

First Time Fill Rate

| DEALERSHIP NAME | | First time fill rate | | | |
|-----------------|-----------|-----------------------------------|-----------------------------------|--------------------------|-----------------------------|
| DATE | # OF RO'S | RO's Filled 1st Time (Right Away) | RO's Filled the same day Same Day | RO's Not Filled Same Day | Actual 1st Time Fill Rate % |
| 6/15/2023 | 10 | 7 | 3 | 0 | 70.00% |
| 6/22/2023 | 10 | 6 | 3 | 1 | 60.00% |
| 6/26/2023 | 5 | 5 | 0 | 0 | 100.00% |
| | | | | | #DIV/0! |
| Totals | 25 | 18 | 6 | 1 | 72.00% |