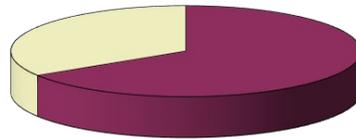


Repair Order Analysis Summary Report

	Sales in Dollars	FRH's on RO's	Averages	Analysis			
Competitive	\$ -	÷ 0.00	=	FRH Average			
Maintenance	\$ 7,891	÷ 110.02	= 71.72	FRH Average			
Repair	\$ 6,209	÷ 56.62	= 109.66	FRH Average			
Totals	\$ 14,100	÷ 166.64	= 84.61	Customer ELR			
			Target Labor Rate	26.00 Per FRH			
Total Ro's in Sample	100	Difference		58.61 Per FRH			
Cost of Labor							
Total Cost of Labor	2911.03	÷ Total Sales	= 20.65%	Percent Cost of Sales			
Total Cost of Labor	2911.03	÷ Total FRHs	= 17.47	Cost per FRH			
Repair Order Measurements							
Total Labor Sales	14,099.87	÷ Total ROs	= 141.00	Avg Labor per RO			
Total FRHs	166.64	÷ Total ROs	= 1.67	Avg FRH's per RO			
Menu Sales		÷ Total ROs	=	Percent Menu Sales			
Competitive FRHs	0.00	÷ Total FRHs	= 0.00%	Percent Competitive			
Maintenance FRHs	110.02	÷ Total FRHs	= 66.02%	Percent Maintenance			
Repair FRH	56.62	÷ Total FRHs	= 33.98%	Percent Repair			
One item ROs	45	÷ Total ROs	= 45.00%	Percent One Item RO			
Model Year Analysis							
2024	2023	2022	2021	2020	2019	Older	Total
5	31	10	7	7	10	30	100
5.00%	31.00%	10.00%	7.00%	7.00%	10.00%	30.00%	

Labor Mix



■ Percent Competitive
 ■ Percent Maintenance
 ■ Percent Repair