

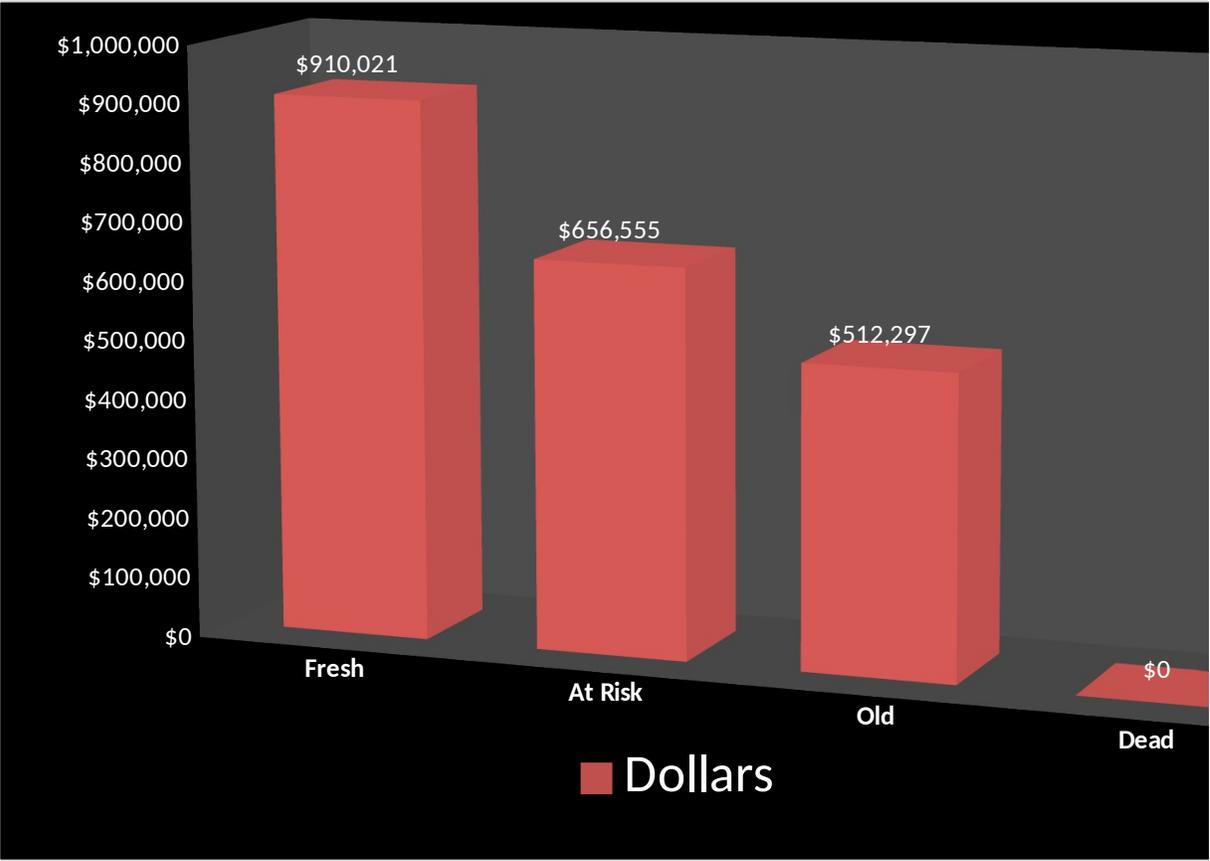
## Pre-Owned Stock Analysis

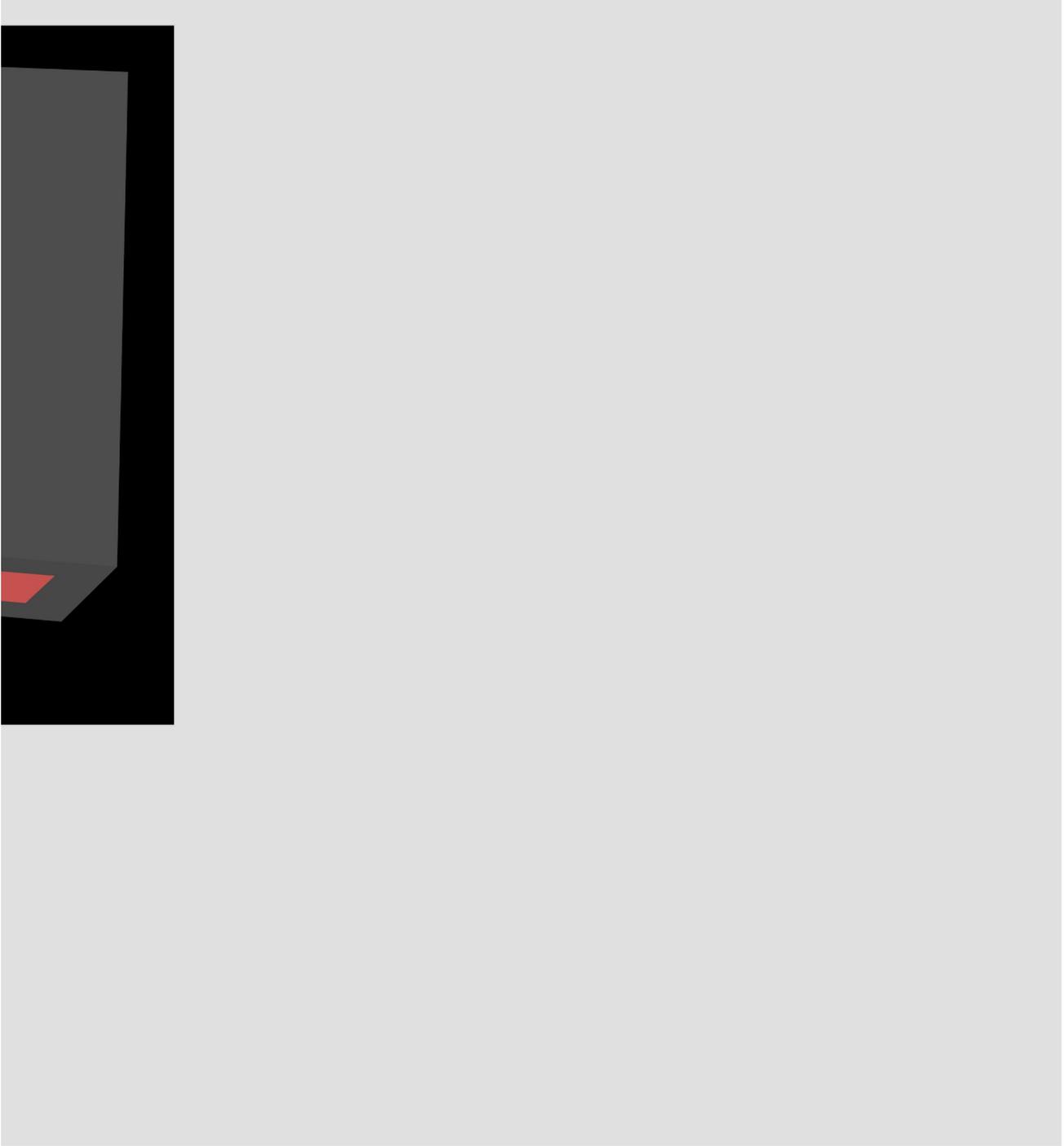
### Days In Stock

