

Instructions for the ATD Use

Your file should contain the last 100 used retail a

Do not include equipment

If you don't have 100 sales use the la

Every cell should be complete, le

Please use the drop down boxes for se

Upload to the Drop Box

aler Academy Class -ID No.		202		DEALER ACADEMY USED TRUCK SPECIAL STUDY											
Name		Colleen Porter													
Phone Number		905-565-3368													
B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	
Model Year (4 digits)	Market Segment	Manufacturer:	Type of Veh Sold:	Odometer Reading	Selling Price (\$)	Gross Profit (\$)	F & I Income (\$)	Reconditioning: In-House (\$)	Reconditioning: Sublet (\$)	Days In Stock	Transaction Type Retail = 1 Wholesale = 2	Trade with purchase 1= yes 2=No	Source of Veh Sold: 1=Trade frm New Veh 2=Trade frm Used Veh 3=Repossession 4=Auction 5=Finance Co 6=Off Lease 7=Direct Purchase 8= Dealer Consignment	Franchise In-line = 1 Non-Franc Out-of-line = 2	
2011	Class 8	Freightliner	Sleeper	897421	\$ 22,000	\$ 1,840	\$ 953	\$ 1,330	\$ 529	57	1	2	1	1	
2013	Class 8	International	Medium Conv	298487	\$ 31,500	\$ 750.00	\$ 873	\$ -	\$ -	14	1	2	7	2	
2013	Class 8	Freightliner	Sleeper	692292	\$ 61,000	\$ (9,212.00)	\$ 552	\$ 5,713	\$ 6,822	308	1	2	7	1	
2013	Class 8	Freightliner	Sleeper	774451	\$ 63,000	\$ 6,129.00	\$ 2,837	\$ -	\$ 18,920	113	1	1	7	1	
2003	Class 8	Volvo	Day Cab	939634	\$ 3,250	\$ (2,169.00)	\$ -	\$ 368	\$ 51	34	2	2	7	2	
2005	Class 8	Freightliner	Sleeper	1897952	\$ 5,250	\$ 1,888.00	\$ -	\$ -	\$ 62	34	2	2	7	1	
2011	Class 8	Volvo	Sleeper	1401001	\$ 12,500	\$ (254.00)	\$ -	\$ 218	\$ 236	55	2	2	7	2	
2011	Class 8	Freightliner	Sleeper	1450000	\$ 22,000	\$ (914.00)	\$ 953	\$ 1,031	\$ 2,933	206	2	2	1	1	
2008	Class 8	Freightliner	Sleeper	1559661	\$ 6,150	\$ (231.00)	\$ -	\$ -	\$ 566	7	2	2	2	1	
2012	Medium Duty	Freightliner	Medium Conv	192419	\$ 52,450	\$ 413.00	\$ 1,465	\$ -	\$ -	44	1	2	7	1	
2014	Medium Duty	Freightliner	Medium Conv	498254	\$ 33,000	\$ 413.00	\$ 827	\$ -	\$ -	8	1	2	7	1	
2012	Medium Duty	GMC	Medium Conv	117817	\$ 17,500	\$ 413.00	\$ 335	\$ -	\$ -	18	1	2	7	2	
2015	Class 8	Freightliner	Sleeper	6089229	\$ 87,000	\$ 4,476.00	\$ 2,540	\$ 5,572	\$ 8,988	77	1	2	3	1	
