

	Value
(1)Idle Parts Total	8822.70
(2)Current Parts Total	118726.86
(3)Total Parts	127549.56
*Note: Does NOT include Negative on Hand or "Dirty Cores"	
Idle Capital Percentage (1)/(3)	6.92%

Off the Shelf Fill Rate

	Quantity
(1)Total Off the Shelf	5950
(2)Total Other	21
(3)Total Quantity Sold	5971
Off the Shelf Fill Rate (1)/(3)	99.6%

True Turn

	Value
(1) Annualization Ratio (365/ 31) =	11.774
(2) Total Stock Orders	78325.00
(3) Annualized Stock Orders	922198.55
(4) Inventory Value	127549.56
*Note: Does NOT include Negative on Hand or "Dirty Cores"	
(5) True Turn (3)/(4)	7.23

Parts with Negative on Hand

	Part Numbers	Cost	Qty	Extended
Total of Negative on Hand	0	.00	0	.00

Lost Sales

	Part Numbers	Cost	Qty	Extended
Total Lost Sales	26	1794.48	28	1846.51

Parts Without Cost

	Part Numbers
Total Parts Without Cost	12

Parts With No Bin Location

	Part Numbers	Cost	Qty	Extended
Total Parts with No Bin Location	0	.00	0	.00

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Inventory Analysis

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All Manf, All OEM Cd, All SGrp

	%	#	Pieces	Value
===== Active Parts: Stocked	7.1	238	218	9080.86
Active Parts: With Excess Stock	57.0	849	7009	72649.38
Active Parts: Understocked	6.3	103	57	8059.98
Active Parts: To Phase Out	.0	0	0	.00
Total Active Parts	70.4	1190	7284	89790.22
 Superceded With On Hand	.6	9	13	818.57
Inactive With On Hand	29.0	575	1803	36940.77
 Total Inventory To Sell	100.0	1774	9100	127549.56
Cores on Hand		14	24	6102.00
Negative On Hand		0	0	.00
 Total of Inventory		1788	9124	133651.56
Parts on Open Repair Orders		309	799	30524.54
 Value of Inventory		2097	9923	164176.10
Not on Factory Master		4643	1147	6263.36
Parts Without Cost		12	1	.00

All Manf. All OEM Cd. All SGrp. Active Parts	Parts	%	Acum%	Value	%	Acum%
Never Sold	11	1.1	1.1	1019	1.3	1.3
2022 June or Older	1	.1	1.2	21		1.4
2022 July						
2022 August						
2022 September	4	.4	1.6	103	.1	1.5
2022 October	41	4.2	5.8	1512	2.0	3.5
2022 November	88	9.0	14.8	4195	5.5	8.9
2022 December	80	8.2	23.0	4620	6.0	14.9
2023 January	80	8.2	31.2	3897	5.1	20.0
2023 February	112	11.5	42.6	11146	14.5	34.5
2023 March	102	10.4	53.1	7501	9.8	44.3
2023 April	117	12.0	65.0	7197	9.4	53.7
2023 May	198	20.2	85.3	12984	16.9	70.6
2023 June	144	14.7	100.0	22612	29.4	100.0
Totals	978	100.0		76808	100.0	
Cores With On Hand						

=====							
From	5/01/23	to	5/31/23	All Manf.	All Stocking	Groups	
				#	Pieces		Value
=====							
Manual Increases				5	232		1081.43
Manual Decreases				5	-8		-67.72
Net Manual Adjustments				10	224		1013.71
Physical Inventory Increases							
Physical Inventory Decreases							
Net Physical Inventory Adjustments							
LIFO Increases				96	73		238.21
LIFO Decreases				22	36		-78.87
Net LIFO Adjustments				118	109		159.34

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All Manf. All Stocking Groups  
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Changes to Status:				Phase-In	Phase-Out
June	2023			12	72
February	2023	To May	2023	66	230
November	2022	To February	2023	76	194
August	2022	To November	2022	82	150
May	2022	To August	2022	92	121
February	2022	To May	2022	57	125
February	2022	and Older		377	1775

Inactive Parts to Phase-In	
Parts to Phase-Out	
Parts Excluded From Phase-In	
Non-Stocked Parts with On Hand	575
Superceded Parts with On Hand	9
Active Parts with No Sales	1

All Manf. All Stocking Groups. All Parts. All Sales Types					
	From	5/01/23	5/01/23	5/01/23	5/01/23
	To	5/31/23	5/31/23	5/31/23	5/31/23
		Sales	Cost	Gross	GP %
Sales Filled From Shelf		61976.74	40378.30	21598.44	34.8
Sales Filled By NG		17.87	10.67	7.20	40.3
Sales Filled By EP		18876.37	12548.28	6328.09	33.5
Sales Filled By SO		47656.47	33482.36	14174.11	29.7
Total Sales		128527.45	86419.61	42107.84	32.8
Returns To Inventory		-8824.10	-8811.68	-12.42	-.1
Returns Not To Inventory					
Total Returns		-8824.10	-8811.68	-12.42	-.1
Net Sales		119703.35	77607.93	42095.42	35.2
Filled From Shelf-Counter		34.5%	36.6%	29.9%	
Filled From Shelf-Service		49.4%	47.6%	53.0%	
Filled Same Day--Counter		70.9%	74.3%	63.2%	
Filled Same Day--Service		62.2%	60.1%	66.6%	

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All Manf. All OEM Cd. All SGrp

	From	5/01/23	5/01/23	5/01/23	5/01/23
	To	5/31/23	5/31/23	5/31/23	5/31/23
		Sales	Cost	Gross	GP %
Counter Retail Sales		5637.89	3827.43	1810.46	32.1
Counter Internal Sales		1980.24	1259.37	720.87	36.4
Counter Wholesale Sales		2416.22	1828.66	587.56	24.3
Total Counter Sales		10034.35	6915.46	3118.89	31.1
RO Customer Pay Sales		58904.79	40804.62	18100.17	30.7
RO Internal Pay Sales		27438.82	16980.99	10457.83	38.1
RO Warranty Sales		13401.58	7596.42	5805.16	43.3
RO Service Contract Sales		18747.91	14122.12	4625.79	24.7
Total RO Sales		118493.10	79504.15	38988.95	32.9
Total Sales		128527.45	86419.61	42107.84	32.8
Total Returns		-8824.10	-8811.68	-12.42	-.1
Total Net Sales		119703.35	77607.93	42095.42	35.2

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ESKRIDGE CHEVROLET LLC  
Stock Order Analysis

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From	5/01/23 to	5/31/23	All Manf.	All OEM Cd.	All SGrp		
			#	Pieces		Cost	Value
Stock Orders Placed			343	910		15339.10	20498.16
Stock Orders Received			401	3831		22329.93	45056.64
Special Orders Placed			188	356		26984.86	29367.45
Special Orders Received			183	346		31165.47	33534.21
Parts Canceled			16	16		1196.06	1196.06
Factory Returns			50	105		2858.60	3784.74
Core Returns			14	14		13250.00	13250.00
Parts On Order				78		3735.86	4098.49
Parts On Backorder				28		2886.99	3123.27
Parts Referred				41		4032.76	4252.07

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