

Source: 333 CH CHRYSLER

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance						
Active Parts	11,802	27.41	17,945	64.82	624,789.34	60.34
NS Parts	3,236	53.24	11,632	6.72	377,004.59	14.72
MO Parts	6,284		1,206		92,026.85	
AP Parts	2,038	17.26	3,563	19.85	115,998.95	18.56
DP Parts	241	2.04	1,544	8.60	39,758.95	6.36
SP Parts	3	0.02				
DEL Parts						
Parts With No Cost	13	0.11	145	0.80		
Parts With Negative On-Hand						
Core/Exchange	126	1.06	166	0.92	34,895.00	
Memos On File	3,735					
Parts Added	600	5.08	303	1.68	20,056.60	3.21
Active Parts	101	16.83	125	41.25	7,242.30	36.10
NS Parts	495	82.50	142	46.86	12,624.10	62.94
MO Parts						
AP Parts	1	0.16				
DP Parts	3	0.50	36	11.88	190.20	0.94
SP Parts						
Parts & Memos Deleted	864					
Inventory Movement - Sales						
0 to 3 Months	2,741	23.22	10,101	56.28	292,263.04	46.77
4 to 6 Months	1,164	9.86	1,627	9.06	66,233.60	10.60
7 to 12 Months	1,967	16.66	1,801	10.03	90,942.40	14.55
Over 12 Months	2,282	19.33	3,846	21.43	125,674.00	20.11
New Parts No Sales	3,648	30.91	570	3.17	49,676.30	7.95
Inventory Movement - Receipts						
0 to 3 Months	2,360	19.99	7,052	39.29	301,449.44	48.24
4 to 6 Months	1,177	9.97	1,585	8.83	78,757.40	12.60
7 to 12 Months	2,107	17.85	3,106	17.30	106,614.40	17.06
Over 12 Months	2,709	22.95	5,960	33.21	127,190.50	20.35
New Parts No Receipts	3,449	29.22	242	1.34	10,777.60	1.72
Outstanding Orders	269	2.27	823	17.86	66,000.40	4.08
Stockorders	23	8.55	147		2,699.25	
Supplemental Orders						
Customer Orders	70	26.02	149	18.10	13,281.25	20.12
Backorders	185	68.77	527	64.03	50,019.90	75.78
Stockorder Backorders	109	40.52	280	34.02	17,757.00	26.90
Supplemntl Backorders						
Customer Backorders	82	30.48	247	30.01	32,262.90	48.88
Outstanding Forced Orders						

Source: 333 CH CHRYSLER

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	1,142	9.67	4,272	99.50	220,947.95	99.00	2,689
Regular	1,135	99.38	4,251		218,752.55		2,669
No History							
Drop Ship	13	1.13	21	0.49	2,195.40	0.99	20
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	10	0.08	74		5,677.60		31
Return Sales	278	2.35	848	99.29	53,327.74	99.34	419
Regular	275	98.92	842		52,978.09		413
No History							
Defective	5	1.79	6	0.70	349.65	0.65	6
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	709	6.00	2,840		179,936.66		918
Stockorders	298	42.03	1,656	58.30	57,211.00	31.79	375
Supplemental Orders							
Customer Orders	435	61.35	1,135	39.96	116,787.20	64.90	519
Emergency Purchases	15	2.11	29	1.02	1,770.46	0.98	15
Other Receipts	6	0.84	20	0.70	4,168.00	2.31	9
Overages							
Net Adjustments	75	0.63	291		-4,115.48		90
Plus	40	53.33	153	52.57	2,949.77		46
Minus	35	46.66	138	47.42	-7,065.25		44
Factory Returns	33	0.27	96		-2,113.95		33
Net Appreciation	23	0.19	683	3.80	2,531.45		55
Positive	18	78.26	657	96.19	2,555.05		49
Negative	5	21.73	26	3.80	-23.60		6
Parts Updated With Cost	2	0.01	145				3
Parts With Comments	3						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							
			1		37.69		1

