

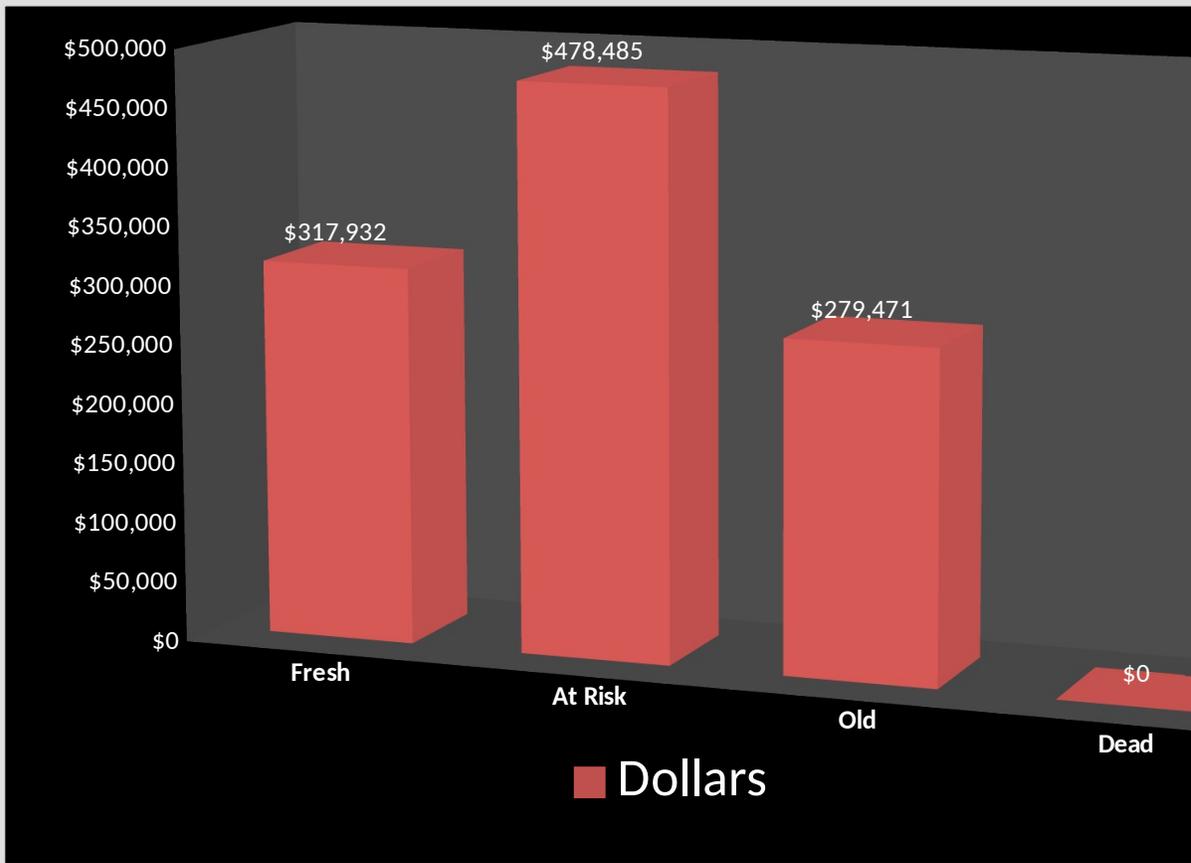
## Pre-Owned Stock Analysis

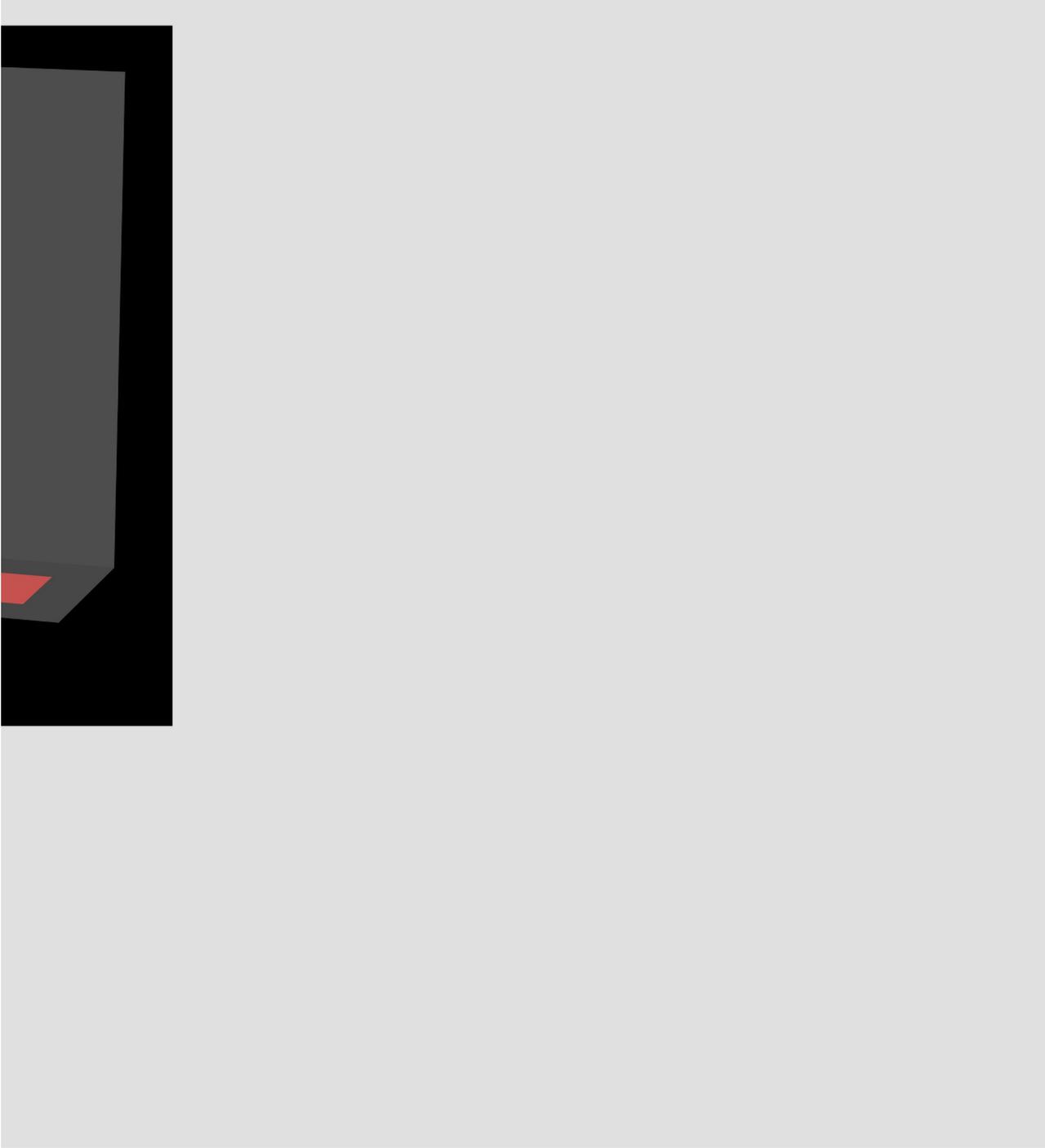
### Days In Stock