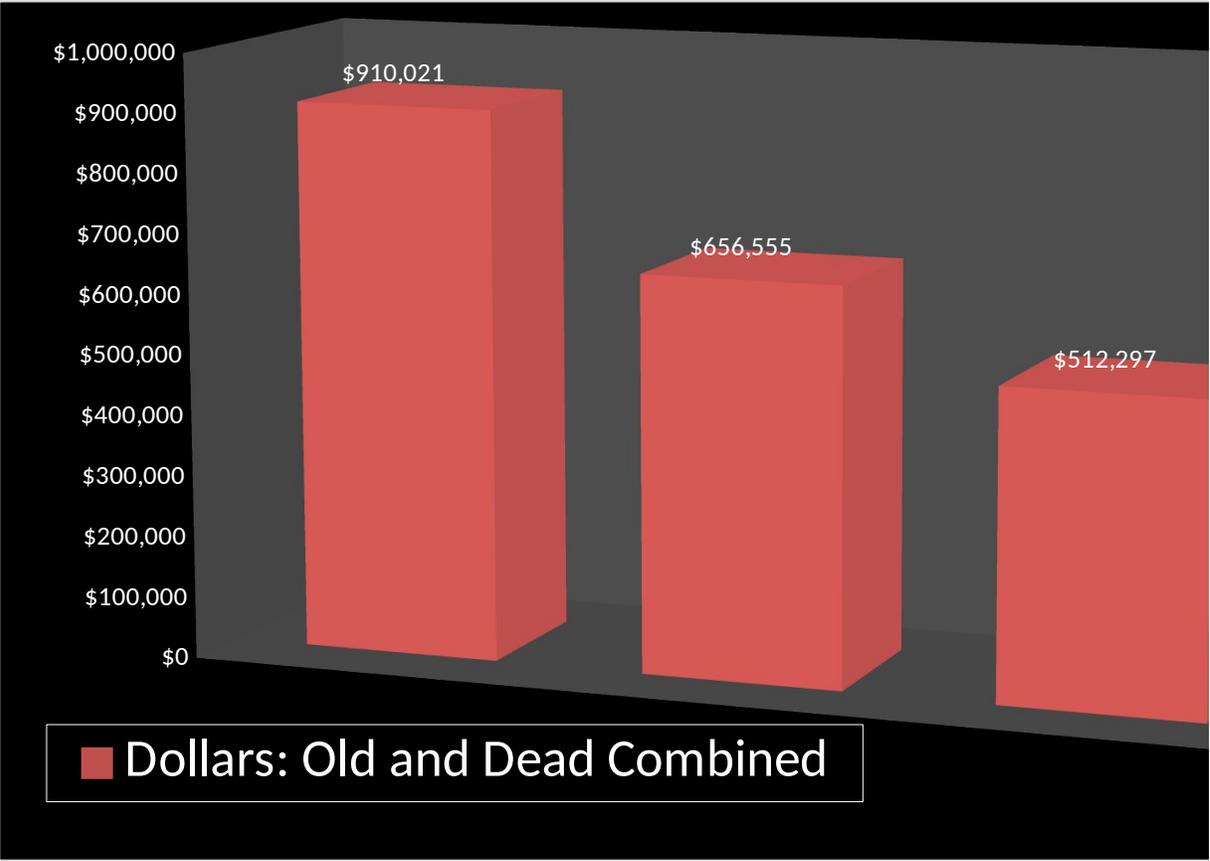
	0-30	31-45	46-60	61-90	90-120
# Of Units	27	6	7	9	1
Dollars	\$910,021	\$293,527	\$363,028	\$453,189	\$59,108
	<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	
	27	13	<i>Units</i>		10
	\$910,021	\$656,555	<i>Dollars</i>		\$512,297

