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	25	16	323484		\$5,833.19	28.40	\$6,140.79	52.7

DATE: ###

"R" LABOR	"R" Billed Hours	Cost Hours	Cost \$'s	RO Open Date	1st Punch Date and Time	Open to First
\$290.00	2.00	2.70	\$ 70.20	4/5/23 9:09	4/3/23 11:08	(1.92)
		3.96	\$ 547.80	4/1/23 2:53	4/13/23 1:00	11.92
		0.93	\$ 128.40	3/31/23 8:00	3/31/23 6:50	(0.05)
\$3,728.00	29.00	4.64	\$ 641.00	3/28/23 2:55	3/28/23 4:23	0.06
\$706.56	6.40	1.28	\$ 176.40	3/28/23 8:55	3/28/23 9:25	0.02
\$3,480.00	31.80	31.80	\$ 909.50	3/28/23 9:55	3/29/23 6:26	0.85
\$971.00	6.50	1.70	\$ 226.00	4/18/23 9:36	4/18/23 11:56	0.10
\$5,500.00	37.30	37.30	\$ 1,031.00	4/4/23 8:25	4/4/23 8:30	0.00
		2.00	\$ 54.00	4/8/23 12:46	4/8/23 3:26	(0.39)
\$1,048.00	7.60	4.20	\$ 215.60	4/11/23 3:30	4/11/23 4:46	0.05
			\$ 56.00	4/8/23 12:45	4/8/23 1:30	(0.47)
		0.50	\$ 95.70	3/31/23 1:30	3/31/23 3:35	0.09
		5.50	\$ 770.75	4/26/23 9:30	4/28/23 10:17	2.03
		6.80	\$ 201.55	4/26/23 10:45	4/27/23 9:00	0.93
		2.92	\$ 404.85	4/26/23 11:15	4/26/23 11:30	0.01
		2.00	\$ 46.50	4/27/23 7:15	4/27/23 7:45	0.02
\$226.00	4.50	4.50	\$ 126.00	4/28/23 7:36	4/28/23 7:49	0.01
		0.20	\$ 30.25	4/28/23 9:47	4/28/23 10:10	0.02
		2.30	\$ 220.00	4/29/23 8:45	4/29/23 10:46	0.08
		2.00	\$ 46.50	4/29/23 11:23	4/29/23 1:36	(0.41)
		4.40	\$ 278.00	4/29/23 12:25	4/30/23 8:55	0.85
\$3,569.00	29.00	4.75	\$ 226.00	4/30/23 7:04	4/30/23 11:29	0.18
\$1,845.00	12.50	3.50	\$ 358.00	4/30/23 8:01	4/30/23 8:26	0.02
		2.00	\$ 46.50	4/30/23 9:45	4/30/23 11:39	0.08
		2.00	\$ 55.90	4/30/23 10:11	4/30/23 15:36	0.23
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Last Punch Date and Time	1st to Last	Invoice Date	Last to Invoice	Cycle Time	1 ITEM RO'S
4/3/23 3:27	(0.32)	4/3/23 0:00	-0.14	(2.38)	No
4/26/24 12:00	379.46	5/2/23 0:00	-360.50	30.88	No
3/31/23 8:07	0.05	4/1/23 9:05	1.04	1.05	No
4/3/23 11:19	6.29	4/4/23 9:26	0.92	7.27	No
3/31/23 6:45	2.89	3/31/23 8:50	0.09	3.00	No
3/31/23 7:30	2.04	4/1/23 9:30	1.08	3.98	No
4/19/23 8:30	0.86	4/20/23 10:30	1.08	2.04	No
4/7/23 4:00	2.81	4/8/23 9:36	1.23	4.05	No
4/8/23 5:39	0.09	4/9/23 8:30	1.12	0.82	Yes
4/12/23 4:30	0.99	4/12/23 6:34	0.09	1.13	No
4/8/23 3:36	0.09	4/8/23 5:26	0.08	(0.30)	Yes
3/31/23 4:15	0.03	3/31/23 5:15	0.04	0.16	Yes
4/30/23 6:35	1.85	5/1/23 8:30	1.08	4.96	No
4/27/23 3:39	(0.22)	4/28/23 9:25	1.24	1.94	No
4/27/23 8:45	0.89	4/27/23 9:26	0.03	0.92	Yes
4/7/23 9:26	(19.93)	4/27/23 1:31	19.67	(0.24)	Yes
4/28/23 8:56	0.05	4/29/23 3:37	0.78	0.83	Yes
4/28/23 10:35	0.02	4/30/23 10:16	1.99	2.02	Yes
4/29/23 5:00	(0.24)	4/29/23 6:59	0.08	(0.07)	No
4/29/23 2:15	0.03	4/30/23 5:55	1.15	0.77	Yes
4/30/23 17:23	0.35	4/30/23 9:30	-0.33	0.88	Yes
5/6/23 10:15	5.95	5/15/23 8:07	8.91	15.04	No
5/1/23 9:45	1.05	5/8/23 1:11	6.64	7.72	No
5/2/23 2:03	1.60	5/6/23 2:06	4.00	5.68	Yes
5/9/23 8:26	8.70	5/12/23 9:49	3.06	11.98	Yes
	-		0.00	-	
	-		0.00	-	

