

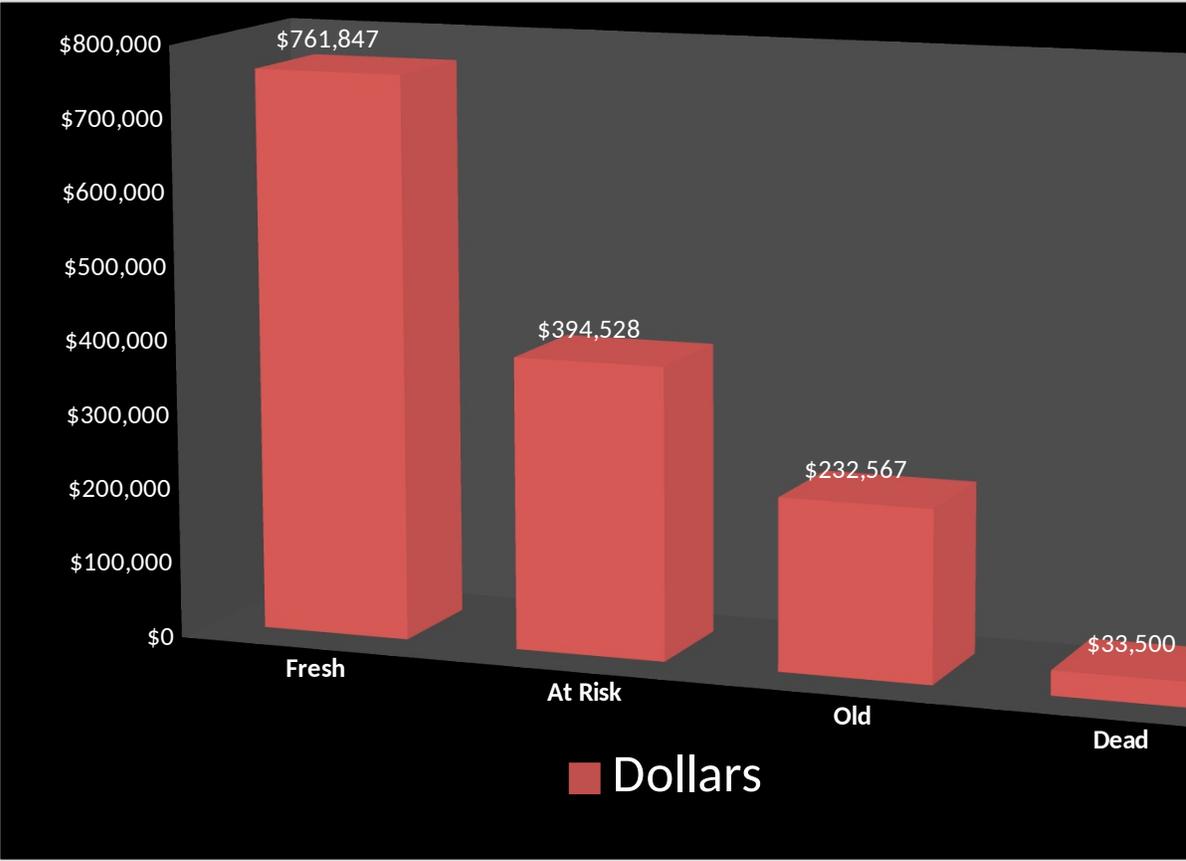
## Pre-Owned Stock Analysis

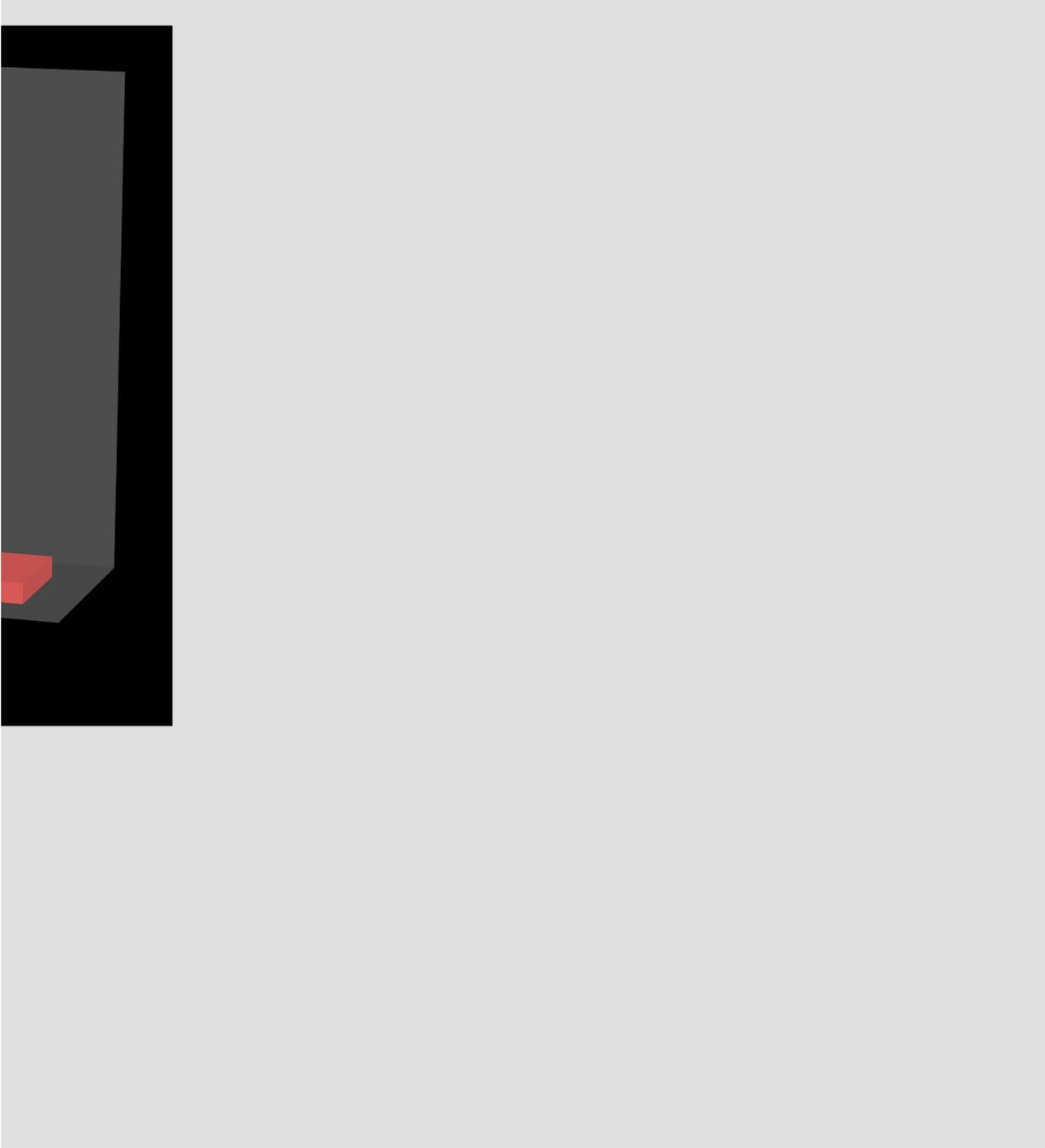
### Days In Stock

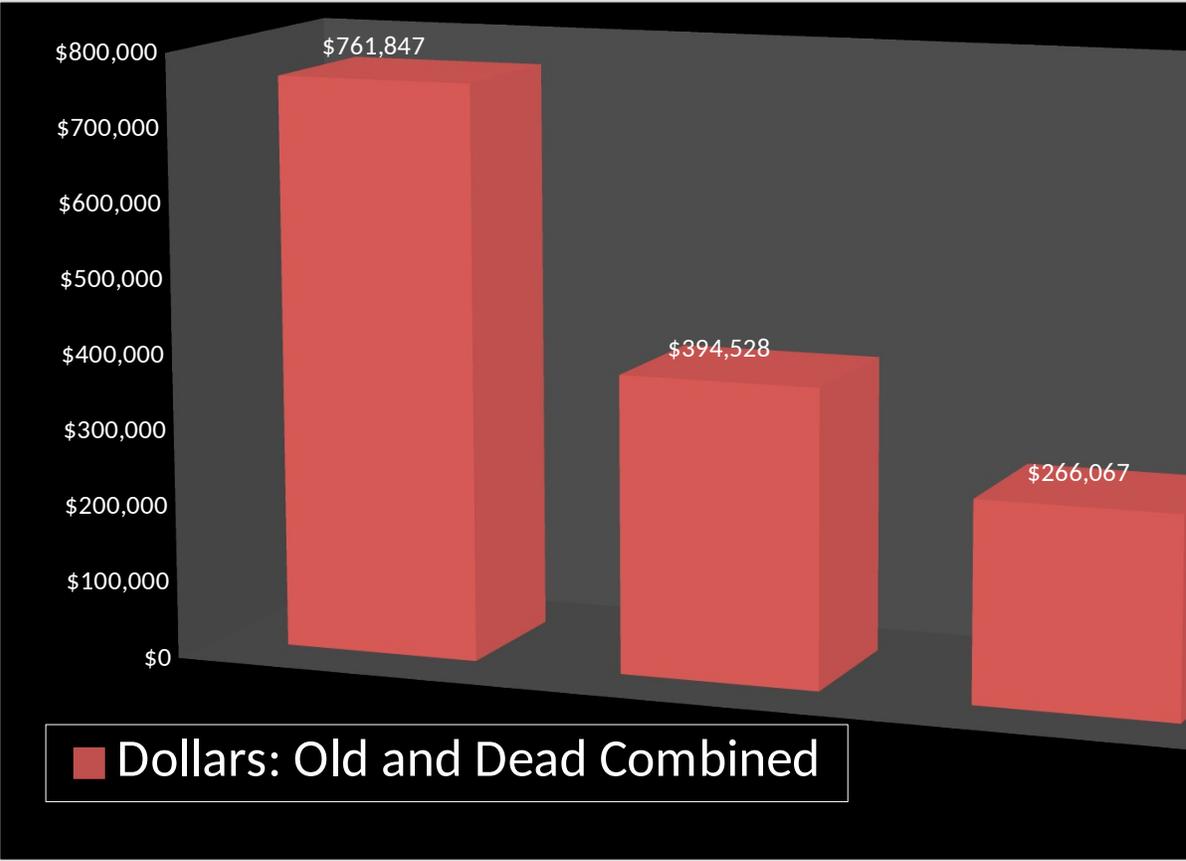
						Days In Stock						
						0-30	31-45	46-60	61-90	90-120		
# Of Units						32	10	8	5	1		
Dollars						\$761,847	\$160,759	\$233,769	\$166,552	\$66,015		
						<b>Fresh</b>	<b>At Risk</b>			<b>Old</b>		
						32	18	<i>Units</i>		6		
						\$761,847	\$394,528	<i>Dollars</i>		\$232,567		

