

Date Sold	Stock #	Year	Make	Model	Days in Stock	Front End Gross	Finance Gross
3/7/2018	FP2809	2015	Chevrolet	Equinox LT 1LT	1	\$ (194.32)	\$ 1,939.08
3/22/2018	FP2853	2007	Ford	F-150 FX4	1	\$ 1,590.00	\$ 842.17
3/23/2018	FP2865	2014	Chevrolet	Impala LTZ 2LZ	1	\$ (385.94)	\$ 2,705.84
4/17/2018	FP2924	2015	Ford	Edge Sport	1	\$ (525.00)	\$ -
3/26/2018	FP2872	2015	Land Rover	Range Rover Evoque Pure	2	\$ (25.00)	\$ 3,164.79
3/28/2018	FP2865A	2013	Chevrolet	Malibu LT 1LT	2	\$ 5,975.00	\$ 2,061.41
4/18/2018	FP2925	2015	Volkswagen	Tiguan SE 4Motion	2	\$ (174.00)	\$ 898.32
4/20/2018	FP2927	2015	Cadillac	Escalade ESV Luxury	2	\$ 2,318.00	\$ 1,370.00
3/12/2018	FP2811	2013	Ford	Focus SE	3	\$ 3,625.00	\$ 560.00
4/1/2018	FP2865B	2008	Dodge	Caliber SXT	3	\$ (279.00)	\$ -
4/12/2018	FP2918	2009	Chrysler	Town & Country Touring	3	\$ 2,528.00	\$ -
4/20/2018	FP2830A	2012	BMW	X5 xDrive35i Sport Activity	4	\$ 3,975.00	\$ 1,609.18
3/22/2018	FP2826	2017	Ford	Expedition EL Limited	6	\$ 4,075.00	\$ 674.95
4/12/2018	FP2903	2014	Ford	Flex SEL	6	\$ 2,574.00	\$ 1,200.00
3/12/2018	FP2807	2012	Honda	CR-V EX-L	7	\$ 1,474.00	\$ 2,031.22
3/14/2018	FH2042A	2011	Buick	Regal CXL	7	\$ 3,023.00	\$ 1,615.00
3/14/2018	FP2810	2007	Cadillac	Escalade Base	7	\$ 3,474.00	\$ 385.00
3/23/2018	FP2823	2017	Ford	Expedition EL Limited	7	\$ 2,891.00	\$ 1,234.32
4/30/2018	FP2846B	2012	Lincoln	Navigator Base Limited Edition	7	\$ 1,975.00	\$ -
3/9/2018	FP2774	2010	Ford	Escape XLT	8	\$ 2,465.00	\$ -
3/21/2018	FP2817	2012	Land Rover	Range Rover Evoque	8	\$ 2,775.00	\$ 2,991.32
3/24/2018	FP2828	2011	Chevrolet	Tahoe LTZ	8	\$ 2,741.00	\$ 1,876.22
4/8/2018	FP2722A	2009	Jeep	Commander Limited	8	\$ 4,474.00	\$ -
4/8/2018	FI0608A	2010	Ford	Focus SE	8	\$ 3,225.00	\$ 82.53
4/18/2018	FP2617B	2009	Dodge	Journey SXT	8	\$ 4,725.00	\$ -
4/21/2018	FI0895A	2008	Chevrolet	Impala LT	8	\$ 1,785.00	\$ -
3/9/2018	FI0663A	2014	Chevrolet	Impala LT 1LT	9	\$ 4,274.00	\$ 1,192.12
3/14/2018	FP2805	2015	Toyota	4Runner Limited	9	\$ 1,637.00	\$ 2,206.99
3/30/2018	FP2723A	2009	Dodge	Journey SXT	9	\$ 4,349.00	\$ 560.00
4/7/2018	FP2879	2002	Honda	CR-V LX	9	\$ 2,150.00	\$ -
3/9/2018	FP2600A	2011	Chevrolet	Traverse LT 1LT	10	\$ 4,474.00	\$ -
3/16/2018	FP2715A	2007	Cadillac	Escalade Base	10	\$ 2,474.00	\$ -
4/2/2018	FI0054A	2010	Ford	Focus SEL	10	\$ 735.00	\$ -

4/9/2018	FP2882	2017 Ford Expedition Limited			10	\$	3,975.00	\$	2,005.35
4/30/2018	FI0968A	2014 Ford Fiesta SE			10	\$	2,305.00	\$	1,600.00
3/7/2018	FP2763	2014	Jeep	Wrangler Sport	11	\$	3,499.00	\$	940.31
3/10/2018	FI0414B	2016	Ford	Edge SEL	11	\$	1,554.00	\$	1,950.41
3/16/2018	FP2801	2015	Ford	Fiesta SE	11	\$	1,849.00	\$	560.00
3/16/2018	FP2758A	2006	Honda	Pilot EX-L	11	\$	2,475.00	\$	560.00
3/30/2018	FP2837	2003 Chevrolet Silverado 2500HD LS			11	\$	2,375.00	\$	1,211.75
4/14/2018	FP2895	2010 Ford Edge SE			11	\$	5,174.00	\$	809.82
3/4/2018	FP2758	2015	Kia	Sorento EX	12	\$	3,034.00	\$	810.66
3/28/2018	FP2831	2013 Jaguar XJ XJL Portfolio			12	\$	2,568.00	\$	2,103.29
4/16/2018	FP2909	2011 GMC Acadia SLT-2			12	\$	1,639.00	\$	100.00
3/5/2018	FP2759	2006	BMW	3 Series 330xi	13	\$	1,845.00	\$	-
3/14/2018	FP2778	2013	Chrysler	200 Touring	13	\$	766.00	\$	715.00
3/29/2018	FP2824	2017 Ford Expedition EL Limited			13	\$	3,236.00	\$	-
4/17/2018	FP2912	2007 Pontiac G6 GT			13	\$	(1,867.00)	\$	-
4/26/2018	FP2923	2012 Hyundai Elantra GLS			13	\$	822.00	\$	624.00
4/30/2018	FP2928	2013 Mercedes-Benz C-Class C 250			13	\$	1,383.00	\$	1,230.00
3/16/2018	FP2780	2011	Chevrolet	Cruze	14	\$	1,872.00	\$	-
3/16/2018	FP2779	2011	Ford	Escape XLT	14	\$	1,187.00	\$	-
3/19/2018	FP2799	2012	Ford	Escape XLT	14	\$	1,188.00	\$	2,389.22

Days in Inventory	Unit Sales	Total Front Gross \$	Total F&I Gross \$	\$ PUVR	% of total unit sales
0 - 30 Days	122	\$248,898	117,249	3001.2	50.75
31 - 45 Days	54	\$86,015	50023.28	2519.22	22.5
46 - 60 Days	27	\$25,220	23118.59	1790.32	11.25
60 - 90 Days	19	\$8,824	17457.09	1383.22	8
90 Days and Over	18	-\$1,961	21,134	1065.17	7.5
<b>Total</b>	<b>240</b>	<b>\$366,996</b>	<b>228,982</b>	<b>2483.24</b>	

\$ PUVR result of adding Front Gross \$\$ and F&I Gross \$\$ divided by Number of sales  
% of total unit sales result of dividing unit sales in age bucket by total unit sales