

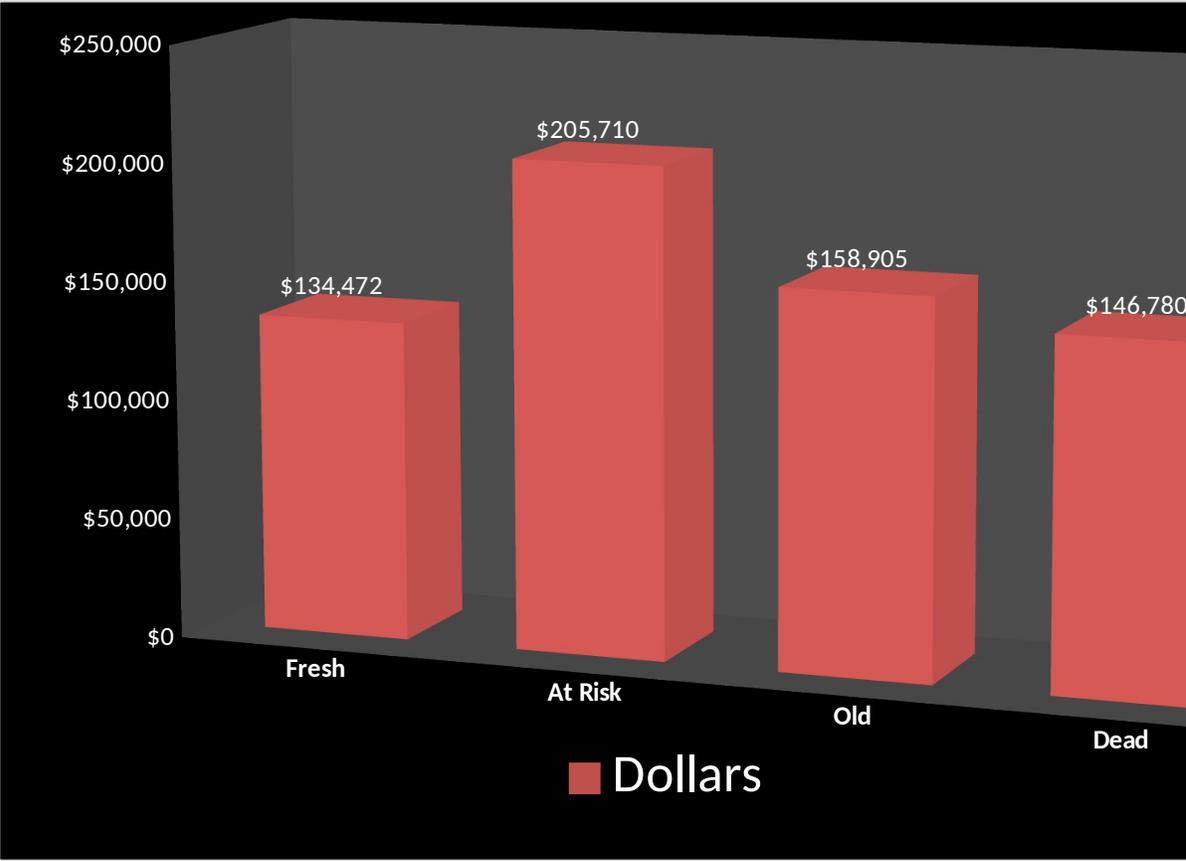
## Pre-Owned Stock Analysis

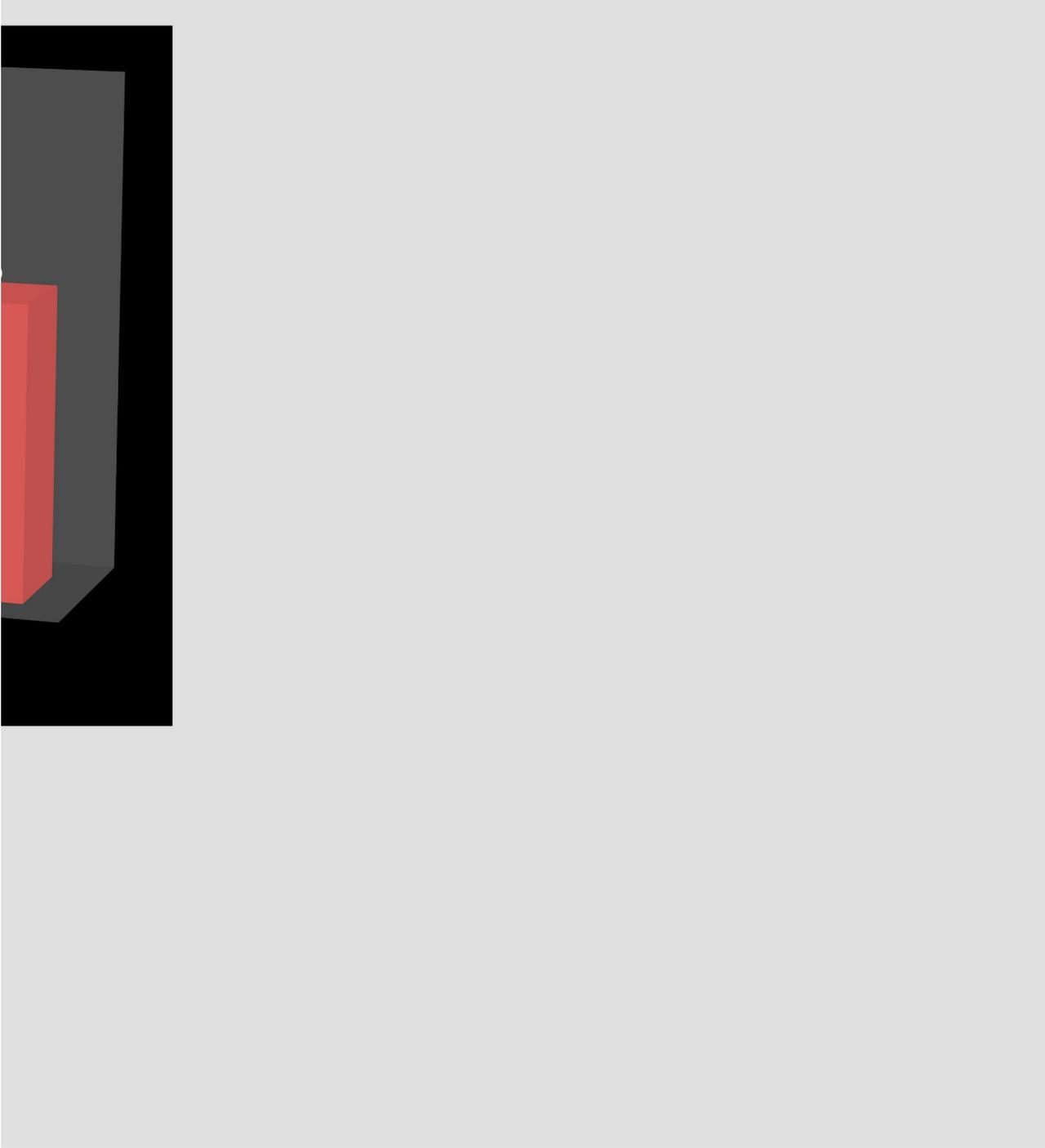
### Days In Stock

