



FROZEN CAPITAL: WARRANTY CLAIMS RECEIVABLE

YTD Warranty Sales

Service Warranty Sales	+	887,495	6	YTD	1
Parts Warranty Sales	+	741,395	6	YTD	28
Body Shop Parts Warranty Sales	+	0		YTD	
Body Shop Service Warranty Sales	+	0		YTD	
	+	0		YTD	
	+	0		YTD	
	+	0		YTD	
	+	0		YTD	
Total YTD Warranty Sales	=	1,628,890			
Statement Month	÷	5			
Average YTD Warranty Sales	=	325,778			
Factor	×	25.0%			
Your Guide	=	81,445			A

Your Factor for Warranty Claims Receivable is : 25.0% if paid weekly
 50.0% if paid semi-monthly
 100.0% if paid monthly

Warranty Claims Receivable	58,388
Your Guide	81,445 A
Frozen Capital	<u>23,057</u>





FROZEN CAPITAL: PRE-OWNED INVENTORY

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YTD Pre-Owned Sales (<i>without F&I</i>)	+	8,428,052	2	YTD	5
YTD Pre-Owned Gross Profit (<i>without F&I</i>)	-	785,733	2	YTD	5
YTD Inventory Adjustments (<i>+/- as on statement</i>)	±	0		YTD	
YTD Pre-Owned Cost of Sales	=	7,642,319			
Statement Month	÷	5			
Average Month Pre-Owned Cost of Sales	=	1,528,464			
Factor	×	0.0			Guide = 1.0
Your Guide	=	0			A

NADA Guide for Pre-Owned Vehicle Inventory is 1 month's supply or less at cost.
 A Factor of 1.0 = 1 Month supply.

Pre-Owned Vehicle Inventory		169	1	Asset	
Your Guide	-	0			A
Frozen Capital		<u>169</u>			



FROZEN CAPITAL: PARTS & ACCESSORIES INVENTORY

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YTD Parts & Accessories Sales <i>(exclude gas, oil, grease and tire sales)</i>	+	3,389,061	6.0	YTD	62
YTD Parts & Accessories Gross Profit <i>(exclude gas, oil, grease and tire gross profit)</i>	-	1,058,712	6	YTD	62
YTD Inventory Adjustments (+/- as on statement)	±	54,719	6	YTD	61
YTD Parts & Accessories Cost of Sales	=	2,385,068			
Statement Month	÷	5			
Average Month Parts & Accessories Cost of Sales	=	477,014			
Factor	×	1.5			Guide = 1.5
Your Guide	=	715,520			A

NADA Guide for Parts & Accessories Inventory is 45 days supply or less at cost.
A Factor of 1.5 = 45 days supply.

Parts & Accessories Inventory		741,532	1	Asset	
Your Guide	-	715,520			A
Frozen Capital		<u>26,012</u>			



FROZEN CAPITAL: SERVICE, PARTS AND BODY SHOP ACCOUNTS RECEIVABLE

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YTD Parts, Service, and Body Shop Customer Labor and Parts Sales. See Note						
Service Customer Pay	+	1,188,070		6	YTD	6
Parts Repair Orders (ROs)	+	741,395		6	YTD	28
Parts Wholesale	+	1,162,461		6	YTD	46
Parts Counter Retail	+	137,302		6	YTD	45
	+	0			YTD	
	+	0			YTD	
	+	0			YTD	
	+	0			YTD	
<i>Total YTD Parts, Service, and Body Shop Customer Labor and Parts Sales</i>		=	3,229,228			
Statement Month	÷	5				
Average Month Parts & Accessories Sales	=	645,846				
Factor	×	50.0%				Guide = 50%
Your Guide	=	322,923	A			

Days' Supply of Parts, Service and Body Shop Accounts Receivable should not exceed 50% of the Current Month's retail and wholesale parts, service and body shop customer paid sales or 15 days. Guide of 15 days = one half of a month or 50%.

Parts, Service and Body Shop Accounts Receivable		741,532		1	Asset	38
Your Guide	-	322,923	A			
Frozen Capital		<u>418,609</u>				

Note: You need to go to the gross profit analysis section of your income statement. Where the detail of HOW you made your money resides. The four customer pay items listed are the minimum. You might have a body shop (paint & metal). You might have express lanes seperated for parts and service. The extra lines allow you to customize for your operation.



TOTAL FROZEN CAPITAL

Your calculation outputs from the previous tabs will automatically fill in each line below. If you have a red (negative) number, place a zero (0) on the line.

Warranty Claims Receivable	+	\$0
Pre-Owned Vehicle Inventory	+	\$169
Parts & Accessories Inventory	+	\$26,012
Service, Parts, Body Shop A/R	+	\$418,609
Total Frozen Capital	=	<hr/> <u>\$444,790</u>

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