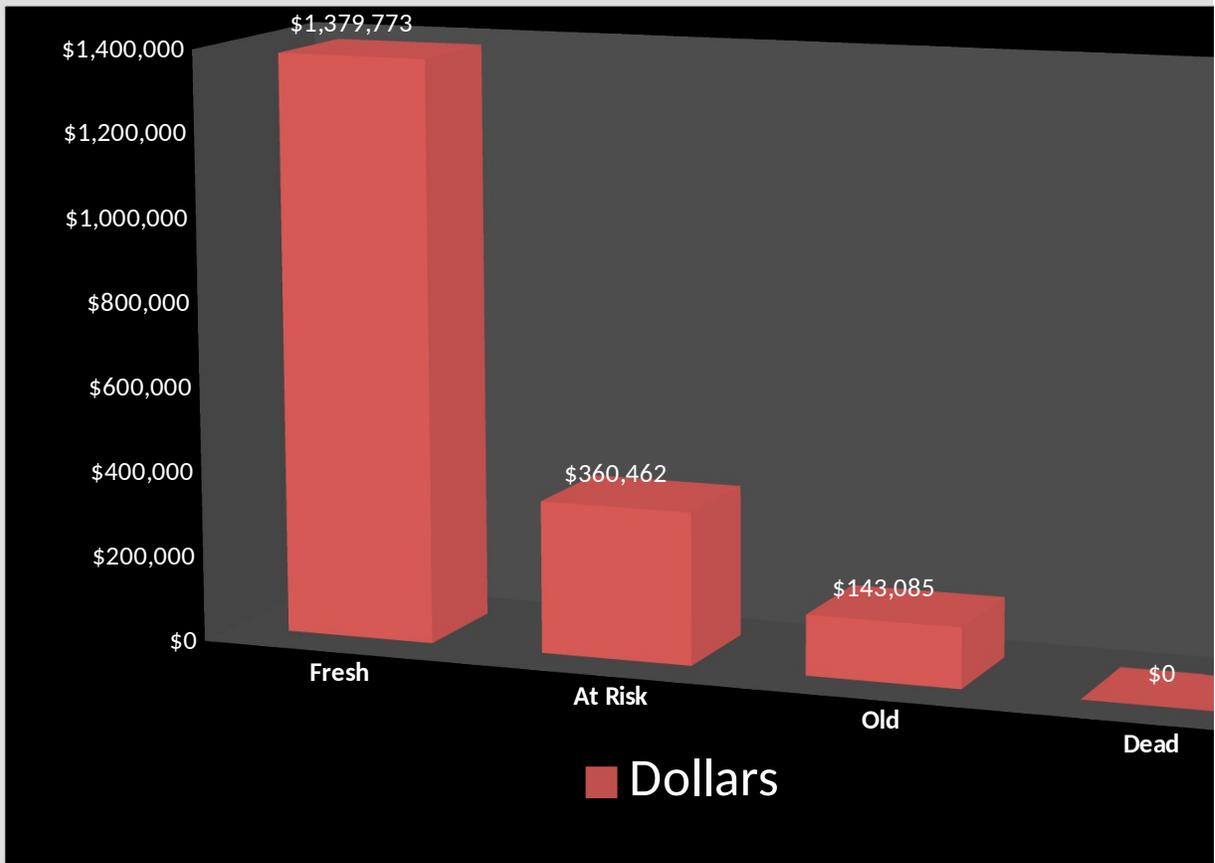


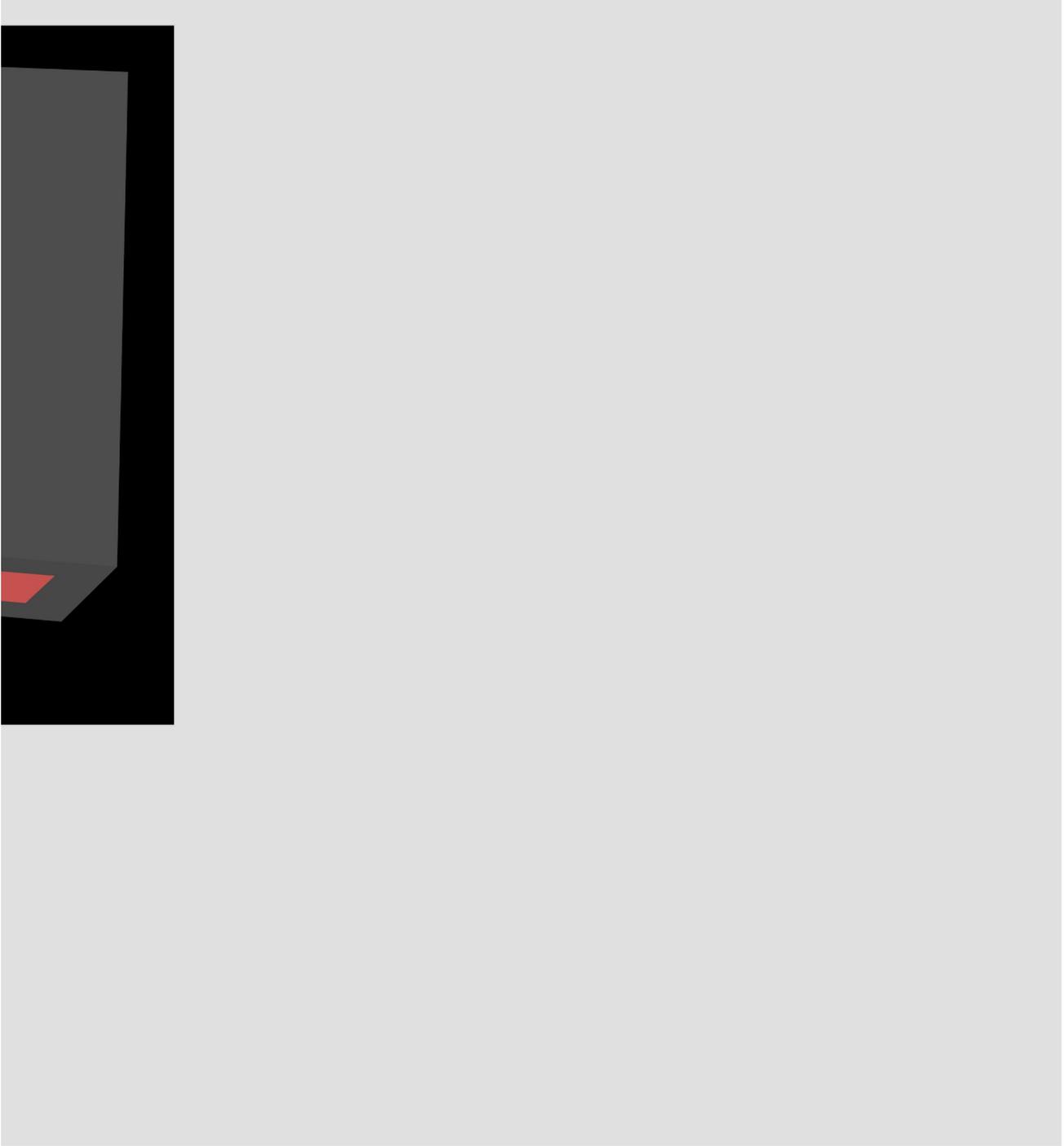
Pre-Owned Stock Analysis

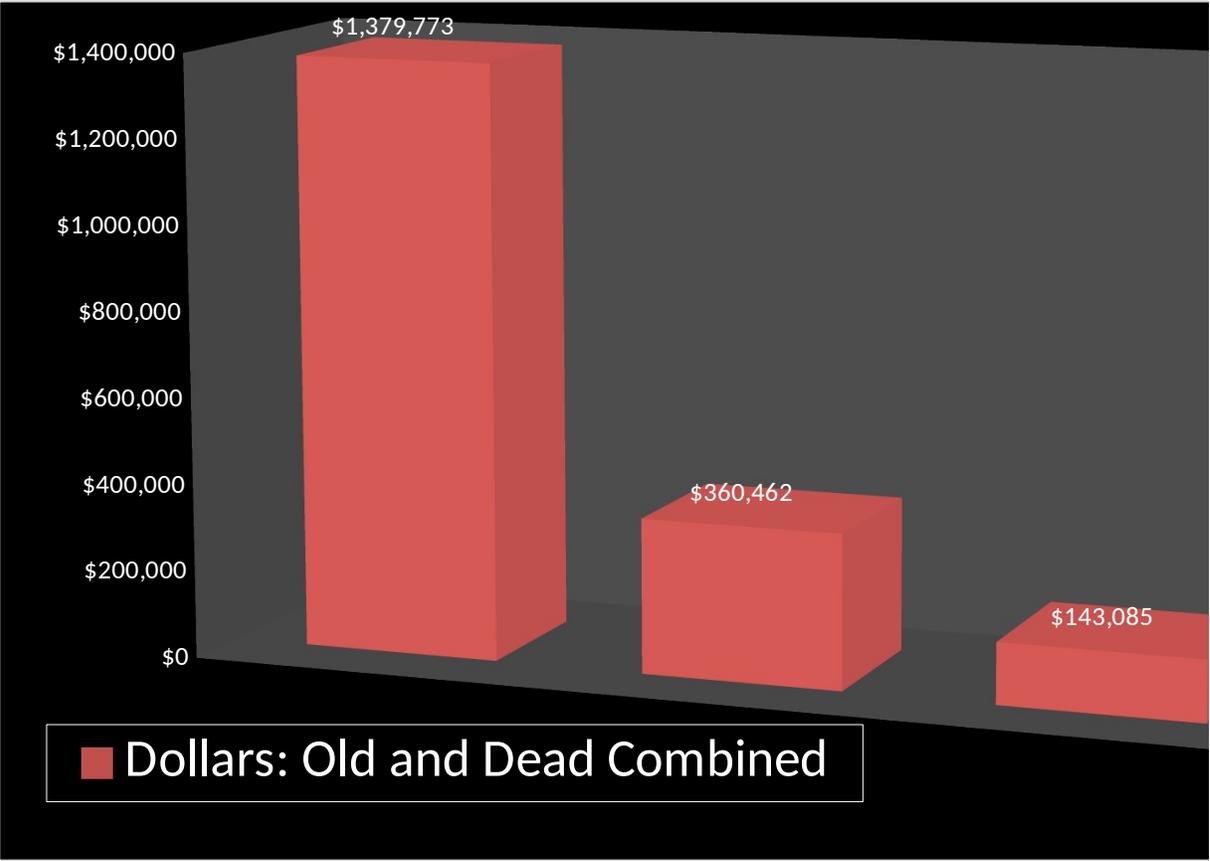
Days In Stock

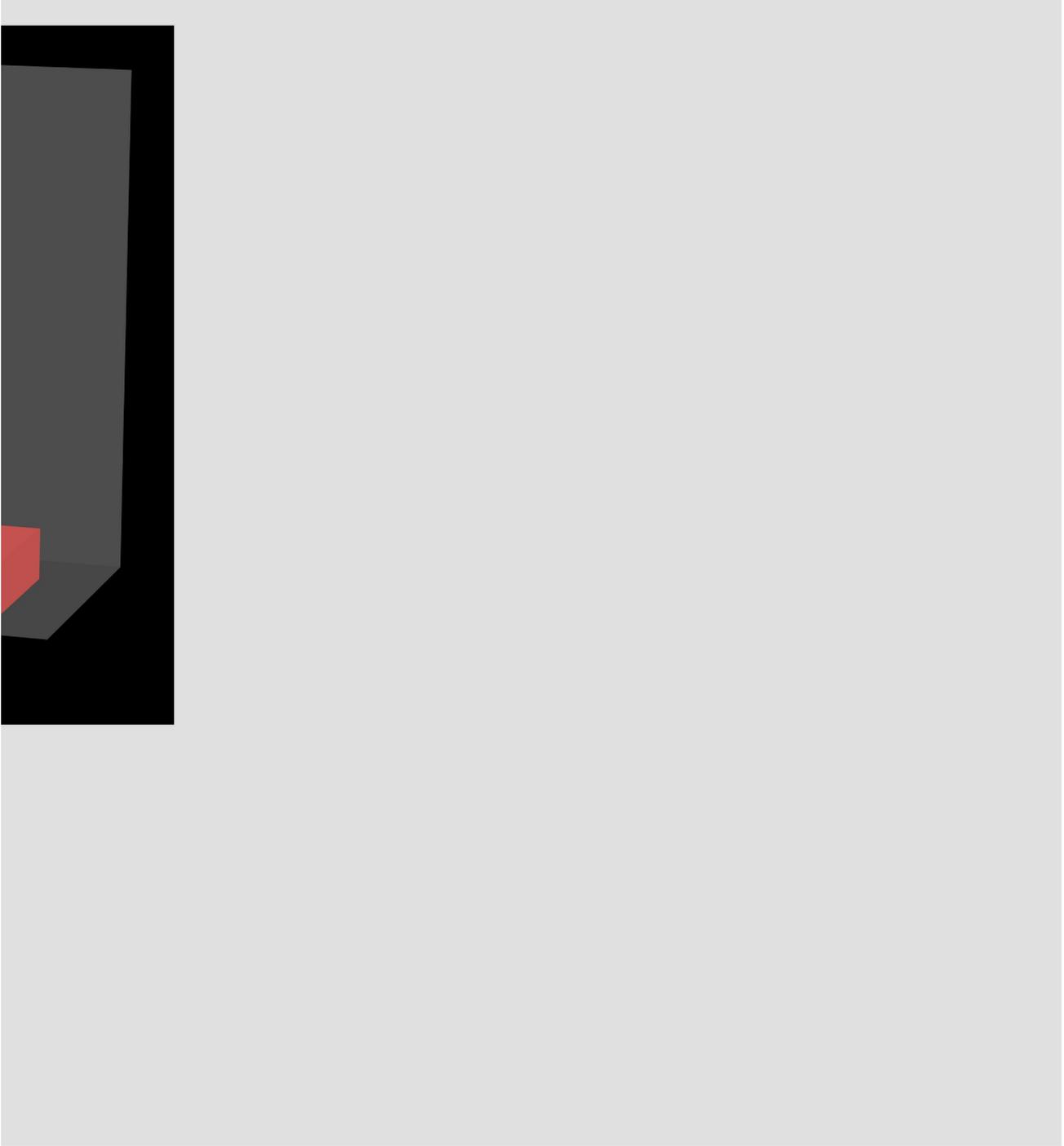
| | | | | | | Days In Stock | | | | | | |
|------------|--|--|--|--|--|---------------|----------------|----------------|----------|------------|--|--|
| | | | | | | 0-30 | 31-45 | 46-60 | 61-90 | 90-120 | | |
| # Of Units | | | | | | 46 | 4 | 7 | 7 | 2 | | |
| Dollars | | | | | | \$1,379,773 | \$127,088 | \$233,374 | \$85,794 | \$57,291 | | |
| | | | | | | Fresh | At Risk | | | Old | | |
| | | | | | | 46 | 11 | <i>Units</i> | | 9 | | |
| | | | | | | \$1,379,773 | \$360,462 | <i>Dollars</i> | | \$143,085 | | |