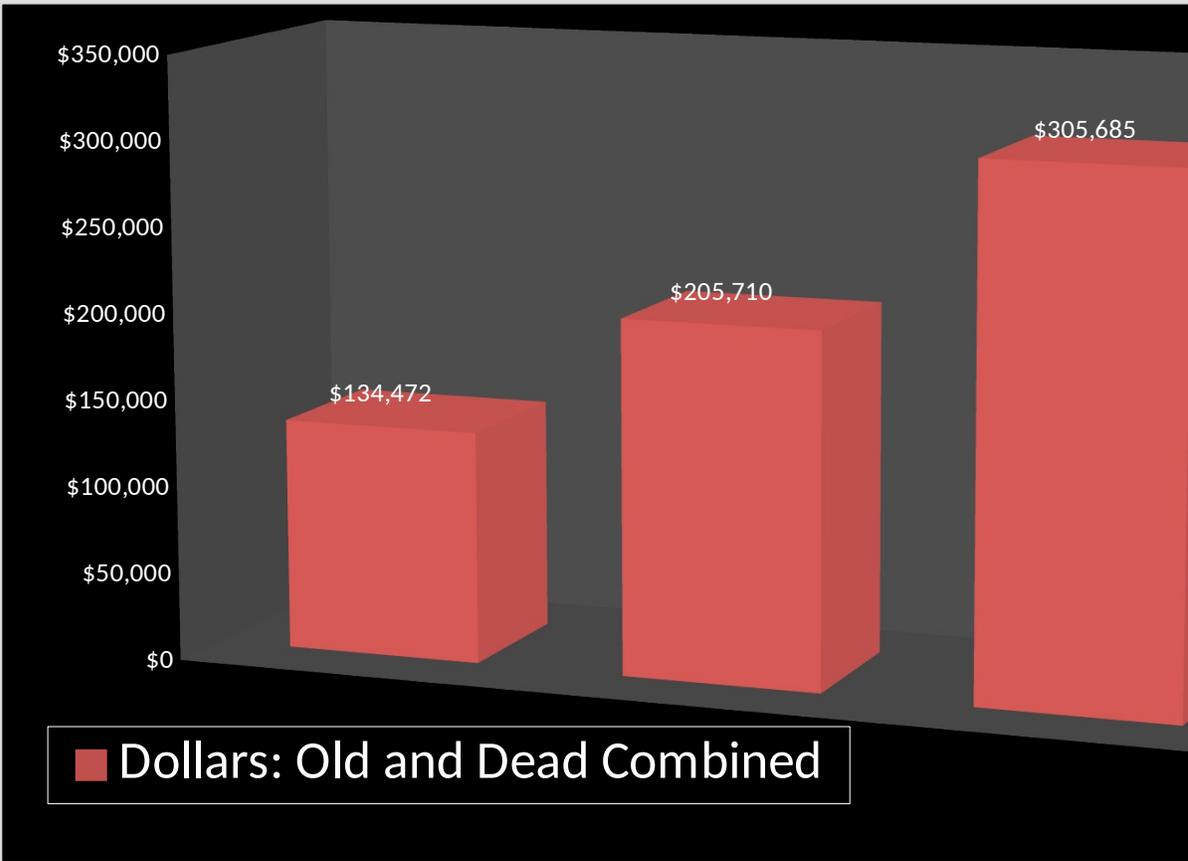
	0-30	31-45	46-60	61-90	90-120
# Of Units	5	2	4	5	0
Dollars	\$134,472	\$90,020	\$115,690	\$158,905	\$0
	<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	
	5	6	<i>Units</i>		5
	\$134,472	\$205,710	<i>Dollars</i>		\$158,905

