

Units	Year To Date Production		Totals	Year To Date Charge backs			
	New Vehicle	Used Vehicle		Chargebacks	New Vehicle	Used Vehicle	Totals
Units Delivered	171	331	502				
Finance or Lease Contracts	91	258	349	Finance or Lease Reserve	39943	96774	136717
Service Contracts	50	238	288	Service Contracts			0
Pre-Paid Maintenance	57	84	141	Pre-paid Maintenance			0
GAP	48	164	212	GAP			0
Theft Deterrent			0	Theft Deterrent			0
Paint Sealant & Appearance			0	Paint Sealant & Appearance			0
Tire/Wheel			0	Tire/Wheel			0
Lease Care			0	Lease Care			0
Other _____	43	177	220	Other _____			0

Incomes	Year To Date Income		Totals
	New Vehicle	Used Vehicle	
Finance or Lease Reserve	132,061	264,121	396182
Service Contracts	100,886	437,542	538428
Pre-Paid maintenance	51,868	91,913	143781
GAP	24,448	77,089	101537
Theft Deterrent			0
Paint Sealant & Appearance			0
Tire/Wheel			0
Lease Care			0
Other _____	45,215	174,044	219259