Printing Options: 1. Click on appropriate button (may take several seconds to execute).
 2. Print file.

REPAIR ORDER ANALYSIS RECAP

DEALERSHIP: BAYVIEW KENWORTH

DATE:

"C"	<u>\$5,833.19</u>	÷	<u>28.4</u>	BILLED HOUR!:=	<u>\$205.39</u>
"M"	<u>\$6,140.79</u>	÷	<u>52.7</u>	BILLED HOUR!:=	<u>\$116.46</u>
"R"	<u>\$21,363.56</u>	÷	<u>166.6</u>	BILLED HOUR!:=	<u>\$128.23</u>
TOTAL	<u>\$33,337.54</u>	÷	<u>247.7</u>	TOTAL BHRs =	<u>\$134.57</u>
Projected CP E.L.R.				Difference	<u>\$134.57</u>

TOTAL LABOR SALES	<u>\$33,337.54</u>	÷	TOTAL RO's	<u>25</u>	=	<u>\$1,333.50</u>
TOTAL BILLED HOURS	<u>247.7</u>	÷	TOTAL RO's	<u>25</u>	=	<u>9.91</u>
TOTAL C.O.L.	<u>\$6,962.40</u>	÷	TOTAL LABOR	<u>\$33,338</u>	=	<u>21%</u>
1-ITEM ROs	<u>11</u>	÷	TOTAL RO's	<u>25</u>	=	<u>44%</u>
Average Mileage	<u>323484</u>					

"C" BILLED HOURS	<u>28.4</u>	÷	TOTAL BHRs	<u>247.7</u>	=	<u>11.5%</u>
"M" BILLED HOURS	<u>52.7</u>	÷	TOTAL BHRs	<u>247.7</u>	=	<u>21.3%</u>
"R" BILLED HOURS	<u>166.6</u>	÷	TOTAL BHRs	<u>247.7</u>	=	<u>67.3%</u>

MODEL YEAR MIX

Count

<u>Year</u>	<u>Count</u>	<u>%</u>
2023	2	8.0%
2022	7	28.0%
2021	0	0.0%
2020	3	12.0%
2019	0	0.0%
Older	9	36.0%
TOTALS	21	84%
Estimates		
Estimate %		

Freightliner	1
Peterbilt	2
Kenworth	19
Mack	0
International	1
Ford	0
Western Star	1
Volvo	0
Hino	0
Isuzu	0
Other	1
Total	25
	100.0%

Days
Days Open to First Punch 0.57

Days
Average Last Punch to Invoice -12.2226944

Days
Average First to Last Punch 15.8146667

19-Jun-23

AVERAGE "C" E.L.R.

AVERAGE "M" E.L.R.

AVERAGE "R" E.L.R.

AVERAGE "CP" E.L.R.

LABOR PER RO AVERAGE

BILLED HOURS PER RO AVERAGE

COST OF SALE

ONE ITEM ROs

COMPETITIVE LABOR

MAINTENANCE LABOR

REPAIR LABOR

Mix

4%
8%
76%
0%
4%
0%
4%
0%
0%
0%
4%
100%

Days

Average Cycle Time 4.1650833

