

Desk Manager(s)	Finance Manager(s)	Sales Consultant(s)
PAUL MOORE	DAGEAN LONG	BRANDON REYNOLDS
RYAN WHITE	KENNY BUCKNER	BRYSON LONG
WILL CLIFFORD	KIM GREENE	DOC KRUZIC
	LEE WHITSON	ELIJAH JENNINGS
		GREG DAUGHERTY
		JACOB PINION
		KARL WESTERMAN
		KC RAMSEY
		MATT SCHRIDER
		MIKE UHER
		NATE MARSHALL
		RICK COLLINS
		STEVE ROOP
		TIM JENNINGS
		TRISTIN WELLS
		WALT WASHAM
		WES SHOEMAKER
		HOUSE

Unit #	Stock#	Year	Make	Model	Days in Stock	Acquisition Source	CPO	Advertised Price (Time of Sale)	Transaction Price	Advertised Price to Market % (Time of Sale)	Front-End Gross	Finance Gross
ex.	P123456	2015	Chevrolet	Equinox	30	Trade on New	No	\$ 15,000	\$ 13,800	95%	\$1,500	\$500
1	E2092910	14	LEXUS	ES350	39	Auction/Wholesale	No	\$ 20,900	\$ 20,900	97%	(\$896)	\$245
2	KC020512	19	TOYOTA	RAV4	8	Auction/Wholesale	Yes	\$ 27,900	\$ 27,900	100%	(\$1,963)	\$3,515
3	M5903609	21	TOYOTA	4RUNNER	32	Auction/Wholesale	Yes	\$ 46,900	\$ 46,900	100%	(\$4,131)	
4	MW194647	21	TOYOTA	RAV4	3	Auction/Wholesale	Yes	\$ 28,900	\$ 28,900	98%	(\$1,360)	\$3,103
5	JM729924	18	HONDA	FIT	16	Trade on New	No	\$ 20,900	\$ 20,900	102%	(\$1,302)	
6	P3005141	23	TOYOTA	PRIUS	1	Auction/Wholesale	Yes	\$ 38,200	\$ 38,200	114%	\$762	\$679
7	PU086833	23	TOYOTA	CAMRY	2	Auction/Wholesale	Yes	\$ 39,441	\$ 39,441	104%	(\$1,439)	\$1,817
8	U024494	22	TOYOTA	CAMRY	3	Street/Curb Buy	Yes	\$ 35,656	\$ 35,656	100%	(\$1,019)	\$2,200
9	JS834481	18	TOYOTA	HIGHLANDER	28	Trade on New	Yes	\$ 29,900	\$ 29,900	99%	(\$3,335)	
10	PW240276	23	TOYOTA	RAV4	10	Auction/Wholesale	Yes	\$ 38,900	\$ 38,900	117%	\$1,108	\$2,726
11	MS516138	21	TOYOTA	HIGHLANDER	4	Auction/Wholesale	Yes	\$ 37,900	\$ 37,900	100%	(\$495)	\$2,892
12	LN241313	20	RAM	1500	10	Auction/Wholesale	No	\$ 38,900	\$ 38,900	96%	\$41	\$1,181
13	MX259086	21	TOYOTA	TACOMA	54	Auction/Wholesale	Yes	\$ 49,900	\$ 49,900	100%	(\$6,956)	\$3,282
14	GB050557	16	HONDA	ODYSSEY	9	Trade on Used	No	\$ 23,990	\$ 23,990	104%	(\$224)	
15	GM005572	16	TOYOTA	TACOMA	5	Street/Curb Buy	No	\$ 31,721	\$ 31,721	99%	\$525	\$545
16	KM265288	19	TOYOTA	TACOMA	7	Trade on Used	Yes	\$ 29,321	\$ 29,321	89%	\$1,781	\$1,069
17	100981	22	TOYOTA	COROLLA	11	Street/Curb Buy	Yes	\$ 33,607	\$ 33,607	119%	\$1,917	\$1,685
18	KM287619	19	TOYOTA	TACOMA	43	Trade on New	Yes	\$ 35,900	\$ 35,900	93%	\$1,238	\$4,277
19	LX242115	20	TOYOTA	TACOMA	33	Auction/Wholesale	Yes	\$ 49,888	\$ 49,888	103%	(\$4,554)	\$1,920
20	6118478	23	TOYOTA	4RUNNER	4	Trade on New	Yes	\$ 56,921	\$ 56,921	105%	\$1,546	
21	M5883863	21	TOYOTA	4RUNNER	35	Auction/Wholesale	Yes	\$ 44,900	\$ 44,900	101%	(\$3,108)	
22	MX992555	21	TOYOTA	TUNDRA	16	Trade on New	Yes	\$ 42,900	\$ 42,900	97%	(\$2,422)	\$751
23	G5355533	16	TOYOTA	4RUNNER	4	Trade on Used	No	\$ 37,498	\$ 37,498	101%	(\$802)	
24	JR019901	18	TOYOTA	C-HR	6	Auction/Wholesale	Yes	\$ 23,160	\$ 23,160	104%	\$175	\$2,113
25	CB034536	12	HONDA	ODYSSEY	41	Trade on Used	No	\$ 9,900	\$ 9,900	89%	(\$3,167)	
26	KF142676	19	CADILLAC	XT4	24	Trade on Used	No	\$ 31,888	\$ 31,888	94%	(\$864)	
27	LS018748	20	TOYOTA	HIGHLANDER	3	Trade on New	Yes	\$ 44,316	\$ 44,316	99%	(\$1,574)	\$3,066
28	MX970187	21	TOYOTA	TUNDRA	51	Auction/Wholesale	Yes	\$ 56,700	\$ 56,700	101%	(\$2,222)	\$1,752
29	KH591743	19	HONDA	CIVIC	4	Trade on Used	No	\$ 22,434	\$ 22,434	100%	\$976	
30	HU733173	17	TOYOTA	CAMRY	5	Trade on New	Yes	\$ 19,296	\$ 19,296	98%	(\$2,850)	
31	L0401496	20	MAZDA	CX-9	49	Trade on Used	No	\$ 26,888	\$ 26,888	90%	\$1,179	\$2,333

