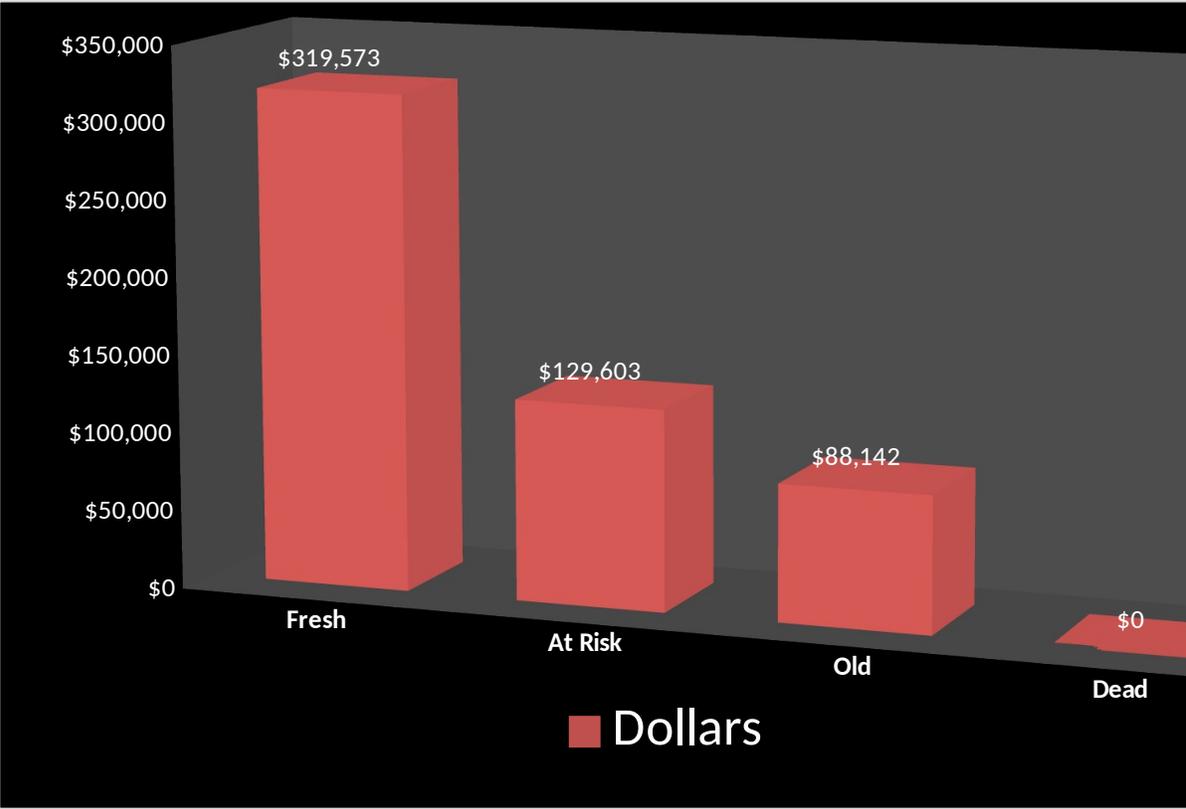


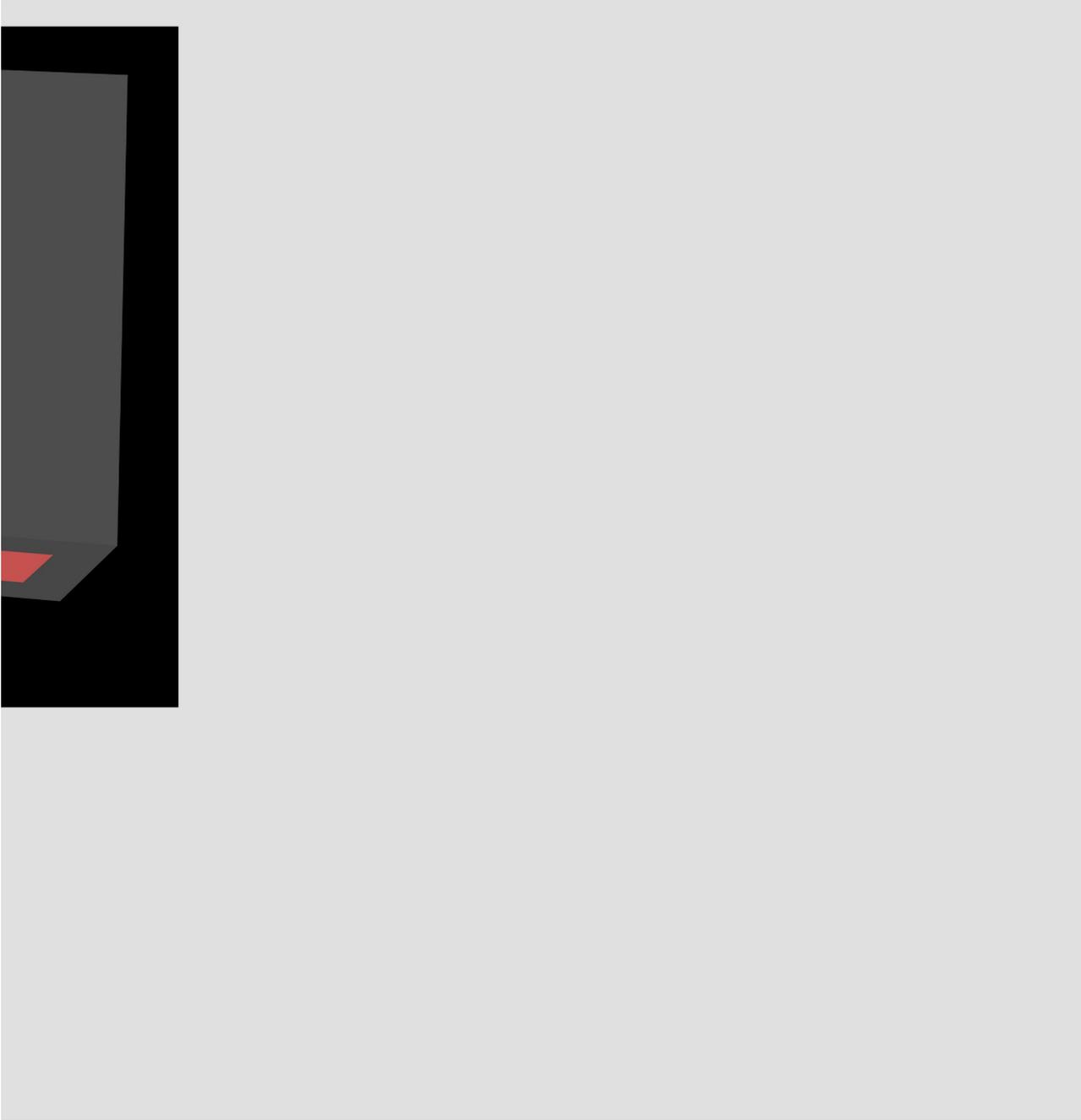
Pre-Owned Stock Analysis

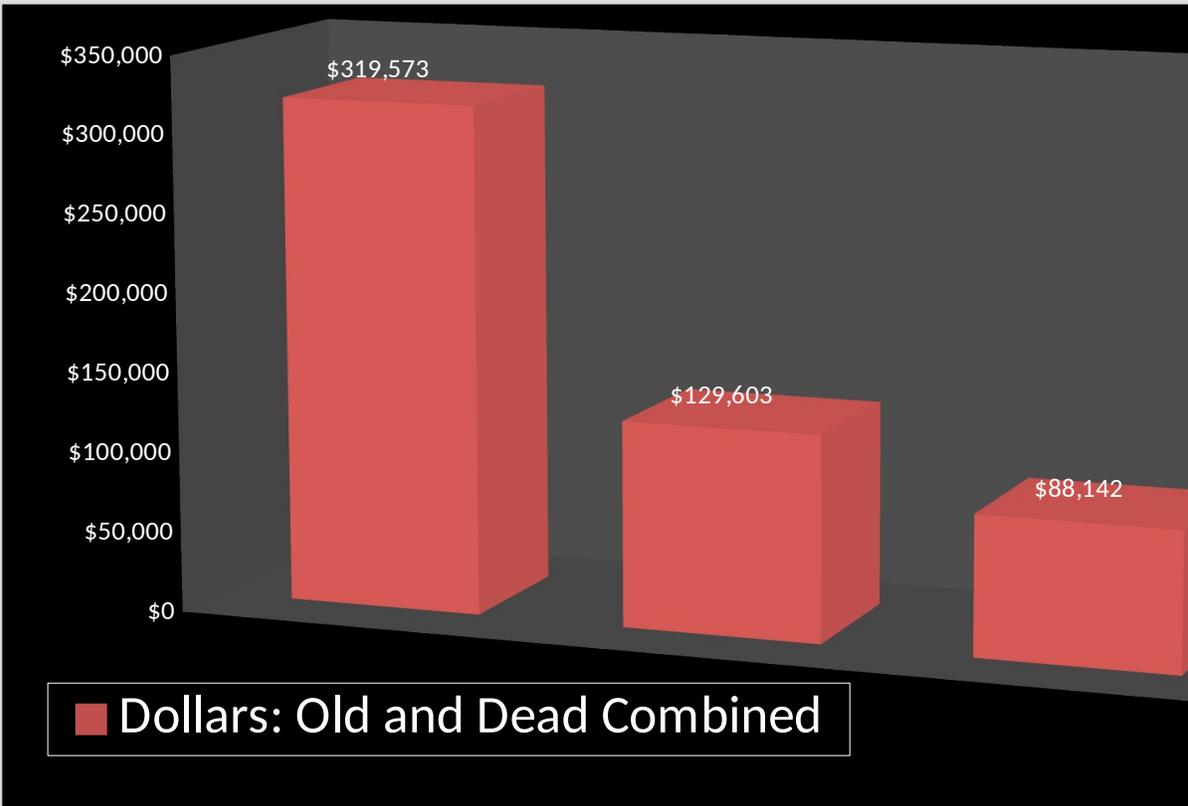
Days In Stock

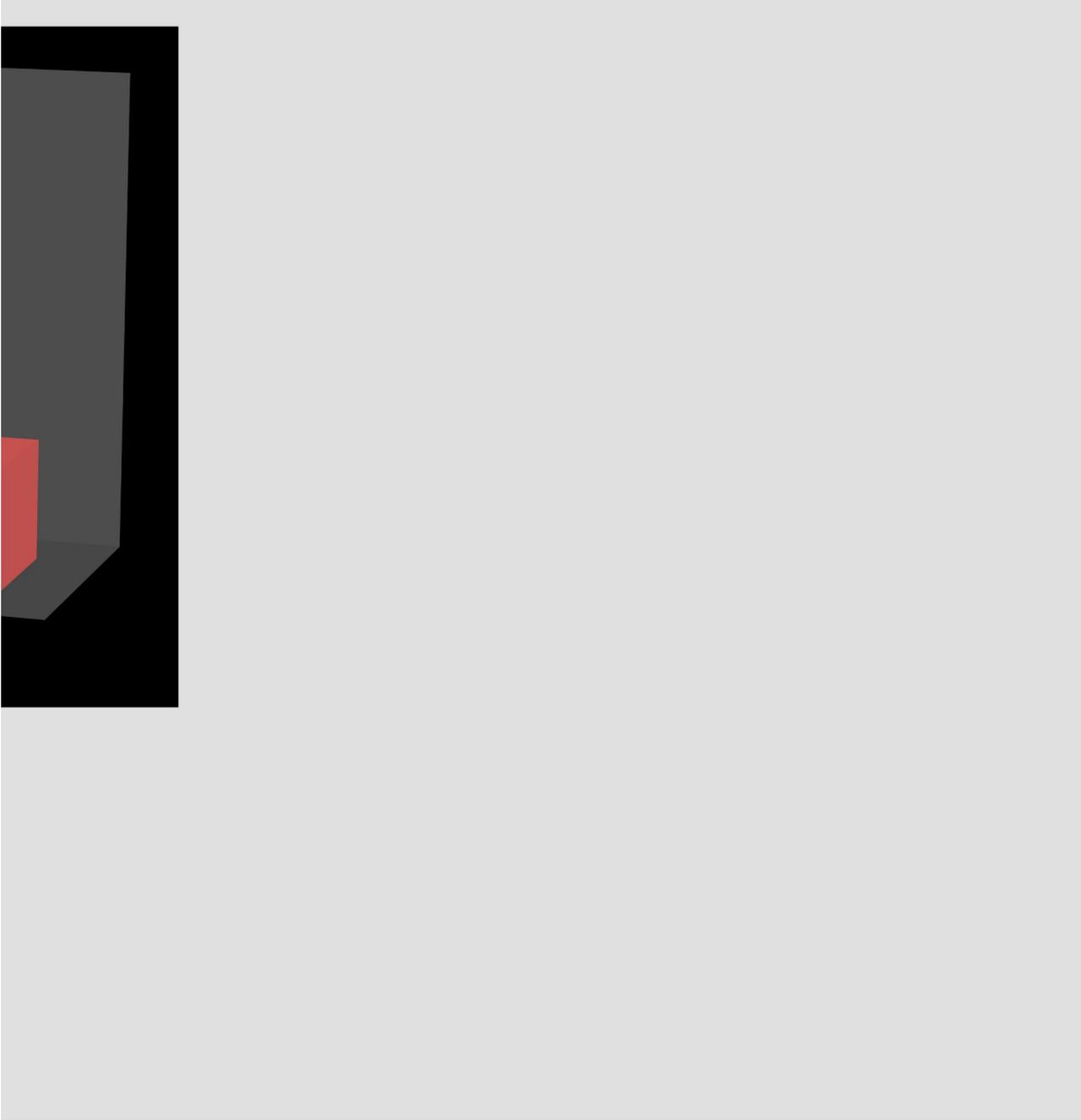
| | | | | | | Days In Stock | | | | | | | | | |
|------------|--|--|--|--|--|---------------|-----------|----------------|---|----------|------------|-------|--|--------|--|
| | | | | | | 0-30 | | 31-45 | | 46-60 | | 61-90 | | 90-120 | |
| # Of Units | | | | | | 12 | 1 | 2 | 0 | 2 | | | | | |
