

Year To Date Production				Year To Date Charge backs			
Units	New Vehicle	Used Vehicle	Totals	Chargebacks	New Vehicle	Used Vehicle	Totals
Units Delivered	318	147	465	Finance or Lease Reserve	3300	3060	6360
Finance or Lease Contracts	179	86	265	Service Contracts			0
Service Contracts	72	76	148	Pre-paid Maintenance			0
Pre-Paid Maintenance	0	0	0	GAP			0
GAP	0	0	0	Theft Deterrent			0
Theft Deterrent	0	0	0	Paint Sealant & Appearance			0
Paint Sealant & Appearance	28	8	36	Tire/Wheel			0
Tire/Wheel	13	2	15	Lease Care			0
Lease Care	0	0	0	Other _____			0
Other _____			0				0

Year To Date Income			
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	157521	75455	232976
Service Contracts	91304	95810	187114
Pre-Paid maintenance	0	0	0
GAP	0	0	0
Theft Deterrent	0	0	0
Paint Sealant & Appearance	16847	3254	20101
Tire/Wheel	6475	1247	7722
Lease Care	0	0	0
Other _____	0	0	0