32	KW035128	19	TOYOTA	RAV4	9	Auction/Wholesale	Yes	\$	32,250	\$	32,250	100%	(\$1,890)	
33	NU071286	22	TOYOTA	CAMRY	14	Auction/Wholesale	Yes	\$	28,888	\$	28,888	98%	(\$2,550)	
34	6067427	22	TOYOTA	4RUNNER	4	Trade on New	Yes	\$	51,804	\$	51,804	102%	\$2,220	\$2,024
35	GX065366	16	TOYOTA	TACOMA	19	Trade on Used	No	\$	19,900	\$	19,900	102%	(\$2,381)	
36	NX04754	22	TOYOTA	TUNDRA	6	Auction/Wholesale	Yes	\$	52,655	\$	52,655	104%	(\$248)	\$816
37	LN381920	20	RAM	1500	55	Auction/Wholesale	No	\$	41,900	\$	41,900	96%	(\$3,602)	\$2,710
38	NC188297	22	TOYOTA	RAV4	11	Auction/Wholesale	Yes	\$	39,900	\$	39,768	110%	(\$403)	
39	L4321966	20	LEXUS	LX570	28	Auction/Wholesale	No	\$	79,900	\$	79,900	98%	(\$1,680)	
40	MU532621	21	TOYOTA	CAMRY	19	Auction/Wholesale	Yes	\$	27,888	\$	27,888	100%	(\$2,740)	\$1,900
41	UO53090	22	TOYOTA	CAMRY	6	Trade on New	Yes	\$	35,764	\$	35,764	98%	\$2,535	\$1,500
42	MW010567	21	TOYOTA	RAV4	42	Auction/Wholesale	Yes	\$	35,900	\$	35,900	98%	(\$2,287)	\$300
43	L1729404	20	MAZDA	CX-5	3	Trade on New	No	\$	28,675	\$	28,675	101%	\$1,589	
44	KU284567	19	TOYOTA	CAMRY	19	Auction/Wholesale	Yes	\$	24,888	\$	24,888	107%	\$49	
45	NT064437	22	TOYOTA	TACOMA	46	Auction/Wholesale	Yes	\$	53,900	\$	53,900	98%	(\$3,008)	
46	LU977014	20	TOYOTA	CAMRY	8	Auction/Wholesale	Yes	\$	24,524	\$	24,524	102%	(\$3,880)	\$1,500
47	HM086366	17	TOYOTA	TACOMA	10	Trade on Used	No	\$	36,595	\$	36,595	98%	(\$598)	\$1,500
48	BD040367	11	TOYOTA	RAV4	2	Trade on Used	No	\$	15,796	\$	15,796	109%	\$313	
49	2Z109876	2	TOYOTA	TACOMA	2	Trade on Used	No	\$	11,850	\$	11,850	100%	\$2,241	
50	NRA18539	22	FORD	MAVERICK	26	Trade on Used	No	\$	34,888	\$	34,888	95%	\$2,411	
51	LU317249	20	TOYOTA	CAMRY	8	Trade on Used	Yes	\$	30,791	\$	30,791	102%	\$520	\$2,302
52	BS035228	11	TOYOTA	HIGHLANDER	3	Trade on New	No	\$	14,981	\$	14,981	103%	\$1,091	\$2,159
53	MX260760	21	TOYOTA	TACOMA	68	Auction/Wholesale	Yes	\$	48,888	\$	46,888	100%	(\$8,409)	\$3,197

