

Service Department Sales And Gross (Labor Only)

	Gross as				%Sales Contribution
	Category	Sales	Gross	% of Sales	
	Customer Car			0%	
	Customer			0%	
	Customer Other			0%	
	Warranty			0%	
	Warranty Other			0%	
	Internal			0%	
	NVI / Road Ready			0%	
	Adj. Cost Of Labor			0%	0%
	Total	\$ -	\$ -	0.00%	0%

Service Department Profit Centering

Expense Category			Dollar Amount	
Department Gross	\$	-	% of Gross	
Variable Expense			0.00%	
Selling Expense			0.00%	
Personnel Expense			0.00%	
Semi-Fixed Expense			0.00%	
Fixed Expense			0.00%	
Unallocated Expense			0.00%	
Dealer's Salary			0.00%	
Total Expenses	\$	-	0.00%	
Net Profit	\$	-	0.00%	

NADA ACTUAL SERVICE ANALYSIS

Performance

	Labor Sales / Month		Effective Labor Rate		Hours Billed	
Customer Car*		÷		=	0.00	
Customer Truck*		÷		=	0.00	
Customer Other*		÷		=	0.00	
Warranty		÷		=	0.00	
Internal		÷		=	0.00	
New Vehicle Prep		÷		=	0.00	
Total	\$ -				0.0	

POTENTIAL

\$ -	÷	0.00	=	\$0.00
Total labor sales for month		Total hours billed		Effective Labor Rate

	×		×		=	#VALUE!
# Service mechanical technicians		# Hours per day for one tech		Working Days/Month		Clock Hour A

#VALUE!	×	\$0.00	=	#VALUE!	#VALUE!
Clock Hours Available		Effective Labor Rate		Labor sales potential @100%	Labor sales potential @ 125%

How proficient are your technicians ?

	÷		=	0.00%
Hours Billed		Hours Available		Tech Proficiency

val

FACILITY POTENTIAL	
Number of Bays	
	x
Number of Days	
	x
Number of Hours	
	x
Effective Labor Rate	\$0.00
FACILITY POTENTIAL	#VALUE!

FACILITY UTILIZATION	
Total Labor Sales	\$ -
	÷
Facility Potential	#VALUE!
	<i>equals</i>
FACILITY UTILIZATION	0.00%