

Units	Year To Date Production			Year To Date Charge backs			
	New Vehicle	Used Vehicle	Totals	Chargebacks	New Vehicle	Used Vehicle	Totals
Units Delivered	377	133	510	Finance or Lease Reserve			0
Finance or Lease Contracts	235	105	340	Service Contracts			0
Service Contracts	199	96	295	Pre-paid Maintenance			0
Pre-Paid Maintenance	4	1	5	GAP			0
GAP	26	25	51	Theft Deterrent			0
Theft Deterrent	0	0	0	Paint Sealant & Appearance			0
Paint Sealant & Appearance	92	27	119	Tire/Wheel			0
Tire/Wheel	31	9	40	Lease Care			0
Lease Care	0	0	0	Other _____			0
Other: Windshield/Key/Undercoat _____	79	13	92				

Incomes	Year To Date Income		
	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	\$191,944.00	63,449.00	255393
Service Contracts	280,455.00	123,578	404033
Pre-Paid maintenance	1,900	500	2400
GAP	11,449	8,500	19949
Theft Deterrent	0	0	0
Paint Sealant & Appearance	52,580	6,844	52586.84
Tire/Wheel	15,861	4,200	20061
Lease Care	0	0	0
Other: Windshield/Key/Undercoat _____	17,111	1,268	18379