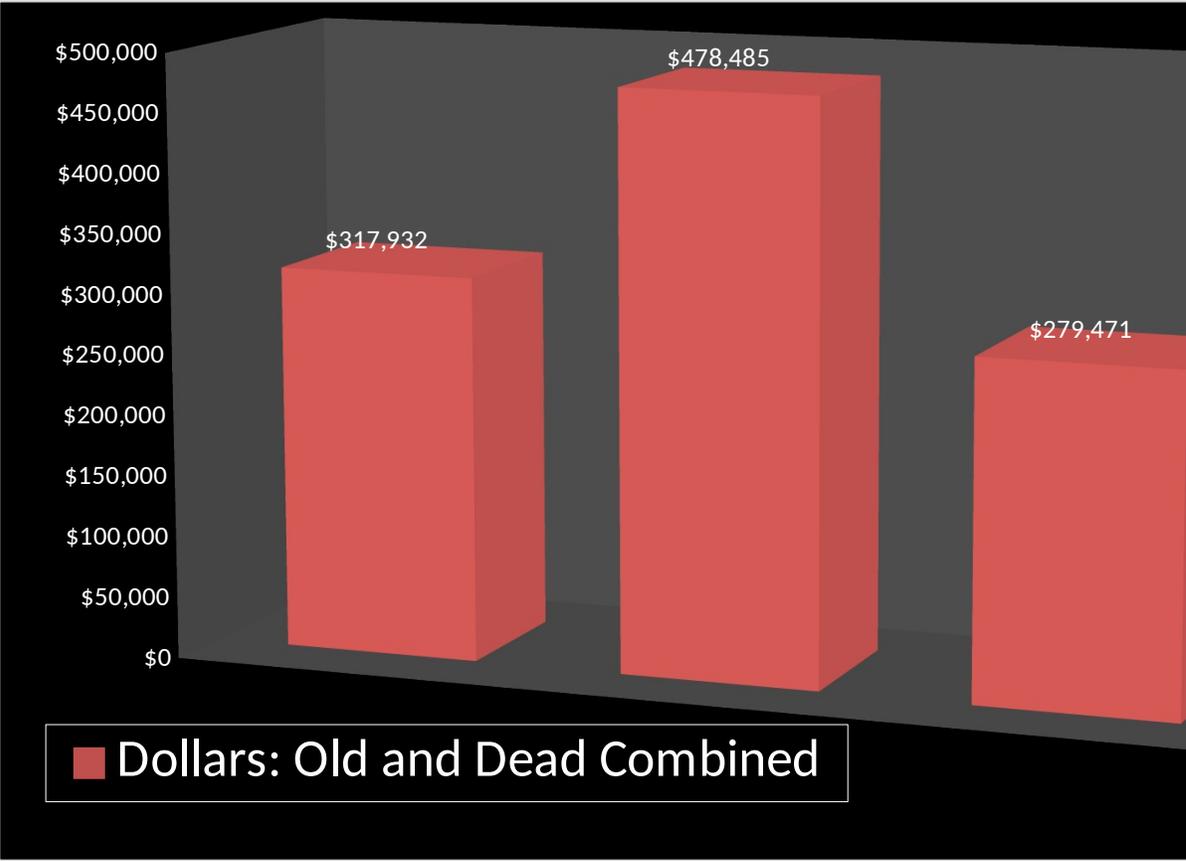
	0-30	31-45	46-60	61-90	90-120
# Of Units	16	7	10	7	2
Dollars	\$317,932	\$174,253	\$304,232	\$207,461	\$72,010
	<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	
	16	17	<i>Units</i>		9
	\$317,932	\$478,485	<i>Dollars</i>		\$279,471

