

Repair Order Analysis Summary Report

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		Sales in Dollars		FRH's on RO's		Average s	Analysis		
Competitive		\$ 14,139	÷	102.20	=	138.34	FRH Average		
Maintenance		\$ 15,690	÷	99.20	=	158.16	FRH Average		
Repair		\$ 12,753	÷	51.60	=	247.15	FRH Average		
Totals		\$ 42,581	÷	253.00	=	168.31	Customer ELR		
				Target Labor Rate		208.19	Per FRH		
Total Ro's in Sample		100				Difference	-39.88	Per FRH	
Cost of Labor									
Total Cost of Labor		9342.19	÷	Total Sales	=	21.94%	Percent Cost of Sales		
Total Cost of Labor		9342.19	÷	Total FRHs	=	36.93	Cost per FRH		
Repair Order Measurements									
Total Labor Sales		42,581.28	÷	Total ROs	=	425.81	Avg Labor per RO		
Total FRHs		253.00	÷	Total ROs	=	2.53	Avg FRH's per RO		
Menu Sales			÷	Total ROs	=		Percent Menu Sales		
Competitive FRHs		102.20	÷	Total FRHs	=	40.40%	Percent Competitive		
Maintenance FRHs		99.20	÷	Total FRHs	=	39.21%	Percent Maintenance		
Repair FRH		51.60	÷	Total FRHs	=	20.40%	Percent Repair		
One item ROs		54	÷	Total ROs	=	54.00%	Percent One Item RO		
Model Year Analysis									
2024	2023	2022	2021	2020			2019	Older	Td

0	1	8	9	14	14	54	
0.00%	1.00%	8.00%	9.00%	14.00%	14.00%	54.00%	