2015	Class 8	Freightliner	Sleeper	6089540	\$ 87,000	\$ 4,858.00	\$ 2,540	\$ 9,538	\$ 10,113	73	1	2	3	1	
2012	Class 8	Freightliner	Day Cab	364499	\$ 64,000	\$ 3,488.00	\$ -	\$ 5,065	\$ 10,071	84	1	2	7	1	
2013	Class 8	Freightliner	Sleeper	854836	\$ 56,500	\$ 7,390.00	\$ -	\$ 2,932	\$ 14,650	170	1	2	7	1	
2014	Class 8	Freightliner	Sleeper	942465	\$ 67,000	\$ (6,002.00)	\$ 1,703	\$ 7,238	\$ 15,554	93	1	2	1	1	
2012	Class 8	Freightliner	Sleeper	791823	\$ 44,000	\$ 9,620.00	\$ 422	\$ 7,544	\$ 8,518	163	1	2	7	1	
2013	Class 8	Western Star	Sleeper	898701	\$ 76,000	\$ 6,213.00	\$ -	\$ 12,480	\$ 4,164	147	1	2	3	1	
2015	Class 8	Freightliner	Sleeper	477715	\$ 104,700	\$ 6,372.00	\$ 2,428	\$ 1,017	\$ 12,669	44	1	2	3	1	
2015	Class 8	Volvo	Sleeper	387215	\$ 85,900	\$ 1,961.00	\$ -	\$ 165	\$ 473	18	1	2	7	2	
2015	Class 8	Volvo	Sleeper	406629	\$ 85,900	\$ 1,318.00	\$ -	\$ 165	\$ 1,116	18	1	2	7	2	
2015	Class 8	Volvo	Sleeper	267358	\$ 85,900	\$ 1,961.00	\$ -	\$ 165	\$ 473	15	1	2	7	2	
2015	Class 8	Volvo	Sleeper	464679	\$ 85,900	\$ 2,206.00	\$ -	\$ 165	\$ 228	15	1	2	7	2	
2015	Class 8	Volvo	Sleeper	375870	\$ 85,900	\$ 1,961.00	\$ -	\$ 165	\$ 473	18	1	2	7	2	
2015	Class 8	Freightliner	Sleeper	831111	\$ 81,000	\$ (3,290.00)	\$ -	\$ 6,276	\$ 2,033	183	1	2	1	1	
2015	Class 8	Freightliner	Sleeper	907947	\$ 49,650	\$ 6,961.00	\$ -	\$ 120	\$ 618	26	1	2	7	1	
2015	Class 8	Volvo	Sleeper	215728	\$ 99,000	\$ (2,508.00)	\$ -	\$ 2,798	\$ 760	154	1	2	7	2	
2015	Class 8	Freightliner	Sleeper	410000	\$ 112,000	\$ 6,249.00	\$ 2,181	\$ 4,655	\$ 13,001	42	1	1	3	1	
2012	Class 8	Freightliner	Sleeper	597121	\$ 33,200	\$ 6,446.00	\$ 469	\$ -	\$ 2,828	27	1	2	7	1	
2012	Class 8	Freightliner	Sleeper	553153	\$ 33,200	\$ 5,931.00	\$ 469	\$ -	\$ 2,663	27	1	2	7	1	
2012	Class 8	Freightliner	Sleeper	423030	\$ 61,000	\$ 2,791.00	\$ -	\$ 2,328	\$ 10,505	83	1	2	7	1	
2012	Class 8	Freightliner	Sleeper	638813	\$ 52,250	\$ 9,300.00	\$ 512	\$ 5,946	\$ 3,542	87	1	2	1	1	
2014	Class 8	Volvo	Sleeper	1100491	\$ 27,000	\$ (347.00)	\$ -	\$ 344	\$ 2,684	57	2	2	1	2	
2011	Class 8	International	Sleeper	1611823	\$ 13,000	\$ 1,104.00	\$ -	\$ 20	\$ 575	37	2	2	1	2	
2014	Class 8	Volvo	Sleeper	1837457	\$ 17,000	\$ 2,992.00	\$ -	\$ 85	\$ 972	21	1	2	1	2	