Source: 900 GX NON CHRYSLER

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance						
Active Parts	257		1,083		21,559.28	90.24
NS Parts	175	68.09	820	75.71	19,456.22	
1		0.38				
MO Parts	81	31.51	263	24.28	2,103.06	9.75
AP Parts						
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost	18	7.00	12	1.10		
Parts With Negative On-Hand						
Core/Exchange						
Memos On File	1					
Parts Added	42	16.34	112	10.34	1,895.52	8.79
Active Parts	42	100.00	112	100.00	1,895.52	100.00
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	21					
Inventory Movement - Sales						
0 to 3 Months	95	36.96	765	70.63	17,794.16	82.53
4 to 6 Months	26	10.11	39	3.60	130.50	0.60
7 to 12 Months	37	14.39	39	3.60	284.86	1.32
Over 12 Months	41	15.95	117	10.80	1,100.50	5.10
New Parts No Sales	58	22.56	123	11.35	2,249.26	10.43
Inventory Movement - Receipts						
0 to 3 Months	107	41.63	467	43.12	17,792.12	82.52
4 to 6 Months	24	9.33	37	3.41	249.15	1.15
7 to 12 Months	33	12.84	23	2.12	190.16	0.88
Over 12 Months	78	30.35	555	51.24	3,315.85	15.38
New Parts No Receipts	15	5.83	1	0.09	12.00	0.05
Outstanding Orders	1	0.38	1		615.00	
Stockorders						
Supplemental Orders						
Customer Orders	1	100.00	1	100.00	615.00	100.00
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Source: 900 GX NON CHRYSLER

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	54	21.01	367	100.00	16,014.32	100.00	344
Regular	54	100.00	367		16,014.32		344
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	11	4.28	26	100.00	1,160.28	100.00	26
Regular	11	100.00	26		1,160.28		26
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	58	22.56	338		9,175.54		61
Stockorders							
Supplemental Orders							
Customer Orders	5	8.62	5	1.47	1,060.00	11.55	5
Emergency Purchases							
Other Receipts	53	91.37	333	98.52	8,115.54	88.44	56
Overages							
Net Adjustments	13	5.05	90		549.35		15
Plus	10	76.92	84	93.33	819.25		11
Minus	3	23.07	6	6.66	-269.90		4
Factory Returns							
Net Appreciation							
Positive							
Negative							
Parts Updated With Cost							
Parts With Comments	2						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			90		8,081.24		75
Lost Sales							
Return Sales			7		351.29		7

Source: 902 GX BULK OIL

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	3		3,990		16,718.50	
Active Parts	2	66.66	2,990	74.93	13,068.50	78.16
NS Parts	1	33.33	1,000	25.06	3,650.00	21.83
MO Parts						
AP Parts						
DP Parts						
SP Parts						
DEL Parts						

Parts With No Cost

Parts With Negative On-Hand

Core/Exchange

Memos On File

Parts Added

- Active Parts
- NS Parts
- MO Parts
- AP Parts
- DP Parts
- SP Parts

Parts & Memos Deleted

Inventory Movement - Sales

- 0 to 3 Months
- 4 to 6 Months
- 7 to 12 Months
- Over 12 Months
- New Parts No Sales

Inventory Movement - Receipts

- 0 to 3 Months
- 4 to 6 Months
- 7 to 12 Months
- Over 12 Months
- New Parts No Receipts

Outstanding Orders

- Stockorders
- Supplemental Orders
- Customer Orders
- Backorders
- Stockorder Backorders
- Supplemntl Backorders
- Customer Backorders

Outstanding Forced Orders

Source: 902 GX BULK OIL

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	3	100.00	2,924	100.00	11,942.17	100.00	486
Regular	3	100.00	2,924	100.00	11,942.17	100.00	486
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	3	100.00	96	100.00	353.81	100.00	19
Regular	3	100.00	96	100.00	353.81	100.00	19
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	2	66.66	2,620		11,131.00		8
Stockorders							
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts	2	100.00	2,620	100.00	11,131.00	100.00	8
Overages							
Net Adjustments	3	100.00	99		238.60		3
Plus	2	66.66	90	90.90	289.45		2
Minus	1	33.33	9	9.09	-50.85		1
Factory Returns							
Net Appreciation							
Positive							
Negative							
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Source: 905 CH TIRE PROGRAM