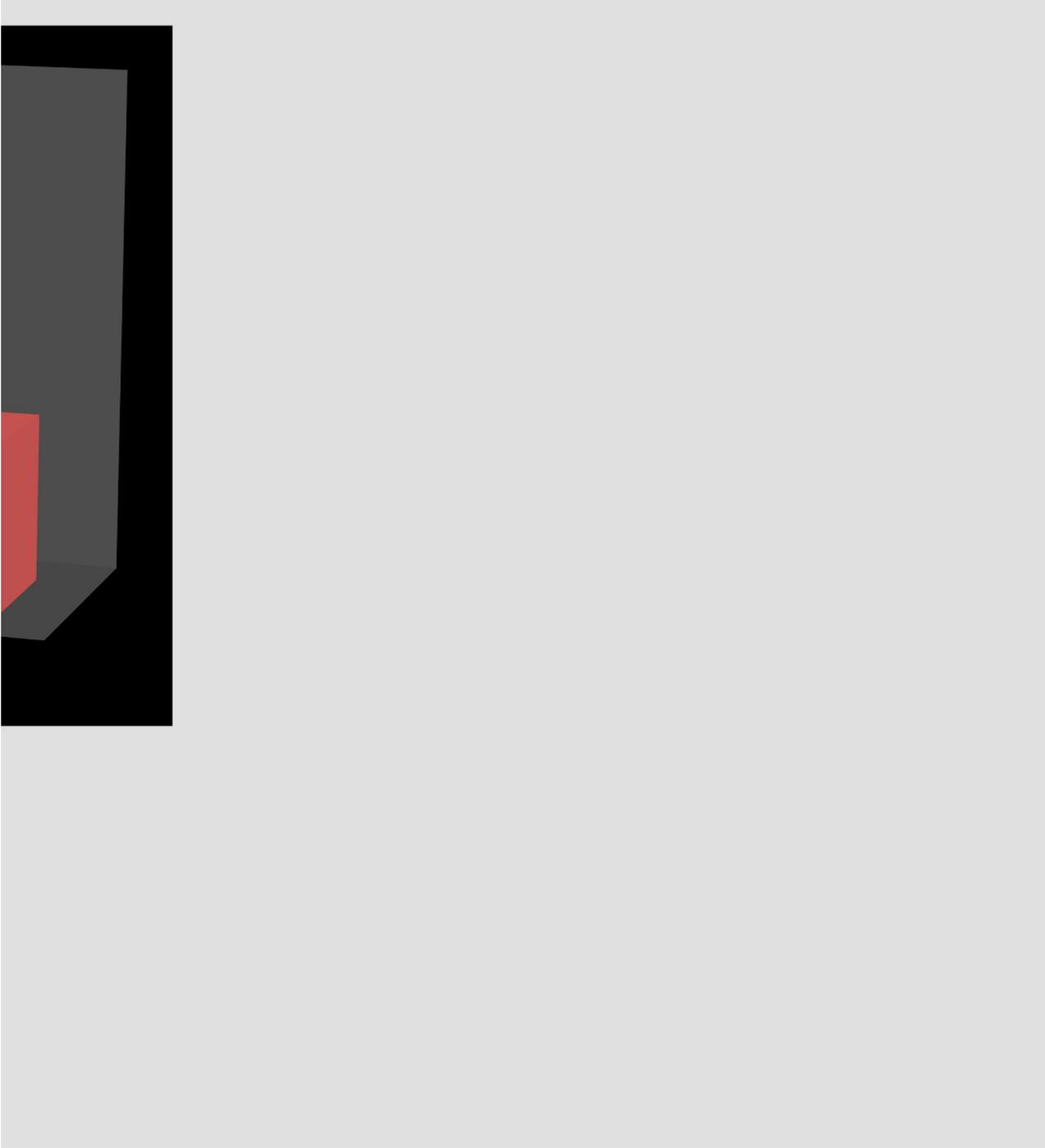


121+	Total
1	57
\$33,500	\$1,422,442
Dead	
1	
\$33,500	\$266,067









## Pre-Owned Stock Analysis

<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	<b>Dead</b>
32	18	<i>Units</i>	6	1
\$761,847	\$394,528	<i>Dollars</i>	\$232,567	\$33,500
56%	32%	<i>Percent of total in Units</i>	11%	2%
54%	28%	<i>Percent of total in \$</i>	16%	2%
\$23,808	\$21,918	<i>Average Cost per Unit</i>	\$38,761	\$33,500

57

\$1,422,442

## Over Valuation "Water" Analysis

### Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
<b>Dollars</b>	761847	160759	233769	166552	66015	33500
	<b>At Risk</b>		<b>OLD</b>		<b>Dead</b>	
	\$394,528		<i>Dollars</i>		\$232,567	\$33,500
Enter the percentage of this inventory value that you estimate is "water"	10%	<i>"Water" %</i>		15%	25%	
	\$39,453	<i>"Water" Dollars</i>		\$34,885	\$8,375	

% of inventory under water     5.8%

Total Water Dollars     \$82,713

**Total**

**1422442**