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Model Year (4 digits)	Market Segment	Manufacturer:	Type of Veh Sold:	Odometer Reading	Selling Price (\$)	Gross Profit (\$)	F & I Income (\$)	Reconditioning: In-House (\$)	Reconditioning: Sublet (\$)	Days In Stock	Transaction Type Retail = 1 Wholesale = 2	Trade with purchase 1= yes 2=No	Source of Veh Sold: 1=Trade frm New Veh 2=Trade frm Used Veh 3=Repossession 4=Auction 5=Finance Co 6=Off Lease 7=Direct Purchase 8= Dealer Consignment	Franchise In-line = 1 Non-Franc Out-of-line = 2	
2012	Class 8	Freightliner	Sleeper	536337	\$ 50,800	\$ 5,656.00	\$ -	\$ 4,598	\$ 6,667	153	1	2	7	1	
2015	Class 8	Freightliner	Sleeper	766006	\$ 81,000	\$ 6,889.00	\$ -	\$ -	\$ 784	61	1	2	1	1	
2015	Class 8	Freightliner	Sleeper	392050	\$ 81,000	\$ 5,124.00	\$ -	\$ 1,801	\$ 505	100	1	2	3	1	
2015	Class 8	Freightliner	Sleeper	638936	\$ 81,000	\$ 4,606.00	\$ -	\$ -	\$ 14,862	144	1	2	3	1	
2006	Class 8	Volvo	Sleeper	2092500	\$ 8,000	\$ 4,129.00	\$ -	\$ -	\$ 409	21	1	2	3	2	
2015	Class 8	Freightliner	Sleeper	608228	\$ 87,000	\$ 4,858.00	\$ 3,660	\$ 5,513	\$ 9,047	77	1	2	3	1	
2015	Class 8	Freightliner	Sleeper	844969	\$ 87,000	\$ 4,476.00	\$ 3,660	\$ 9,538	\$ 10,113	73	1	2	3	1	
2015	Class 8	Volvo	Sleeper	720300	\$ 75,000	\$ 7,408.00	\$ -	\$ 120	\$ 7,781	126	1	2	1	2	
2015	Class 8	Freightliner	Sleeper	521370	\$ 104,000	\$ 6,010.00	\$ 468	\$ 1,356	\$ 9,021	57	1	2	3	1	
2000	Class 8	Freightliner	Sleeper	2324189	\$ 5,650	\$ 634.00	\$ -	\$ -	\$ -	14	1	2	7	1	
2015	Class 8	Volvo	Sleeper	723511	\$ 65,000	\$ 525.00	\$ 1,500	\$ -	\$ 13,675	62	1	2	1	2	
2015	Class 8	Volvo	Sleeper	732530	\$ 70,000	\$ 4,959.00	\$ 1,162	\$ 130	\$ 9,782	90	1	2	1	2	
2015	Class 8	Freightliner	Sleeper	802000	\$ 77,500	\$ (15,631.00)	\$ -	\$ 162	\$ 3,062	223	1	2	1	1	
2015	Class 8	International	Day Cab	265124	\$ 32,950	\$ 7,990.00	\$ 572	\$ 100	\$ 5,309	97	1	2	1	2	
2012	Medium Duty	Freightliner	Medium Conv	424347	\$ 53,500	\$ (806.00)	\$ -	\$ 10,857	\$ 5,499	285	1	2	7	1	
2015	Class 8	Volvo	Sleeper	773929	\$ 62,850	\$ 11,943.00	\$ -	\$ -	\$ 1,456	23	1	2	7	2	
2015	Class 8	Freightliner	Sleeper	766903	\$ 81,000	\$ 10,447.00	\$ -	\$ -	\$ 600	30	1	2	1	1	
2015	Class 8	Volvo	Sleeper	812904	\$ 66,500	\$ 4,765.00	\$ -	\$ 60	\$ 14,000	111	1	2	7	2	
2015	Class 8	Freightliner	Sleeper	587784	\$ 90,000	\$ 5,293.00	\$ -	\$ 7,909	\$ 8,812	44	1	2	3	1	
2015	Class 8	Freightliner	Sleeper	814625	\$ 77,500	\$ 12,341.00	\$ -	\$ 220	\$ 2,988	102	1	2	1	1	
2008	Class 8	Freightliner	Sleeper	865866	\$ 10,000	\$ 512.00	\$ -	\$ 300	\$ 1,237	86	2	2	1	1	