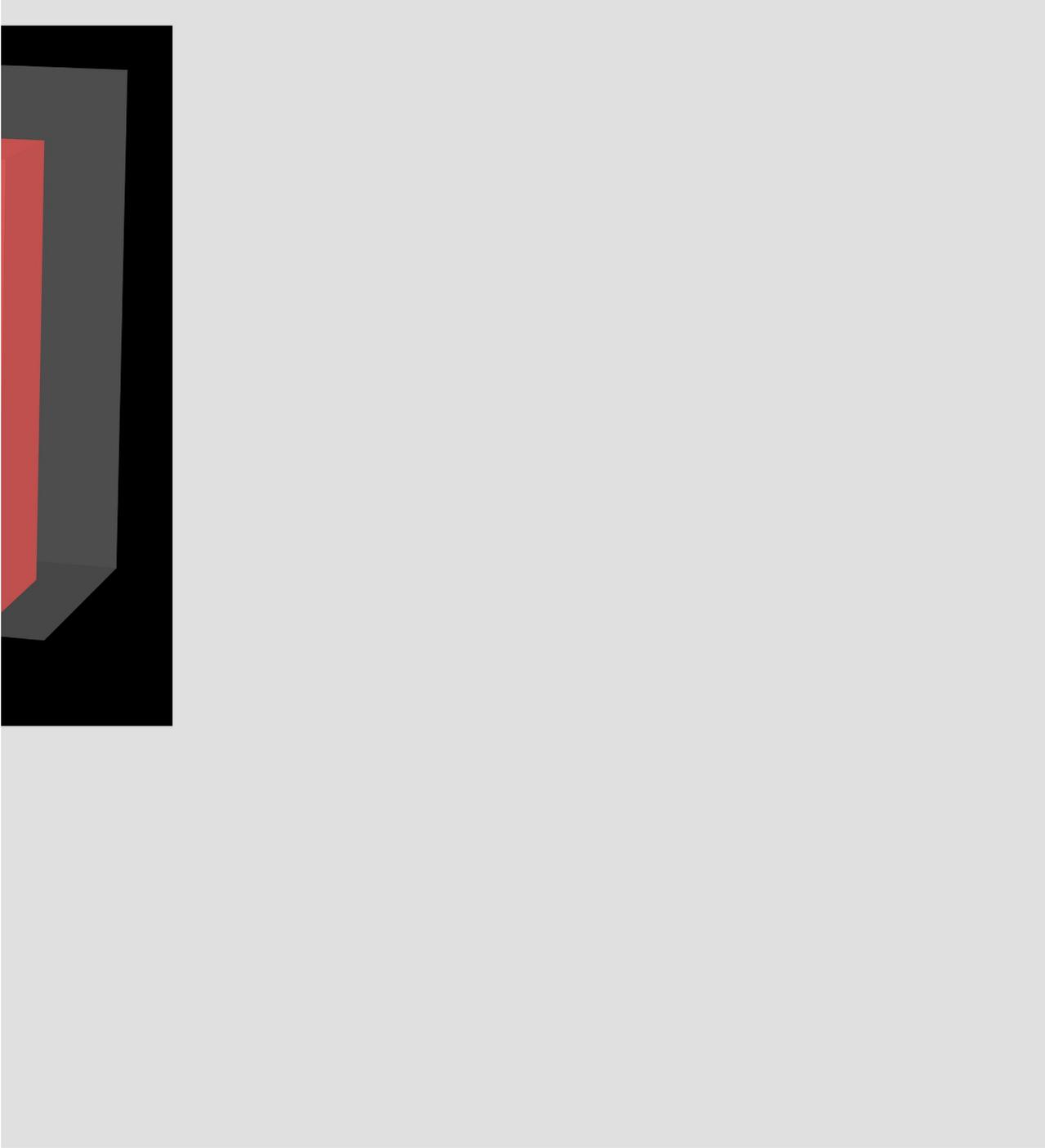


<b>121+</b>	<b>Total</b>
<b>6</b>	<b>22</b>
<b>\$146,780</b>	<b>\$645,867</b>
<b>Dead</b>	
<b>6</b>	
<b>\$146,780</b>	<b>\$305,685</b>









## Pre-Owned Stock Analysis

<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	<b>Dead</b>
5	6	<i>Units</i>	5	6
\$134,472	\$205,710	<i>Dollars</i>	\$158,905	\$146,780
23%	27%	<i>Percent of total in Units</i>	23%	27%
21%	32%	<i>Percent of total in \$</i>	25%	23%
\$26,894	\$34,285	<i>Average Cost per Unit</i>	\$31,781	\$24,463

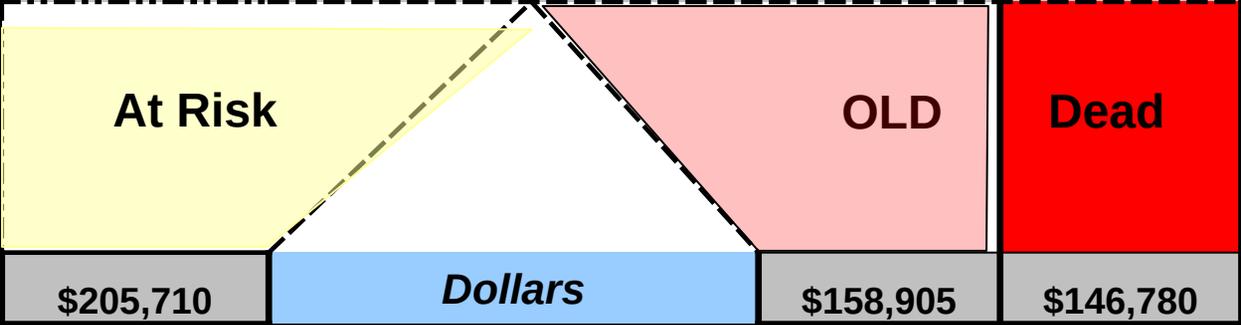
22

\$645,867

# Over Valuation "Water" Analysis

## Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
<b>Dollars</b>	<b>134471.91</b>	<b>90020</b>	<b>115690</b>	<b>158905</b>	<b>0</b>	<b>146780</b>



	\$205,710	<i>Dollars</i>	\$158,905	\$146,780
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Enter the percentage of this inventory value that you estimate is "water"

10%	<i>"Water" %</i>	15%	25%
\$20,571	<i>"Water" Dollars</i>	\$23,836	\$36,695

**% of inventory under water 12.6%**

**Total Water Dollars \$81,102**

**Total**

**645866.91**