| Dollars | | | | | | \$319,573 | \$39,668 | \$89,935 | | \$88,142 | | | | | |
| | | | | | | Fresh | | At Risk | | | Old | | | | |
| | | | | | | 12 | 3 | <i>Units</i> | | | 2 | | | | |
| | | | | | | \$319,573 | \$129,603 | <i>Dollars</i> | | | \$88,142 | | | | |

| | |
|-------------|------------------|
| | |
| | |
| 121+ | Total |
| 0 | 17 |
| | \$537,318 |
| Dead | |
| 0 | |
| \$0 | |
| | \$88,142 |









Pre-Owned Stock Analysis

| | | | | |
|--------------|----------------|----------------------------------|------------|-------------|
| Fresh | At Risk | | Old | Dead |
| 12 | 3 | <i>Units</i> | 2 | 0 |
| \$319,573 | \$129,603 | <i>Dollars</i> | \$88,142 | \$0 |
| 71% | 18% | <i>Percent of total in Units</i> | 12% | 0% |
| 59% | 24% | <i>Percent of total in \$</i> | 16% | 0% |
| \$26,631 | \$43,201 | <i>Average Cost per Unit</i> | \$44,071 | 0 |

17

\$537,318

Over Valuation "Water" Analysis

Days In Stock

| | 0-30 | 31-45 | 46-60 | 61-90 | 91 - 120 | 121+ |
|---|----------------|------------------------|--------------|----------|--------------|----------|
| Dollars | 319573 | 39668 | 89935 | 0 | 88142 | 0 |
| | At Risk | | OLD | | Dead | |
| | \$129,603 | <i>Dollars</i> | | \$88,142 | \$0 | |
| Enter the percentage of this inventory value that you estimate is "water" | 10% | <i>"Water" %</i> | | 15% | 25% | |
| | \$12,960 | <i>"Water" Dollars</i> | | \$13,221 | \$0 | |

% of inventory under water 4.9%

Total Water Dollars \$26,182

Total

537318