2011	Class 8	Freightliner	Day Cab	639698	\$ 46,500	\$ 122.00	\$ 417	\$ 2,116	\$ 6,035	150	1	2	7	1	
2013	Class 8	Freightliner	Sleeper	837075	\$ 48,000	\$ (4,584.00)	\$ 651	\$ 9,020	\$ 9,733	222	1	2	7	1	
2015	Class 8	Freightliner	Medium Conv	66225	\$ 85,000	\$ 5,001.00	\$ 1,879	\$ 2,419	\$ 9,499	713	1	2	3	1	
2014	Class 8	Freightliner	Day Cab	408486	\$ 65,000	\$ 1,597.00	\$ 681	\$ 8,299	\$ 5,121	102	1	2	7	1	
2014	Class 8	Freightliner	Day Cab	898510	\$ 65,000	\$ 4,656.00	\$ 681	\$ 2,440	\$ 7,410	103	1	2	7	1	
2015	Class 8	Freightliner	Sleeper	624656	\$ 96,500	\$ 1,749.00	\$ 681	\$ 4,261	\$ 4,546	180	1	2	6	1	
2015	Class 8	Freightliner	Sleeper	51231	\$ 78,000	\$ 5,218.00	\$ -	\$ 2,900	\$ -	874	1	2	3	1	
2012	Class 8	Freightliner	Sleeper	705610	\$ 46,500	\$ 6,706.00	\$ -	\$ 8,410	\$ 7,408	211	1	2	7	1	
2009	Class 8	Freightliner	Sleeper	1548986	\$ 26,000	\$ 3,014.00	\$ -	\$ -	\$ 2,036	16	1	2	7	1	
2013	Class 8	Volvo	Sleeper	827556	\$ 62,000	\$ 1,857.00	\$ -	\$ -	\$ 8,645	69	1	2	7	2	
1999	Class 8	International	Day Cab	456969	\$ 4,000	\$ 1,834.00	\$ -	\$ -	\$ -	44	2	2	7	2	
2011	Class 8	International	Sleeper	1177795	\$ 7,500	\$ 1,134.00	\$ -	\$ -	\$ -	6	2	2	7	2	
2011	Class 8	Freightliner	Sleeper	1349921	\$ 46,000	\$ 4,106.00	\$ -	\$ 997	\$ 2,175	47	1	2	7	1	
2009	Class 8	Freightliner	Sleeper	1498732	\$ 16,000	\$ 2,898.00	\$ -	\$ -	\$ 600	32	2	2	7	1	
2012	Class 8	Freightliner	Sleeper	870408	\$ 50,500	\$ 5,662.00	\$ -	\$ 3,751	\$ 8,794	128	1	2	7	1	
2013	Class 8	Freightliner	Sleeper	676703	\$ 72,400	\$ (6,775.00)	\$ -	\$ 12,926	\$ 7,439	243	1	2	7	1	
2011	Class 8	Freightliner	Sleeper	755233	\$ 46,950	\$ (520.00)	\$ 1,862	\$ 13,736	\$ 4,938	76	1	1	7	1	
2015	Class 8	Freightliner	Sleeper	516686	\$ 102,500	\$ 7,231.00	\$ 1,859	\$ 2,810	\$ 4,408	66	1	2	1	1	
2013	Class 8	Freightliner	Sleeper	901000	\$ 38,250	\$ 3,177.00	\$ -	\$ 1,123	\$ 274	59	2	2	7	1	
2012	Class 8	Freightliner	Sleeper	662193	\$ 64,950	\$ (14,287.00)	\$ -	\$ 17,860	\$ 5,127	246	1	2	7	1	
2014	Class 8	Volvo	Sleeper	799900	\$ 68,207	\$ 7,758.00	\$ 1,000	\$ 5,192	\$ 4,166	69	1	2	7	2	
2013	Class 8	Freightliner	Sleeper	438977	\$ 86,950	\$ 12,891.00	\$ 2,799	\$ 7,467	\$ 6,581	237	1	1	7	1	
2015	Class 8	Volvo	Sleeper	505255	\$ 76,750	\$ 3,426.00	\$ -	\$ 5,960	\$ 3,646	56	1	2	7	2	
2007	Class 8	Western Star	Sleeper	2147712	\$ 34,000	\$ 5,611.00	\$ 575	\$ 10,094	\$ 2,920	31	1	2	2	1	
2015	Class 8	Freightliner	Sleeper	561544	\$ 96,000	\$ 5,012.00	\$ -	\$ 14,154	\$ 10,065	51	1	2	3	1	

