

Source: 2 HA SPECIAL ORDER

BOCH HONDA WEST  
 MONTHLY SUMMARY REPORT

*May 2023 MGR Report*

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	11,057		1,361		60,069.66	
Active Parts	910		197		5,766.14	9.59
NS Parts	8,730	8.23	657	48.27	38,067.21	63.37
MO Parts	455	4.11	77	5.65	1,122.66	1.86
AP Parts	952	8.60	417	30.63	14,000.28	23.30
DP Parts	10	0.09	13	0.95	1,113.37	1.85
SP Parts						
DEL Parts						
Parts With No Cost	8	0.07				
Parts With Negative On-Hand						
Core/Exchange	1	0.00	1	0.07	60.00	
Memos On File	442					
Parts Added						
Active Parts	939	8.49	153	11.24	8,641.97	14.38
NS Parts						
MO Parts	939	100.00	153	100.00	8,641.97	100.00
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	996					
Inventory Movement - Sales						
0 to 3 Months	3,801	34.37	680	49.96	27,172.85	45.23
4 to 6 Months	1,401	12.67	191	14.03	7,800.20	12.98
7 to 12 Months	2,352	21.27	330	24.24	12,431.15	20.69
Over 12 Months	1,989	18.94	29	2.13	2,658.33	4.42
New Parts No Sales	2,514	22.73	131	9.62	10,007.13	16.65
Inventory Movement - Receipts						
0 to 3 Months	3,753	33.94	636	46.73	37,004.40	61.60
4 to 6 Months	1,404	12.69	209	15.35	10,291.75	17.13
7 to 12 Months	2,305	20.84	288	21.16	9,926.69	16.52
Over 12 Months	1,014	9.17	219	16.09	2,606.93	4.33
New Parts No Receipts	2,581	23.34	9	0.66	239.89	0.39
Outstanding Orders	263	2.37	389	0.77	44,720.84	0.74
Stockorders	3	1.14	3		333.00	
Supplemental Orders						
Customer Orders	259	98.47	385	98.97	44,278.40	99.01
Stockorder Backorders	1	0.38	1	0.25	109.44	0.24
Supplementl Backorders	1	0.38	1	0.25	109.44	0.24
Customer Backorders						
Outstanding Forced Orders						

Source: 2 HA SPECIAL ORDER

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 MONTHLY SUMMARY REPORT

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	1,608	14.54	2,153	100.00	161,937.00	100.00	3,244
Regular							
No History	1,608	100.00	2,153	100.00	161,937.00	100.00	3,244
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Warranty No History							
Warranty Drop Ship							
Lost Sales	13	0.11	21		1,408.02		14
Return Sales							
Regular	139	1.25	217	99.53	18,531.73	99.73	170
No History	139	100.00	216		18,481.75		169
Defective							
Defective No History	1	0.71	1	0.46	49.98	0.26	1
Wholesale							
Wholesale No History							
Wholesale Defective							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	1,423	12.86	2,215		164,234.86		1,856
Stockorders							
Supplemental Orders							
Customer Orders	1,350	94.86	2,068	93.36	157,571.74	95.94	1,751
Emergency Purchases	70	4.91	88	3.97	4,562.12	2.77	87
Other Receipts	17	1.19	59	2.66	2,101.00	1.27	18
Overages							
Net Adjustments	6	0.05	14		-351.52		6
Plus	1	16.66	2	14.28	216.00		1
Minus	5	83.33	12	85.71	-567.52		5
Factory Returns	26	0.23	26		-4,707.12		26
Net Appreciation	8	0.07	10	0.73	497.50		193
Positive	5	62.50	8	80.00	616.25		158
Negative	3	37.50	2	20.00	-118.75		35
Parts Updated With Cost	1	0.00					1
Parts With Comments	12						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							
					3,013		51
					2,955		5
					65,318.75		
					58,601.04		

Source: 10 HA STANDARD

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	719		3,976		85,209.99	
Active Parts	526	73.15	2,393	60.18	61,859.92	72.59
NS Parts	77	10.70	1,105	2.64	2,599.30	3.05
MO Parts	12	1.66	1,108	27.86	5,742.48	6.73
AP Parts	100	13.90	358	9.00	14,332.00	16.81
DP Parts	4	0.55	12	0.30	676.29	0.79
SP Parts						
DEL Parts						

Parts With No Cost

Parts With Negative On-Hand

Core/Exchange	18	2.50	30	0.75	1,420.00	
Memos On File	80					

Parts Added

Active Parts	4	0.55				
NS Parts	2	50.00				
MO Parts						
AP Parts						
DP Parts						
SP Parts						

Parts & Memos Deleted

Inventory Movement - Sales

0 to 3 Months	526	73.15	3,577	89.96	69,440.15	81.49
4 to 6 Months	78	10.84	91	2.28	4,304.96	5.05
7 to 12 Months	64	8.90	211	5.30	8,251.27	9.68
Over 12 Months	13	1.80	2	0.05	1,584.31	1.85
New Parts No Sales	38	5.28	95	2.38	1,629.30	1.91