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	208		71		13,945.27	
Active Parts	171	82.21	54	76.05	11,131.27	79.82
NS Parts	17	8.17	5	7.04	687.08	4.92
MO Parts						
AP Parts	20	9.61	12	16.90	2,126.92	15.25
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand						
Core/Exchange						
Memos On File						
Parts Added	11	5.28	6	8.45	1,763.31	12.64
Active Parts	11	100.00	6	100.00	1,763.31	100.00
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	40					
Inventory Movement - Sales						
0 to 3 Months	63	30.28	20	28.16	4,202.86	30.13
4 to 6 Months	43	20.67	26	36.61	4,815.43	34.53
7 to 12 Months	43	20.67	7	9.85	874.87	6.27
Over 12 Months	3	1.44	7	9.85	1,310.15	9.39
New Parts No Sales	56	26.92	11	15.49	2,741.96	19.66
Inventory Movement - Receipts						
0 to 3 Months	62	29.80	24	33.80	5,513.21	39.53
4 to 6 Months	42	20.19	29	40.84	5,137.66	36.84
7 to 12 Months	48	23.07	8	11.26	1,500.14	10.75
Over 12 Months	3	1.44	7	9.85	1,310.15	9.39
New Parts No Receipts	53	25.48	3	4.22	484.11	3.47
Outstanding Orders	2	0.96	8	100.00	1,324.48	100.00
Stockorders	2	100.00	8	100.00	1,324.48	100.00
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Source: 905 CH TIRE PROGRAM

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	19	9.13	59	100.00	11,529.05	100.00	21
Regular	19	100.00	59		11,529.05		21
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	2	0.96	6	100.00	1,086.78	100.00	2
Regular	2	100.00	6		1,086.78		2
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	17	8.17	46	17.39	9,853.38	17.70	19
Stockorders	2	11.76	8		1,744.20		2
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts	16	94.11	38	82.60	8,109.18	82.29	17
Overages							
Net Adjustments	5	2.40	20	60.00	1,032.96		6
Plus	3	60.00	12	40.00	2,683.20		3
Minus	2	40.00	8		-1,650.24		3
Factory Returns							
Net Appreciation	4	1.92	14	19.71	264.13		16
Positive	3	75.00	10	71.42	271.81		11
Negative	1	25.00	4	28.57	-7.68		5
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Source: 950 CH PROGRAMMING KEYS

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
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Inventory Balance						
Active Parts	1					
NS Parts						
MO Parts						
AP Parts	1	100.00				
DP Parts						
SP Parts						
DEL Parts						

Parts With No Cost

Parts With Negative On-Hand

Core/Exchange

Memos On File

Parts Added

Active Parts
 NS Parts
 MO Parts
 AP Parts
 DP Parts
 SP Parts

Parts & Memos Deleted

Inventory Movement - Sales

0 to 3 Months						
4 to 6 Months						
7 to 12 Months	1	100.00				
Over 12 Months						
New Parts No Sales						

Inventory Movement - Receipts

0 to 3 Months						
4 to 6 Months						
7 to 12 Months						
Over 12 Months	1	100.00				
New Parts No Receipts						

Outstanding Orders

Stockorders
 Supplemental Orders
 Customer Orders
 Backorders
 Stockorder Backorders
 Supplementl Backorders
 Customer Backorders

