

Date Sold	Stock #	Year	Make	Model	Days in Stock	Front End Gross	Finance Gross
4/28/2018	a157503	2015	nissan	altima	3	\$ (41.00)	\$ 2,455.00
4/23/2018	a157426	2015	toyota	rav4	3	\$ 56.00	\$ 3,177.00
4/2/2018	aj0867a	2006	toyota	corolla	3	\$ 1,416.00	\$ -
4/2/2018	aj785b	2008	honda	crv	4	\$ 1,785.00	\$ -
4/30/2018	a157506	2015	toyota	rav4	5	\$ 662.00	\$ 2,483.00
4/25/2018	a157478	2017	toyota	4runner	5	\$ 1,492.00	\$ 2,352.00
4/21/2018	aj0254b	2016	chevy	cruze	5	\$ 504.00	\$ -
4/9/2018	aj0607a	2012	honda	accord	5	\$ 1,758.00	\$ 905.00
4/25/2018	aj0847b	2013	honda	crv	7	\$ 414.00	\$ 4,289.00
4/21/2018	a157475	2013	toyota	tundra	7	\$ (344.00)	\$ 1,162.00
4/9/2018	tw536297a	2011	toyota	corolla	7	\$ 1,541.00	\$ -
4/9/2018	a157439	2015	ford	focus	7	\$ 1,208.00	\$ 2,590.00
4/26/2018	aj1013a	2015	toyota	rav4	8	\$ 506.00	\$ 2,406.00
4/19/2018	m36131b	2016	toyota	sienna	8	\$ 1,088.00	\$ 1,571.00
4/2/2018	aj1158a	2012	mazda		3 8	\$ 1,379.00	\$ 1,958.00
4/10/2018	aj1243a	2007	toyota	camry	9	\$ 942.00	\$ -
4/2/2018	aj0996a	2016	toyota	sienna	9	\$ 1,156.00	\$ 893.00
4/30/2018	a157490	2014	toyota	corolla	10	\$ 1,567.00	\$ 1,533.00
4/26/2018	aj1407a	2011	toyota	avalon	10	\$ 264.00	\$ 560.00
4/6/2018	a157396a	2009	toyota	camry	10	\$ 1,482.00	\$ 50.00
4/24/2018	a157432	2015	toyota	camry	11	\$ 385.00	\$ 333.00
4/14/2018	aj0878a	2013	nissan	titan	11	\$ 1,572.00	\$ 2,509.00
4/11/2018	a157305a	2013	nissan	rogue	11	\$ 2,774.00	\$ 226.00
4/10/2018	aj0942b	2011	lexus	ct200	11	\$ 1,833.00	\$ 1,438.00
4/9/2018	aj0860b	2013	ford	f150	11	\$ 3,257.00	\$ -
4/2/2018	a157369	2015	toyota	corolla	11	\$ 1,000.00	\$ 1,982.00
4/19/2018	aj1273a	2015	toyota	rav4	12	\$ 2,464.00	\$ 2,222.00
4/18/2018	a157449	2016	toyota	tacoma	12	\$ 2,162.00	\$ -
4/2/2018	a157441	2012	toyota	tundra	12	\$ 305.00	\$ -
4/27/2018	aj1286a	2015	toyota	tacoma	13	\$ 814.00	\$ 440.00
4/26/2018	a157477	2015	toyota	rav4	13	\$ 1,118.00	\$ 1,736.00
4/3/2018	a157391	2015	nissan	rogue	13	\$ 1,797.00	\$ 3,276.00
4/26/2018	a157400	2015	toyota	venza	14	\$ (543.00)	\$ 1,350.00

4/10/2018	aj0720a	2015	toyota	rav4	14	\$	1,369.00	\$	496.00
4/4/2018	a157421	2014	toyota	camry	14	\$	1,700.00	\$	1,670.00
4/29/2018	ah0240u	2014	subaru	crosstrek	15	\$	723.00	\$	3,236.00
4/17/2018	aj1267a	2015	mazda	mitia	16	\$	379.00	\$	-
4/12/2018	aj1116a	2015	toyota	tacoma	16	\$	1,898.00	\$	-
4/7/2018	a157430	2015	toyota	corolla	17	\$	1,411.00	\$	2,237.00
4/4/2018	aj0656a	2017	toyota	tacoma	17	\$	1,503.00	\$	1,790.00
4/14/2018	ah0240t	2017	toyota	camry	18	\$	1,491.00	\$	978.00
4/12/2018	a157458	2015	lexus	rx350	18	\$	451.00	\$	1,294.00
4/11/2018	aj0862b	2015	nissan	sentra	18	\$	1,675.00	\$	2,122.00
4/8/2018	w452772	2017	bmw	x3	18	\$	1,865.00	\$	1,237.00
4/18/2018	aj1232a	2017	toyota	tacoma	19	\$	1,770.00	\$	2,511.00
4/15/2018	aj1354a	2015	toyota	4runner	19	\$	1,340.00	\$	218.00
4/7/2018	a157444	2015	toyota	camry	19	\$	750.00	\$	648.00
4/26/2018	aj1298a	2015	honda	odyssey	20	\$	1,421.00	\$	708.00
4/27/2018	a157467	2018	toyota	camry	21	\$	1,721.00	\$	4,052.00
4/13/2018	a157434	2015	toyota	corolla	21	\$	1,033.00	\$	2,812.00
4/4/2018	aj1310a	2015	toyota	rav4	21	\$	1,272.00	\$	2,816.00
4/11/2018	ah0531u	2016	toyota	corolla	22	\$	1,792.00	\$	1,624.00
4/7/2018	ah2746c	2017	toyota	tacoma	22	\$	1,047.00	\$	2,682.00

Days in Inventory	Unit Sales	Total Front Gross \$	Total F&I Gross \$	\$ PUVR	% of total unit sales
0 - 30 Days	73	\$89,393	113066	2773	52
31 - 45 Days	30	\$35,256	30430	2189	21
46 - 60 Days	13	\$7,465	17318	1906	9
60 - 90 Days	24	-\$4,095	33404	1221	17
90 Days and Over					
<b>Total</b>	<b>140</b>	<b>\$128,019</b>	<b>194218</b>		

\$ PUVR result of adding Front Gross \$\$ and F&I Gross \$\$ divided by Number of sales  
% of total unit sales result of dividing unit sales in age bucket by total unit sales