Inventory Movement - Receipts

0 to 3 Months	462	64.25	1,890	47.53	56,485.30	66.28
4 to 6 Months	97	13.49	1,346	33.85	11,221.87	13.16
7 to 12 Months	78	10.84	310	7.79	8,662.68	10.16
Over 12 Months	50	6.95	381	9.58	7,563.84	8.87
New Parts No Receipts	32	4.45	49	1.23	1,276.30	1.49

Outstanding Orders

Stockorders	29	40.27	374	39.57	33,032.13	21.68
Supplemental Orders	29		148		7,163.64	
Customer Orders	29	40.27	163	43.58	18,989.64	57.48
Backorders	38	52.77	63	16.84	6,878.85	20.82
Stockorder Backorders	38		63		6,878.85	
Supplementl Backorders						
Customer Backorders						

Outstanding Forced Orders

Source: 10 HA STANDARD

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	330	45.89	3,455	100.00	78,207.03	100.00	2,165
Regular					78,207.03		
No History	330	100.00	3,455	100.00	78,207.03	100.00	2,165
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	7	0.97	10		149.01		6
Return Sales							
Regular	84	11.68	393	99.49	9,614.61	97.71	220
No History	84	100.00	391	99.49	9,394.85	97.71	218
Defective							
Defective	2	2.38	2	0.50	219.76	2.28	2
Wholesale							
Wholesale No History							
Wholesale Defective							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts							
Stockorders	256	35.60	2,509	91.35	63,550.20	81.29	760
Supplemental Orders	207	80.85	2,292	91.35	51,663.09	81.29	593
Customer Orders	69	26.95	198	7.89	11,013.47	17.33	149
Emergency Purchases	12	4.68	14	0.55	716.10	1.12	14
Other Receipts	4	1.56	5	0.19	156.74	0.24	4
Overages							
Net Adjustments	4	0.55	98		305.28		5
Plus	1	25.00	92	93.87	583.28		1
Minus	3	75.00	6	6.12	-278.00		4
Factory Returns							
Net Appreciation	28	3.89	110	2.76	180.81		42
Positive	27	96.42	110	100.00	192.71		36
Negative	1	3.57	1		-11.90		6
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Source: 30 HA FAST MOVING PARTS

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	121		459		7,548.50	
Active Parts	106	87.60	443	96.51	7,148.93	94.70
NS Parts	3	2.47	2	0.43	27.17	0.35
MO Parts	1	0.82				
AP Parts	11	9.09	14	3.05	372.40	4.93
DP Parts						
SP Parts						
DEL Parts						

Parts With No Cost

Parts With Negative On-Hand

Core/Exchange

Memos On File

Parts Added

- Active Parts
- NS Parts
- MO Parts
- AP Parts
- DP Parts
- SP Parts

49

Parts & Memos Deleted

2

Inventory Movement - Sales

- 0 to 3 Months
- 4 to 6 Months
- 7 to 12 Months
- Over 12 Months
- New Parts No Sales

108  
 8  
 2  
 2  
 1

410  
 47  
 2

7,017.08  
 474.56  
 56.86

92.95  
 6.28  
 0.75

Inventory Movement - Receipts

- 0 to 3 Months
- 4 to 6 Months
- 7 to 12 Months
- Over 12 Months
- New Parts No Receipts

91  
 11  
 8  
 10  
 1

315  
 63  
 23  
 58

5,942.67  
 351.30  
 334.12  
 920.41

78.72  
 4.65  
 4.42  
 12.19

Outstanding Orders

- Stockorders
- Supplemental Orders
- Customer Orders
- Backorders
- Stockorder Backorders
- Supplementl Backorders
- Customer Backorders

8  
 5  
 2  
 3  
 3  
 3

41  
 11  
 8  
 22  
 22

782.27  
 647.81  
 23.24  
 111.22  
 111.22

82.81  
 2.97  
 14.21  
 14.21

Outstanding Forced Orders

Source: 30 HA FAST MOVING PARTS

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	85	70.24	376	100.00	9,791.23	100.00	325
Regular							
No History	85	100.00	376	100.00	9,791.23	100.00	325
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	16	13.22	27	100.00	729.57	100.00	26
Regular							
No History	16	100.00	27	100.00	729.57	100.00	26
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	57	47.10	339	05.54	8,140.93	95.55	214
Stockorders	54	94.73	290		7,778.92		195
Supplemental Orders	7	12.28	41	12.09	340.01	4.17	14
Customer Orders	1	1.75	2	0.58	5.50	0.06	2
Emergency Purchases	1	1.75	6	1.76	16.50	0.20	3
Other Receipts							
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns							
Net Appreciation							
Positive							
Negative							
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							