

Inventory Analysis Calculator

2020-2021

Month 4

#	Make	Model	Trim	Inventory Units	YTD Sales Units
1	Land Rover	Discovery Sport	All	2	7
2	Land Rover	Discovery	All	8	6
3	Land Rover	Defender 90	All	1	2
4	Land Rover	Defender 110	All	13	18
5	Land Rover	Defender 130	All	9	8
6	Land Rover	Range Rover Evoque	All	0	8
7	Land Rover	Range Rover Velar	All	1	10
8	Land Rover	Range Rover Sport	All	4	22
9	Land Rover	Range Rover	All	2	37

**Days Supply Units**

Average Month Sales Units	Months Supply	Days Supply Units	Inventory \$	YTD Sales \$	YTD Gross \$
1.8	1.1	34.3	\$ 105,241	\$ 423,021	\$ 13,116
1.5	5.3	160.0	\$ 483,267	\$ 462,798	\$ 30,479
0.5	2.0	60.0	\$ 89,798	\$ 214,500	\$ 11,481
4.5	2.9	86.7	\$ 929,932	\$ 1,644,488	\$ 131,100
2.0	4.5	135.0	\$ 980,515	\$ 787,284	\$ 39,681
2.0	0.0	0.0	\$ -	\$ 461,461	\$ 19,759
2.5	0.4	12.0	\$ 83,629	\$ 742,587	\$ 15,834
5.5	0.7	21.8	\$ 386,109	\$ 2,532,006	\$ 298,056
9.3	0.2	6.5	\$ 248,268	\$ 5,764,923	\$ 818,492

YTD COS	Average Month COS	Months Supply Dollars	Days Supply Dollars	Average Unit COS	Average Unit Inventory	Variance
\$ 409,905	\$ 102,476	1.0	30.8	\$ 58,558	\$ 52,621	\$ 5,937
\$ 432,319	\$ 108,080	4.5	134.1	\$ 72,053	\$ 60,408	\$ 11,645
\$ 203,019	\$ 50,755	1.8	53.1	\$ 101,510	\$ 89,798	\$ 11,712
\$ 1,513,388	\$ 378,347	2.5	73.7	\$ 84,077	\$ 71,533	\$ 12,544
\$ 747,603	\$ 186,901	5.2	157.4	\$ 93,450	\$ 108,946	\$ (15,496)
\$ 441,702	\$ 110,426	0.0	0.0	\$ 55,213	#DIV/0!	#DIV/0!
\$ 726,753	\$ 181,688	0.5	13.8	\$ 72,675	\$ 83,629	\$ (10,954)
\$ 2,233,950	\$ 558,488	0.7	20.7	\$ 101,543	\$ 96,527	\$ 5,016
\$ 4,946,431	\$ 1,236,608	0.2	6.0	\$ 133,687	\$ 124,134	\$ 9,553