| | | |
|------|-------------|-----------|
| | | |
| | | |
| 121+ | Total | |
| | 66 | |
| | \$1,883,320 | |
| Dead | | |
| 0 | | |
| \$0 | | \$143,085 |









Pre-Owned Stock Analysis

| | | | | |
|--------------|----------------|----------------------------------|------------|-------------|
| Fresh | At Risk | | Old | Dead |
| 46 | 11 | <i>Units</i> | 9 | 0 |
| \$1,379,773 | \$360,462 | <i>Dollars</i> | \$143,085 | \$0 |
| | | | | |
| 70% | 17% | <i>Percent of total in Units</i> | 14% | 0% |
| 73% | 19% | <i>Percent of total in \$</i> | 8% | 0% |
| | | | | |
| \$29,995 | \$32,769 | <i>Average Cost per Unit</i> | \$15,898 | 0 |

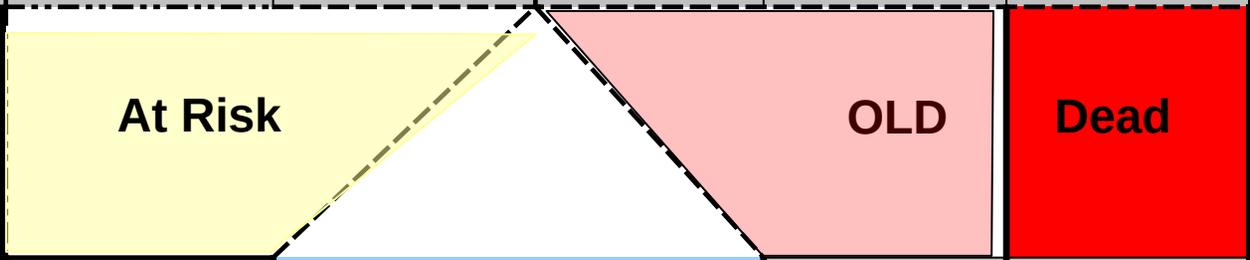
66

\$1,883,320

Over Valuation "Water" Analysis

Days In Stock

| | 0-30 | 31-45 | 46-60 | 61-90 | 91 - 120 | 121+ |
|----------------|----------------|---------------|---------------|--------------|--------------|----------|
| Dollars | 1379773 | 127088 | 233374 | 85794 | 57291 | 0 |



| | | | | |
|--|------------------|----------------|------------------|------------|
| | \$360,462 | Dollars | \$143,085 | \$0 |
|--|------------------|----------------|------------------|------------|

Enter the percentage of this inventory value that you estimate is "water"

| | | | |
|-----------------|------------------------|-----------------|------------|
| 10% | "Water" % | 15% | 25% |
| \$36,046 | "Water" Dollars | \$21,463 | \$0 |

% of inventory under water 3.1%

Total Water Dollars \$57,509

Total

1883320