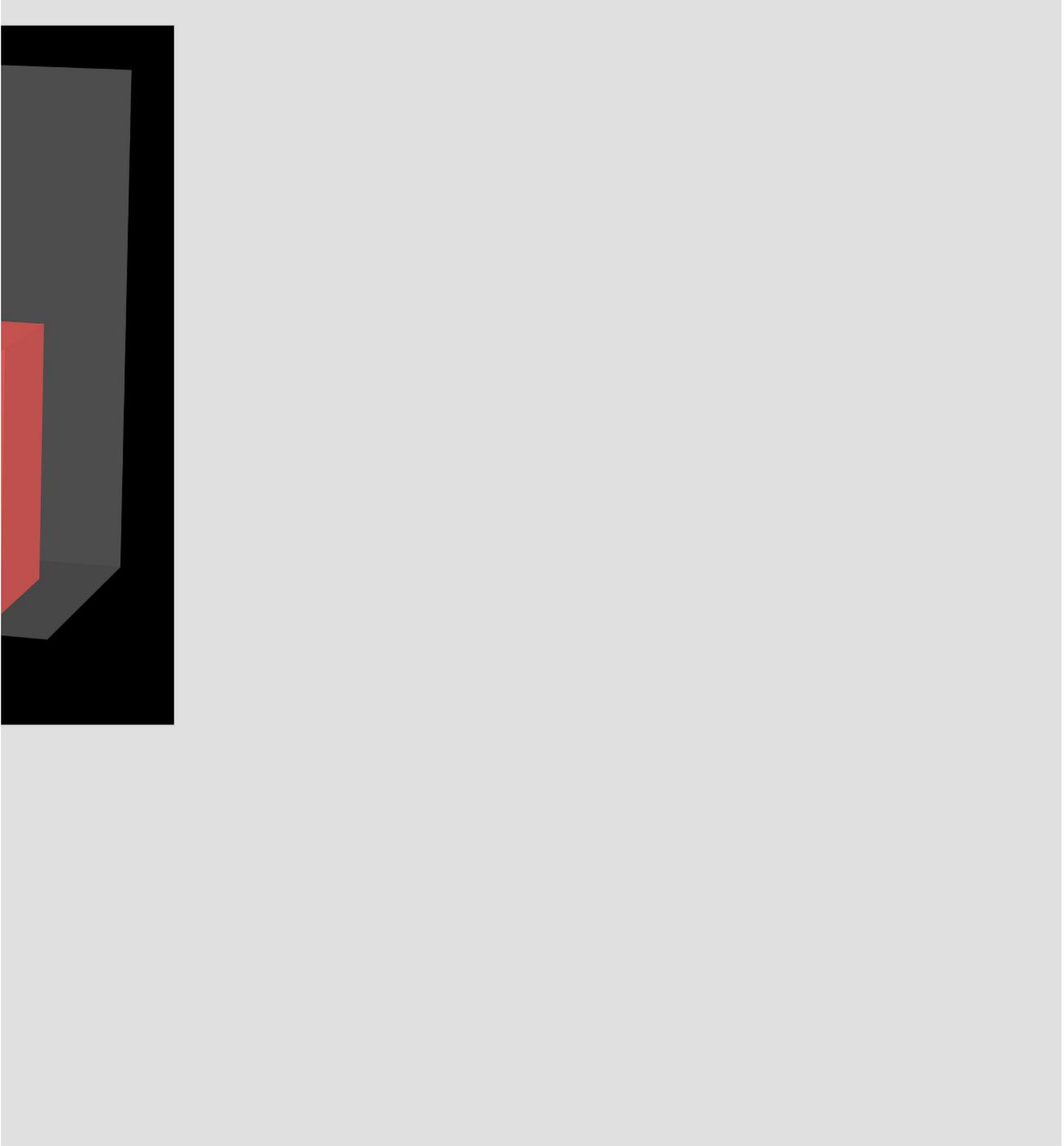


<b>121+</b>	<b>Total</b>
<b>0</b>	<b>50</b>
<b>\$0</b>	<b>\$2,078,873</b>
<b>Dead</b>	
<b>0</b>	
<b>\$0</b>	
	<b>\$512,297</b>









## Pre-Owned Stock Analysis

<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	<b>Dead</b>
27	13	<i>Units</i>	10	0
\$910,021	\$656,555	<i>Dollars</i>	\$512,297	\$0
54%	26%	<i>Percent of total in Units</i>	20%	0%
44%	32%	<i>Percent of total in \$</i>	25%	0%
\$33,704	\$50,504	<i>Average Cost per Unit</i>	\$51,230	0

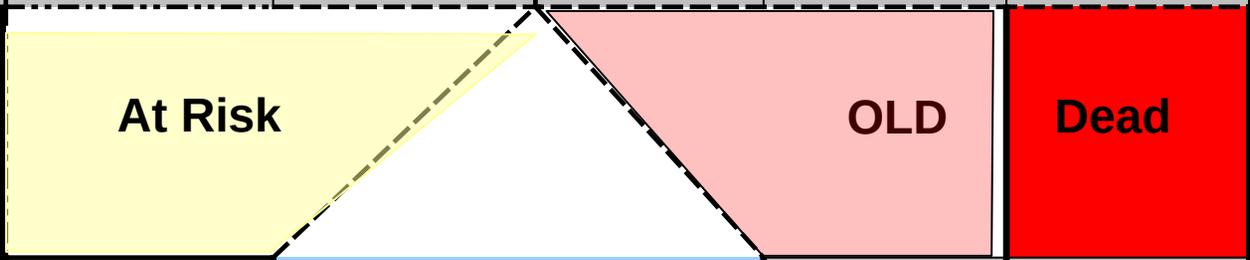
**50**

**\$2,078,873**

## Over Valuation "Water" Analysis

### Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
<b>Dollars</b>	<b>910021</b>	<b>293527</b>	<b>363028</b>	<b>453189</b>	<b>59108</b>	<b>0</b>



	<b>\$656,555</b>	<b>Dollars</b>	<b>\$512,297</b>	<b>\$0</b>
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Enter the percentage of this inventory value that you estimate is "water"

<b>10%</b>	<b>"Water" %</b>	<b>15%</b>	<b>25%</b>
<b>\$65,656</b>	<b>"Water" Dollars</b>	<b>\$76,845</b>	<b>\$0</b>

**% of inventory under water**      **6.9%**

**Total Water Dollars**      **\$142,500**

**Total**

**2078873**

