessories Sales	=	119,932				
Factor	×	50.0%		Guide = 50%		
Your Guide	=	59,966	A			

Days' Supply of Parts, Service and Body Shop Accounts Receivable should not exceed 50% of the Current Month's retail and wholesale parts, service and body shop customer paid sales or 15 days.
Guide of 15 days = one half of a month or 50%.

Parts, Service and Body Shop Accounts Receivable		14,171			Asset	
Your Guide	-	59,966	A			
Frozen Capital		45,795				

Note: You need to go to the gross profit analysis section of your income statement. Where the detail of HOW you made your money resides. The four customer pay items listed are the minimum. You might have a body shop (paint & metal). You might have express lanes seperated for parts and service. The extra lines allow you to customize for your operation.

TOTAL FROZEN CAPITAL

Your calculation outputs from the previous tabs will automatically fill in each line belo
If you have a red (negative) number, place a zero (0) on the line.

Warranty Claims Receivable	+	$0
Pre-Owned Vehicle Inventory	+	$0
Parts & Accessories Inventory	+	$0
Service, Parts, Body Shop A/R	+	$0
Total Frozen Capital	=	$0

ɔw.