Scoreboard Totals

% Retailed of Non-Franchise Make	34%
Total # Retail Units	200
Avg. Days to Sale	24.0
Avg. Advertised Price (Time of Sale)	\$ 32,789
Avg. Transaction Price	\$ 32,683
Avg. Market Price at 100%	\$ 21,582
Avg. Price to Market % (Time of Sale)	152%
Avg. Transaction to Market	151%
Avg. Transactional Discount	#REF!
Avg. Front-End Gross	\$ (733)
Avg. Finance Gross	\$ 1,975
PUVR	\$ 699
Total Gross (Units & PUVR)	\$ 139,896
GROI	32%
% with Trade	53%
Avg. Over/Under Allowance	\$959



Scoreboard

(Click on the blue header to access the dropdown)

Desk Manager	Totals	Bob Atwood	PAUL MOORE
% Retailed of Non-New Franchise	34%	#DIV/0!	42%
Total # Retail Units	200	0	65
Avg. Days to Sale	24.0	#DIV/0!	27.6
Avg. Advertised Price (Time of Sale)	\$ 32,789	#DIV/0!	\$ 31,589
Avg. Transaction Price	\$ 32,683	#DIV/0!	\$ 31,295
Avg. Market Price at 100%	\$ 21,582	#DIV/0!	#REF!
Avg. Price to Market % (Time of Sale)	152%	#DIV/0!	#REF!
Avg. Transaction to Market	151%	#DIV/0!	#REF!
Avg. Transactional Discount	#REF!	#DIV/0!	#REF!
Avg. Front-End Gross	\$ (733)	#DIV/0!	\$ (1,050)
Avg. Finance Gross	\$ 1,975	#DIV/0!	\$ 1,886
PUVR	\$ 699	#DIV/0!	\$ 256
Total Gross (Units & PUVR)	\$ 139,896	#DIV/0!	\$ 16,626
GROI	32%	#DIV/0!	11%
% with Trade	53%	#DIV/0!	54%
Avg. Over/Under Allowance	959	#DIV/0!	1,014



n list, then scroll up to select your staff member for each column.)

RYAN WHITE	WILL CLIFFORD		
31%	28%	#DIV/0!	#DIV/0!
81	54	0	0
21.6	23.4	#DIV/0!	#DIV/0!
\$ 33,887	\$ 32,587	#DIV/0!	#DIV/0!
\$ 33,887	\$ 32,550	#DIV/0!	#DIV/0!
\$ 34,087	\$ 32,474	#DIV/0!	#DIV/0!
99%	100%	#DIV/0!	#DIV/0!
99%	100%	#DIV/0!	#DIV/0!
\$ (54)	\$ 19	#DIV/0!	#DIV/0!
\$ (823)	\$ (214)	#DIV/0!	#DIV/0!
\$ 2,106	\$ 1,891	#DIV/0!	#DIV/0!
\$ 684	\$ 1,256	#DIV/0!	#DIV/0!
\$ 55,438	\$ 67,832	#DIV/0!	#DIV/0!
34%	59%	#DIV/0!	#DIV/0!
53%	52%	#DIV/0!	#DIV/0!
1,246	578	#DIV/0!	#DIV/0!