Outstanding Forced Orders

Source: 950 CH PROGRAMMING KEYS

NBR OF PARTS PERCENT PARTS PIECES PERCENT PARTS COST PERCENT TRANS COUNT

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales							
Regular							
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales							
Regular							
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts							
Stockorders							
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts							
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns							
Net Appreciation							
Positive							
Negative							
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	12,271		23,089		677,012.39	
Active Parts	3,584	29.20	15,496	67.11	420,660.58	62.13
NS Parts	6,302	51.35	1,211	5.24	92,713.93	13.69
MO Parts	1	0.00	1,000	4.33	3,650.00	0.53
AP Parts	2,140	17.43	3,838	16.62	120,228.93	17.75
DP Parts	2,241	1.96	1,544	6.68	39,758.95	5.87
SP Parts						
DEL Parts	3	0.02				
Parts With No Cost	31	0.25	157	0.67		
Parts With Negative On-Hand						
Core/Exchange	126	1.02	166	0.71	34,895.00	
Memos On File	3,737					
Parts Added	653	5.32	421	1.82	23,715.43	3.50
Active Parts	154	23.58	243	57.71	10,901.13	45.96
NS Parts	495	75.80	142	33.72	12,624.10	53.23
MO Parts						
AP Parts	1	0.15				
DP Parts	3	0.45	36	8.55	190.20	0.80
SP Parts						
Parts & Memos Deleted	925					
Inventory Movement - Sales						
0 to 3 Months	2,902	23.64	14,876	64.42	330,978.56	48.88
4 to 6 Months	1,233	10.04	1,692	7.32	71,179.53	10.51
7 to 12 Months	2,048	16.68	1,847	7.99	92,102.13	13.60
Over 12 Months	2,326	18.95	3,970	17.19	128,084.65	18.91
New Parts No Sales	3,762	30.65	704	3.04	54,667.52	8.07
Inventory Movement - Receipts						
0 to 3 Months	2,532	20.63	11,533	49.95	341,473.27	50.43
4 to 6 Months	1,243	10.12	1,651	7.15	84,144.21	12.42
7 to 12 Months	2,188	17.83	3,137	13.58	108,304.70	15.99
Over 12 Months	2,791	22.74	6,522	28.24	131,816.50	19.47
New Parts No Receipts	3,517	28.66	246	1.06	11,273.71	1.66
Outstanding Orders	272	2.21	832	18.62	67,939.88	5.92
Stockorders	25	9.19	155		4,023.73	
Supplemental Orders						
Customer Orders	71	26.10	150	18.02	13,896.25	20.45
Backorders	185	68.01	527	63.34	50,019.90	73.62
Stockorder Backorders	109	40.07	280	33.65	17,757.00	26.13
Supplemntl Backorders						
Customer Backorders	82	30.14	247	29.68	32,262.90	47.48
Outstanding Forced Orders						

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	1,218	9.92	7,622	99.72	260,433.49	99.15	3,540
Regular	1,211	99.42	7,601		258,238.09		3,520
No History							
Drop Ship	13	1.06	21	0.27	2,195.40	0.84	20
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	10	0.08	74		5,677.60		31
Return Sales	294	2.39	976	99.38	55,928.61	99.37	466
Regular	291	98.97	970		55,578.96		460
No History							
Defective	5	1.70	6	0.61	349.65	0.62	6
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	786	6.40	5,844		210,096.58	28.06	1,006
Stockorders	300	38.16	1,664	28.47	58,955.20		377
Supplemental Orders							
Customer Orders	440	55.97	1,140	19.50	117,847.20	56.09	524
Emergency Purchases	15	1.90	29	0.49	1,770.46	0.84	15
Other Receipts	77	9.79	3,011	51.52	31,523.72	15.00	90
Overages							
Net Adjustments	96	0.78	500		-2,294.57		114
Plus	55	57.29	339	67.80	6,741.67		62
Minus	41	42.70	161	32.20	-9,036.24		52
Factory Returns	33	0.26	96		-2,113.95		33
Net Appreciation	27	0.22	697	3.01	2,795.58		71
Positive	21	77.77	667	95.69	2,826.86		60
Negative	6	22.22	30	4.30	-31.28		11
Parts Updated With Cost	2	0.01	145				3
Parts With Comments	5						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales	91				8,118.93		76
Lost Sales							
Return Sales	7				351.29		7