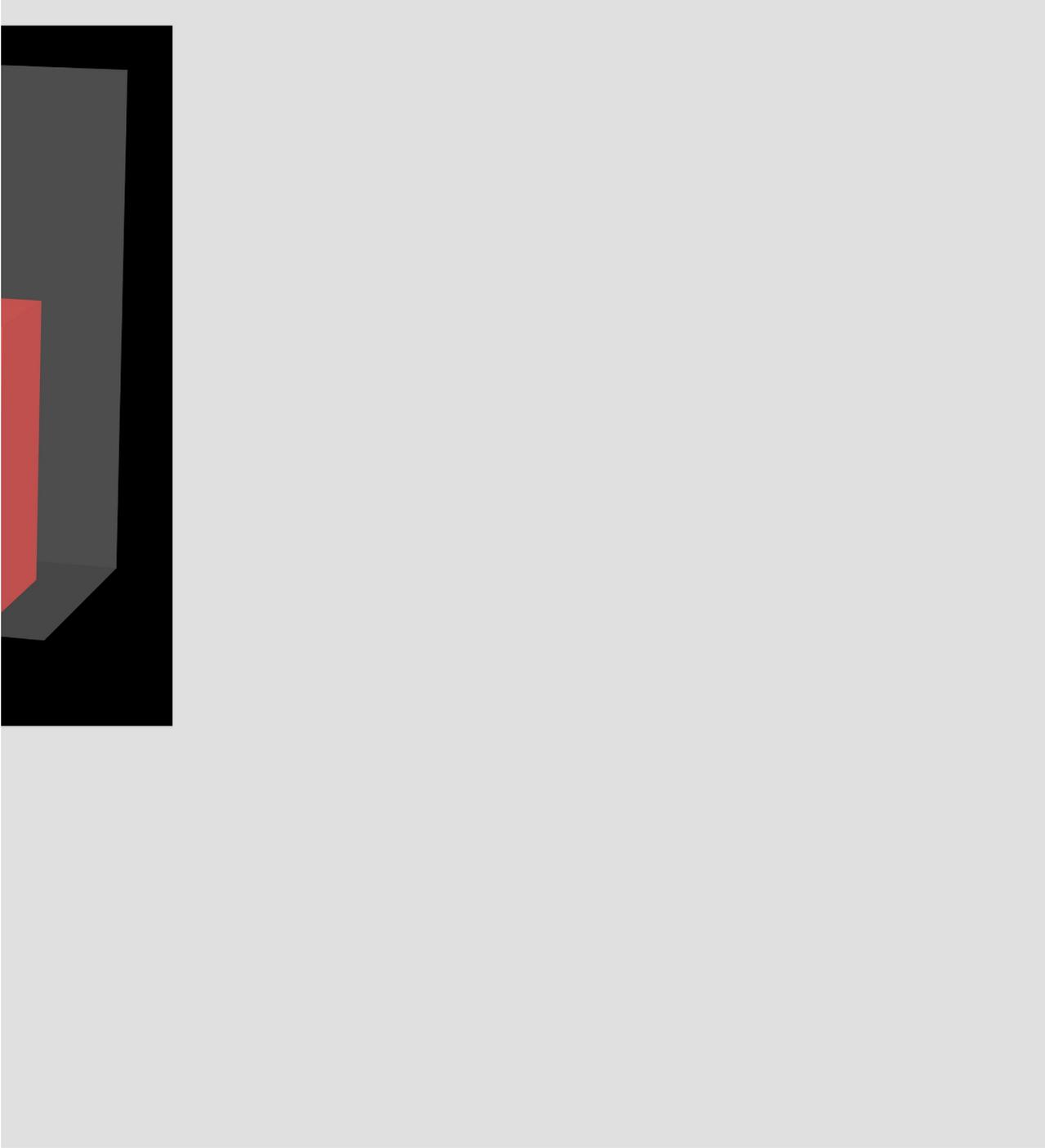


<b>121+</b>	<b>Total</b>
	42
	\$1,075,888
<b>Dead</b>	
0	
\$0	\$279,471









## Pre-Owned Stock Analysis

<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	<b>Dead</b>
16	17	<i>Units</i>	9	0
\$317,932	\$478,485	<i>Dollars</i>	\$279,471	\$0
38%	40%	<i>Percent of total in Units</i>	21%	0%
30%	44%	<i>Percent of total in \$</i>	26%	0%
\$19,871	\$28,146	<i>Average Cost per Unit</i>	\$31,052	0

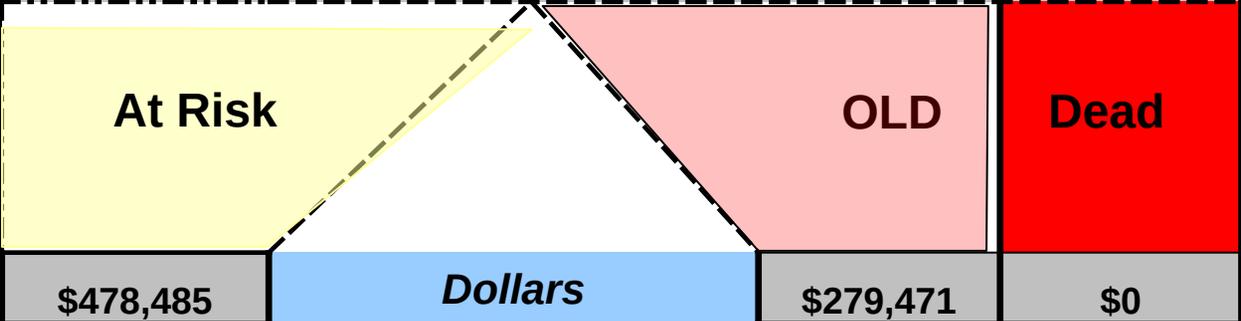
42

\$1,075,888

# Over Valuation "Water" Analysis

## Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
<b>Dollars</b>	<b>317932</b>	<b>174253</b>	<b>304232</b>	<b>207461</b>	<b>72010</b>	<b>0</b>



Enter the percentage of this inventory value that you estimate is "water"

10%	<i>"Water" %</i>	15%	25%
\$47,849	<i>"Water" Dollars</i>	\$41,921	\$0

**% of inventory under water 8.3%**

**Total Water Dollars \$89,769**

**Total**

**1075888**

