



Financial Management Objective Homework

**Student
Class #**

ZACK SMITH

Name:

7

Academy

***I plan to accomplish the following objective
our next class on:***

FRIDAY 18TH

by

**Provide the relevant
composite data**

Department	Mont h	Page	Colum n
VARIBLE	MAR	20	5

Action plan for achieving objective
What is the area of focus?
USED F&I
What is the proposed plan? How will you achieve it?
INCREASE F&I ON USED VEHICLES
How will you track your progress? What measurements, KPI's? How often will you track?
WEEKLY CHECKS WITH STONE EAGLE - PRU, ESA PENETRATION, FINANCE CONTROL
Who are the employees that will be involved, or impacted? Will they require training or assistance?
DOUG ADAMSON AND CONSTANTINE PANAYOTIDIS
Is there a cost, or estimated cost for implementation?
NO COST -
Projected date of completion? FRIDAY 18TH

Jan.	Feb.	March	April	May	June
July	Aug.	Sept.	Oct.	Nov.	Dec.