

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
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Inventory Balance	23,410		34,888		1,581,790.38	
Active Parts	9,718	41.51	27,131	77.76	1,328,886.84	84.01
NS Parts	11,591	49.51	1,745	5.00	136,291.28	8.61
MO Parts						
AP Parts	2,091	8.93	5,999	17.19	115,923.26	7.32
DP Parts	4	0.01	13	0.03	689.00	0.04
SP Parts						
DEL Parts	6	0.02				
Parts With No Cost	90	0.38	6	0.01		
Parts With Negative On-Hand						
Core/Exchange	339	1.44	452	1.29	75,206.00	
Memos On File	5,780					
Parts Added	1,093	4.66	207	0.59	8,448.49	0.53
Active Parts	18	1.64	28	13.52	1,907.24	22.57
NS Parts	1,075	98.35	179	86.47	6,541.25	77.42
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	1,081					
Inventory Movement - Sales						
0 to 3 Months	11,106	47.44	24,265	69.55	1,112,295.17	70.31
4 to 6 Months	3,488	14.89	3,125	8.95	207,501.94	13.11
7 to 12 Months	4,024	17.18	2,641	7.56	156,990.54	9.92
Over 12 Months	1,333	5.69	4,361	12.50	46,874.36	2.96
New Parts No Sales	3,459	14.77	496	1.42	58,128.37	3.67
Inventory Movement - Receipts						
0 to 3 Months	10,466	44.70	24,280	69.59	1,143,251.35	72.27
4 to 6 Months	3,720	15.89	4,270	12.23	234,148.43	14.80
7 to 12 Months	4,569	19.51	3,762	10.78	149,359.67	9.44
Over 12 Months	1,582	6.75	2,533	7.26	50,722.94	3.20
New Parts No Receipts	3,073	13.12	43	0.12	4,307.99	0.27
Outstanding Orders	2,170	9.26	4,497		620,869.61	
Stockorders	863	39.76	1,953	43.42	205,911.57	33.16
Supplemental Orders						
Customer Orders	430	19.81	801	17.81	158,971.89	25.60
Backorders	1,033	47.60	1,743	38.75	255,986.15	41.23
Stockorder Backorders	841	38.75	1,456	32.37	175,445.85	28.25
Supplemntl Backorders						
Customer Backorders	232	10.69	287	6.38	80,540.30	12.97
Outstanding Forced Orders						

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
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Gross Sales	5,394	23.04	17,856		1,342,598.85		13,689
Regular	5,387	99.87	17,795	99.65	1,337,873.50	99.64	13,640
No History							
Drop Ship							
Wholesale	27	0.50	59	0.33	3,519.60	0.26	47
Wholesale No History							
Wholesale Drop Ship							
Warranty	2	0.03	2	0.01	1,205.75	0.08	2
Warranty No History							
Warranty Drop Ship							
Lost Sales	8	0.03	13		1,285.11		9
Return Sales	1,002	4.28	2,071		186,051.51		1,334
Regular	1,000	99.80	2,067	99.80	185,796.71	99.86	1,332
No History							
Defective							
Wholesale	2	0.19	4	0.19	254.80	0.13	2
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	4,236	18.09	14,457		1,112,631.23		6,692
Stockorders	2,995	70.70	9,869	68.26	740,153.33	66.52	4,503
Supplemental Orders							
Customer Orders	1,218	28.75	2,980	20.61	263,326.93	23.66	1,475
Emergency Purchases	519	12.25	921	6.37	97,849.91	8.79	650
Other Receipts	46	1.08	687	4.75	11,301.06	1.01	64
Overages							
Net Adjustments	225	0.96	1,312		21,918.73		276
Plus	122	54.22	991	75.53	38,849.41		148
Minus	103	45.77	321	24.46	-16,930.68		128
Factory Returns	303	1.29	437		-51,099.28		305
Net Appreciation	40	0.17	74	0.21	965.25		79
Positive	19	47.50	39	52.70	1,460.45		54
Negative	21	52.50	35	47.29	-495.20		25
Parts Updated With Cost	13	0.05	3		377.20		13
Parts With Comments	168						
Misc & Sublet Items							
Gross Sales			2		6.99		2
Lost Sales							
Return Sales			7				7
Parts Not On File, But Sold							
Gross Sales			379		17,251.95		278
Lost Sales							
Return Sales			26		1,897.84		21