Scoreboard

(Click on the blue header to access the dropdown)

Sales Consultant	Totals	BRANDON REYNOLD	BRYSON LONG
% Retailed of Non-New Franchise	34%	29%	67%
Total # Retail Units	200	17	9
Avg. Days to Sale	24.0	21.7	33.9
Avg. Advertised Price (Time of Sale)	\$ 32,789	\$ 35,532	\$ 35,376
Avg. Transaction Price	\$ 32,683	\$ 34,299	\$ 35,376
Avg. Market Price at 100%	\$ 21,582	\$ 35,630	\$ 36,119
Avg. Price to Market % (Time of Sale)	152%	100%	98%
Avg. Transaction to Market	151%	96%	98%
Avg. Transactional Discount	#REF!	\$ 1,233	\$ -
Avg. Front-End Gross	\$ (733)	\$ (967)	\$ (307)
Avg. Finance Gross	\$ 1,975	\$ 1,819	\$ 2,290
PUVR	\$ 699	\$ 530	\$ 1,729
Total Gross (Units & PUVR)	\$ 139,896	\$ 9,014	\$ 15,564
GROI	32%	26%	52%
% with Trade	53%	53%	44%
Avg. Over/Under Allowance	959	502	1,000



n list, then scroll up to select your staff member for each column.)

DOC KRUZIC	ELIJAH JENNINGS	GREG DAUGHERTY	JACOB PINION
18%	25%	36%	31%
11	12	11	16
26.4	25.1	34.2	25.9
\$ 35,596	\$ 31,755	\$ 30,639	\$ 34,285
\$ 35,596	\$ 31,755	\$ 30,639	\$ 34,285
\$ 34,996	\$ 31,991	\$ 31,115	\$ 35,233
102%	99%	98%	97%
102%	99%	98%	97%
\$ -	\$ -	\$ -	\$ (63)
\$ (1,885)	\$ (365)	\$ (1,574)	\$ (798)
\$ 1,819	\$ 1,843	\$ 1,700	\$ 1,954
\$ (728)	\$ 863	\$ (184)	\$ 790
\$ (8,005)	\$ 10,361	\$ (2,019)	\$ 12,637
-28%	39%	-6%	32%
73%	33%	45%	56%
800	1,400	500	2,000

KARL WESTERMAN	KC RAMSEY	MATT SCHRIDER	MIKE UHER
60%	23%	41%	20%
10	13	22	10
23.0	21.2	22.2	13.4
\$ 33,188	\$ 29,836	\$ 35,747	\$ 32,699
\$ 33,188	\$ 29,836	\$ 35,747	\$ 32,699
\$ 33,761	\$ 30,595	\$ 36,067	\$ 32,647
98%	98%	99%	100%
98%	98%	99%	100%
\$ -	\$ -	\$ -	\$ -
\$ (185)	\$ (1,003)	\$ (1,002)	\$ (284)
\$ 2,020	\$ 2,049	\$ 2,372	\$ 2,495
\$ 1,027	\$ 101	\$ 507	\$ 1,463
\$ 10,272	\$ 1,308	\$ 11,154	\$ 14,626
48%	6%	23%	120%
70%	46%	50%	70%
#DIV/0!	500	950	900

NATE MARSHALL	RICK COLLINS	STEVE ROOP	TIM JENNINGS
17%	25%	#DIV/0!	13%
6	12	0	8
29.8	22.2	#DIV/0!	18.3
\$ 36,930	\$ 33,236	#DIV/0!	\$ 39,559
\$ 36,930	\$ 33,236	#DIV/0!	\$ 39,559
\$ 35,950	\$ 32,936	#DIV/0!	\$ 39,404
103%	101%	#DIV/0!	100%
103%	101%	#DIV/0!	100%
\$ (730)	\$ -	#DIV/0!	\$ -
\$ (1,539)	\$ (313)	#DIV/0!	\$ (890)
\$ 1,967	\$ 2,077	#DIV/0!	\$ 2,536
\$ 428	\$ 1,591	#DIV/0!	\$ 695
\$ 2,565	\$ 19,087	#DIV/0!	\$ 5,562
14%	78%	#DIV/0!	35%
67%	67%	#DIV/0!	63%
900	782	#DIV/0!	1,667

TRISTIN WELLS	WALT WASHAM	WES SHOEMAKER	HOUSE
45%	50%	25%	0%
11	20	8	4
22.6	27.9	22.5	11.0
\$ 19,721	\$ 33,283	\$ 30,173	\$ 20,776
\$ 19,721	\$ 33,277	\$ 30,173	\$ 20,776
\$ 17,803	#REF!	\$ 29,958	\$ 19,639
111%	#REF!	101%	106%
111%	#REF!	101%	106%
\$ -	#REF!	\$ -	\$ -
\$ 208	\$ (325)	\$ (1,219)	\$ 431
\$ 1,743	\$ 1,998	\$ 1,188	\$ 448
\$ 1,476	\$ 1,173	\$ (625)	\$ 767
\$ 16,240	\$ 23,458	\$ (4,996)	\$ 3,069
119%	46%	-33%	121%
45%	50%	25%	50%
767	950	#DIV/0!	#DIV/0!

