

Units	Year To Date Production			Year To Date Charge backs			
	New Vehicle	Used Vehicle	Totals	Chargebacks	New Vehicle	Used Vehicle	Totals
Units Delivered	269	638	907				
Finance or Lease Contracts	181	630	811	Finance or Lease Reserve	6490	21600	28090
Service Contracts	345	279	624	Service Contracts	14466	31044	45510
Pre-Paid Maintenance	109	181	290	Pre-paid Maintenance			0
GAP	65	147	212	GAP			0
Theft Deterrent	386	680	1066	Theft Deterrent	400	400	800
Paint Sealant & Appearance	194	339	533	Paint Sealant & Appearance			0
Tire/Wheel			0	Tire/Wheel			0
Lease Care	1		1	Lease Care			0
TOWBUSTER	35	45	80	Other _____			0

Year To Date Income			
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	124954	244377	369331
Service Contracts	137181	205036	342217
Pre-Paid maintenance	3060	4662	7722
GAP	22589	57255	79844
Theft Deterrent	144964	233268	378232
Paint Sealant & Appearance	96586	131427	228013
Tire/Wheel			0
Lease Care	650		650
TOWBUSTER	8375	9700	18075

