

TOYOTA OF WATERTOWN  
 MONTHLY SUMMARY REPORT

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
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Inventory Balance	20,764		24,539		483,603.86	
Active Parts	3,110	14.97	10,210	41.60	313,882.83	64.90
NS Parts	14,763	71.09	750	3.05	29,912.32	6.18
MO Parts	953	4.58	11,779	48.00	77,533.91	16.03
AP Parts	1,902	9.16	1,745	7.11	59,659.36	12.33
DP Parts	26	0.12	55	0.22	2,615.44	0.54
SP Parts						
DEL Parts	10	0.04				
Parts With No Cost	190	0.91				
Parts With Negative On-Hand	3	0.01	5		-230.04	
Core/Exchange	19	0.09	24	0.09	2,970.00	
Memos On File	5,223					
Parts Added	1,210	5.82	3,763	15.33	16,254.78	3.36
Active Parts	11	0.90	12	0.31	553.75	3.40
NS Parts	1,195	98.76	99	2.63	5,767.59	35.48
MO Parts	3	0.24	3,652	97.05	9,933.44	61.11
AP Parts						
DP Parts	1	0.08				
SP Parts						
Parts & Memos Deleted	1,071					
Inventory Movement - Sales						
0 to 3 Months	6,887	33.16	21,361	87.04	353,361.20	73.06
4 to 6 Months	2,560	12.32	1,021	4.16	56,703.32	11.72
7 to 12 Months	3,615	17.40	1,150	4.68	48,825.80	10.09
Over 12 Months	2,134	10.27	631	2.57	12,527.25	2.59
New Parts No Sales	5,568	26.81	376	1.53	12,186.29	2.51
Inventory Movement - Receipts						
0 to 3 Months	7,200	34.67	20,209	82.35	361,036.77	74.65
4 to 6 Months	2,805	13.50	1,217	4.95	57,453.03	11.88
7 to 12 Months	3,769	18.15	1,254	5.11	50,086.87	10.35
Over 12 Months	2,083	10.03	1,845	7.51	14,601.26	3.01
New Parts No Receipts	4,907	23.63	14	0.05	425.93	0.08
Outstanding Orders	208	1.00	555		28,904.43	
Stockorders	88	42.30	351	63.24	8,706.81	30.12
Supplemental Orders						
Customer Orders	6	2.88	11	1.98	121.59	0.42
Backorders	115	55.28	193	34.77	20,076.03	69.45
Stockorder Backorders	42	20.19	67	12.07	5,091.37	17.61
Supplemntl Backorders						
Customer Backorders	84	40.38	126	22.70	14,984.66	51.84
Outstanding Forced Orders						

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Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
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Gross Sales	3,167	15.25	24,427		629,805.41		14,592
Regular	3,167	100.00	24,426	99.99	629,789.66	99.99	14,591
No History	1	0.03	1	0.00	15.75	0.00	1
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	21	0.10	63		6,293.63		23
Return Sales	996	4.79	2,863		113,816.19		1,588
Regular	996	100.00	2,863	100.00	113,816.19	100.00	1,588
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	2,809	13.52	22,750		557,235.79		6,190
Stock orders	876	31.18	6,618	29.09	181,415.87	32.55	3,574
Supplemental Orders	6	0.21	286	1.25	3,430.66	0.61	22
Customer Orders	1,771	63.04	2,751	12.09	204,264.24	36.65	2,001
Emergency Purchases	40	1.42	81	0.35	9,061.24	1.62	48
Other Receipts	408	14.52	13,014	57.20	159,063.78	28.54	545
Overages							
Net Adjustments	240	1.15	1,360		218.30		265
Plus	140	58.33	825	60.66	9,182.57		152
Minus	100	41.66	535	39.33	-8,964.27		113
Factory Returns	268	1.29	298		-33,849.14		268
Net Appreciation	18	0.08	213	0.86	629.26		71
Positive	13	72.22	72	33.80	706.80		53
Negative	5	27.77	141	66.19	-77.54		18
Parts Updated With Cost	9	0.04	14		237.86		9
Parts With Comments	112						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			1		576.00		2
Lost Sales							
Return Sales							