Scoreboard

(Click on the blue header to access the dropdown)

Finance Manager	Totals	DAGEAN LONG	KENNY BUCKNE
% Retailed of Non-New Franchise	34%	21%	31%
Total # Retail Units	200	56	51
Avg. Days to Sale	24.0	25.9	22.9
Avg. Advertised Price (Time of Sale)	\$ 32,789	\$ 33,978	\$ 32,683
Avg. Transaction Price	\$ 32,683	\$ 33,959	\$ 32,330
Avg. Market Price at 100%	\$ 21,582	\$ 34,361	\$ 32,183
Avg. Price to Market % (Time of Sale)	152%	99%	102%
Avg. Transaction to Market	151%	99%	100%
Avg. Transactional Discount	#REF!	\$ 2	\$ 267
Avg. Front-End Gross	\$ (733)	\$ (535)	\$ (707)
Avg. Finance Gross	\$ 1,975	\$ 2,074	\$ 1,578
PUVR	\$ 699	\$ 947	\$ 377
Total Gross (Units & PUVR)	\$ 139,896	\$ 53,014	\$ 19,202
GROI	32%	39%	18%
% with Trade	53%	0%	0%
Avg. Over/Under Allowance	959	1,090	434



n list, then scroll up to select your staff member for each column.)

KIM GREENE	LEE WHITSON		
47%	36%	#DIV/0!	#DIV/0!
51	42	0	0
23.5	23.5	#DIV/0!	#DIV/0!
\$ 31,637	\$ 32,731	#DIV/0!	#DIV/0!
\$ 31,637	\$ 32,683	#DIV/0!	#DIV/0!
\$ 31,900	#REF!	#DIV/0!	#DIV/0!
99%	#REF!	#DIV/0!	#DIV/0!
99%	#REF!	#DIV/0!	#DIV/0!
\$ -	#REF!	#DIV/0!	#DIV/0!
\$ (763)	\$ (992)	#DIV/0!	#DIV/0!
\$ 2,383	\$ 1,742	#DIV/0!	#DIV/0!
\$ 1,153	\$ 211	#DIV/0!	#DIV/0!
\$ 58,814	\$ 8,866	#DIV/0!	#DIV/0!
56%	10%	#DIV/0!	#DIV/0!
0%	0%	#DIV/0!	#DIV/0!
1,243	1,086	#DIV/0!	#DIV/0!

Scoreboard

CPO	Totals	Yes	No
Total # Retail Units	200	97	103
Avg. Days to Sale	24.0	22.5	25.5
Avg. Advertised Price (Time of Sale)	\$ 32,789	\$ 39,204	\$ 26,748
Avg. Transaction Price	\$ 32,683	\$ 38,986	\$ 26,748
Avg. Market Price at 100%	\$ 21,582	\$ 39,039	#REF!
Avg. Price to Market % (Time of Sale)	152%	100%	#REF!
Avg. Transaction to Market	151%	100%	#REF!
Avg. Transactional Discount	#REF!	\$ 162	#REF!
Avg. Front-End Gross	\$ (733)	\$ (1,080)	\$ (405)
Avg. Finance Gross	\$ 1,975	\$ 2,237	\$ 1,695
PUVR	\$ 699	\$ 649	\$ 747
Total Gross (Units & PUVR)	\$ 139,896	\$ 62,960	\$ 76,936
GROI	32%	27%	39%
% with Trade	53%	58%	49%
Avg. Over/Under Allowance	959	999	882