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Model Year (4 digits)		Market Segment	Manufacturer:	Type of Veh Sold:	Odometer Reading	Selling Price (\$)	Gross Profit (\$)	F & I Income (\$)	Reconditioning: In-House (\$)	Reconditioning: Sublet (\$)	Days In Stock	Transaction Type Retail = 1 Wholesale = 2	Source of Veh Sold:	Franchise	
													1=Trade frm New Veh	In-line	
													2=Trade frm Used Veh	= 1	
													3=Repossession		
													4=Auction		
													5=Finance Co	Non-Franc	
													6=Off Lease	Out-of-line	
													7=Direct Purchase	= 2	
													8= Dealer Consignment		
2012	Medium Duty	Other	Medium COE	42922	\$ 22,600	\$ 1,468.00	\$ -	\$ 1,460	\$ 428	139	1	2	3	2	
2014	Class 8	Freightliner	Sleeper	561252	\$ 90,000	\$ 4,631.00	\$ 3,250	\$ 10,829	\$ 7,358	76	1	2	3	1	
2006	Class 8	Volvo	Sleeper	2216762	\$ 5,500	\$ 46.00	\$ -	\$ 23	\$ 133	44	2	2	7	2	
2011	Class 8	Freightliner	Sleeper	1235025	\$ 32,000	\$ 2,116.00	\$ -	\$ 902	\$ 4,004	163	1	2	7	1	
2014	Class 8	Freightliner	Sleeper	578811	\$ 88,000	\$ 4,755.00	\$ -	\$ 12,872	\$ 4,221	130	1	2	3	1	
2015	Class 8	Freightliner	Sleeper	793262	\$ 99,800	\$ 2,761.00	\$ 5,606	\$ -	\$ -	37	1	2	7	1	
2015	Class 8	Volvo	Sleeper	795000	\$ 76,000	\$ 2,468.00	\$ -	\$ 100	\$ 4,939	36	1	2	1	2	
2009	Class 8	Freightliner	Sleeper	1867384	\$ 11,500	\$ 1,134.00	\$ -	\$ -	\$ -	11	2	2	7	1	
2012	Class 8	Freightliner	Day Cab	417551	\$ 14,000	\$ (1,803.00)	\$ -	\$ 1,584	\$ 1,295	120	2	2	7	1	
2006	Class 8	Volvo	Sleeper	1855256	\$ 8,000	\$ 626.00	\$ -	\$ -	\$ -	16	2	2	7	2	
2015	Class 8	Freightliner	Sleeper	793262	\$ 99,800	\$ 2,761.00	\$ 5,606	\$ -	\$ -	37	1	2	7	1	
2015	Class 8	Freightliner	Sleeper	772118	\$ 81,395	\$ (16.00)	\$ 550	\$ -	\$ -	28	1	2	7	1	
2015	Class 8	Freightliner	Sleeper	175216	\$ 117,950	\$ 7,136.00	\$ 1,797	\$ 10,868	\$ 3,662	113	1	2	3	1	
2013	Class 8	Volvo	Sleeper	1015000	\$ 70,000	\$ 6,536.00	\$ 1,500	\$ 2,700	\$ 2,491	22	1	1	7	2	
2015	Class 8	Freightliner	Sleeper	423000	\$ 96,000	\$ 20,560.00	\$ 1,708	\$ 4,566	\$ 1,580	28	1	2	7	1	
2013	Class 8	Freightliner	Sleeper	804124	\$ 38,250	\$ 3,583.00	\$ -	\$ 665	\$ 1	59	2	2	7	1	
2013	Class 8	Kenworth	Day Cab	955500	\$ 50,000	\$ (339.00)	\$ -	\$ -	\$ -	7	1	2	7	2	
2013	Class 8	Freightliner	Sleeper	384056	\$ 87,250	\$ 11,467.00	\$ -	\$ 6,986	\$ 4,099	181	1	2	7	1	