Scoreboard

Same Brand as New	Totals	Yes	No
Total # Retail Units	200	133	67
Avg. Days to Sale	24.0	20.9	30.2
Avg. Advertised Price (Time of Sale)	\$ 32,789	\$ 34,775	\$ 28,846
Avg. Transaction Price	\$ 32,683	\$ 34,616	\$ 28,846
Avg. Market Price at 100%	\$ 21,582	\$ 34,699	#REF!
Avg. Price to Market % (Time of Sale)	152%	100%	#REF!
Avg. Transaction to Market	151%	100%	#REF!
Avg. Transactional Discount	#REF!	\$ 118	#REF!
Avg. Front-End Gross	\$ (733)	\$ (744)	\$ (711)
Avg. Finance Gross	\$ 1,975	\$ 2,040	\$ 1,836
PUVR	\$ 699	\$ 775	\$ 550
Total Gross (Units & PUVR)	\$ 139,896	\$ 103,079	\$ 36,817
GROI	32%	39%	23%
% with Trade	53%	56%	48%
Avg. Over/Under Allowance	959	972	900



Scoreboard

Source	Totals	Trade on New	Trade on Used
Total # Retail Units	200	53	73
% of Retail Units	100%	27%	37%
% Retailed of Non-New Franchise	34%	28%	47%
Avg. Days to Sale	24.0	21.3	22.3
Avg. Transaction Price	\$ 32,683	\$ 35,536	\$ 24,844
Avg. Transaction to Market %	151%	#REF!	99%
Avg. Transactional Discount	#REF!	#REF!	\$ -
Avg. Front End Gross	\$ (733)	\$ (52)	\$ 43
Avg. Finance Gross	\$ 1,975	\$ 2,368	\$ 1,481
PUVR	\$ 699	\$ 1,646	\$ 1,017
Total Gross (Units & PUVR)	\$ 139,896	\$ 87,252	\$ 74,218
GROI	32%	78%	66%
% with Trade	53%	53%	48%
Avg. Over/Under Allowance	959	1,088	1,183



Street/Curb buy	Auction/wholesale	Loaner	LBO customer
9	64	1	0
5%	32%	1%	0%
22%	25%	0%	#DIV/0!
13.8	30.1	1.0	#DIV/0!
\$ 36,284	\$ 38,488	\$ 49,900	#DIV/0!
97%	100%	103%	#DIV/0!
\$ 2,000	\$ (51)	\$ -	#DIV/0!
\$ (481)	\$ (2,351)	\$ 7,865	#DIV/0!
\$ 1,615	\$ 2,170	\$ 3,926	#DIV/0!
\$ 954	\$ (656)	\$ 11,791	#DIV/0!
\$ 8,590	\$ (41,954)	\$ 11,791	#DIV/0!
69%	-20%	8507%	#DIV/0!
67%	56%	100%	#DIV/0!
270	938	#DIV/0!	#DIV/0!

BO OEM/Leasing	Central Fleet (Enterprise, etc)	Other
0	0	0
0%	0%	0%
#DIV/0!	#DIV/0!	#DIV/0!

Scoreboard

Age	Totals	0-30 days	31-45 days
Total # Retail Units	200	126	47
% of Retail Units	100%	63%	24%
% Retailed of Non-New Franchise	34%	27%	43%
Avg. Days to Sale	24.0	12.5	37.5
Avg. Transaction Price	\$ 32,683	\$ 31,550	\$ 33,804
Avg. Transaction to Market %	151%	101%	#REF!
Avg. Transactional Discount	#REF!	\$ (26)	#REF!
Avg. Front End Gross	\$ (733)	\$ 66	\$ (1,946)
Avg. Finance Gross	\$ 1,975	\$ 1,875	\$ 2,198
PUVR	\$ 699	\$ 1,941	\$ 252
Total Gross (Units & PUVR)	\$ 139,896	\$ 244,627	\$ 11,854
GROI	32%	178%	7%
% with Trade	53%	52%	51%
Avg. Over/Under Allowance	959	776	1,314



46-60 days	61-90 days	90+ days
24	3	0
12%	2%	0%
46%	67%	#DIV/0!
53.0	66.3	#DIV/0!
\$ 35,914	\$ 36,892	#DIV/0!
98%	95%	#DIV/0!
\$ -	\$ 667	#DIV/0!
\$ (2,137)	\$ (4,040)	#DIV/0!
\$ 2,010	\$ 1,950	#DIV/0!
\$ (127)	\$ (2,090)	#DIV/0!
\$ (3,058)	\$ (6,270)	#DIV/0!
-2%	-31%	#DIV/0!
63%	67%	#DIV/0!
1,040	1,000	#DIV/0!