

Sort Source: 100

	<u>NBR OF PARTS</u>	<u>PERCENT</u>	<u>PARTS PIECES</u>	<u>PERCENT</u>	<u>PARTS COST</u>	<u>PERCENT</u>
Inventory Balance	1					
Active Parts						
NS Parts						
MO Parts	1	100.00				
AP Parts						
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand						
Core/Exchange						
Memos On File						
Parts Added						
Active Parts						
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted						
Inventory Movement - Sales						
0 to 3 Months						
4 to 6 Months						
7 to 12 Months	1	100.00				
Over 12 Months						
New Parts No Sales						
Inventory Movement - Receipts						
0 to 3 Months						
4 to 6 Months						
7 to 12 Months	1	100.00				
Over 12 Months						
New Parts No Receipts						
Outstanding Orders						
Stockorders						
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

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ROUTE 60 HYUNDAI
MONTHLY SUMMARY REPORT

ROUTE60-I
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Sort Source: 100

	<u>NBR OF PARTS</u>	<u>PERCENT</u>	<u>PARTS PIECES</u>	<u>PERCENT</u>	<u>PARTS COST</u>	<u>PERCENT</u>	<u>TRANS COUNT</u>
Gross Sales							
Regular							
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales							
Regular							
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts							
Stockorders							
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts							
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns							
Net Appreciation							
Positive							
Negative							
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

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ROUTE 60 HYUNDAI
 MONTHLY SUMMARY REPORT

Sort Source: 106

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	7		1,403		3,877.33	
Active Parts	4	57.14	276	19.67	1,042.02	26.87
NS Parts						
MO Parts	2	28.57	990	70.56	2,491.44	64.25
AP Parts	1	14.28	137	9.76	343.87	8.86
DP Parts						
SP Parts						
DEL Parts						

Parts With No Cost

Parts With Negative On-Hand

Core/Exchange

Memos On File

Parts Added

 Active Parts
 NS Parts
 MO Parts
 AP Parts
 DP Parts
 SP Parts

Parts & Memos Deleted

Inventory Movement - Sales

0 to 3 Months	6	85.71	1,266	90.23	3,533.46	91.13
4 to 6 Months						
7 to 12 Months	1	14.28	137	9.76	343.87	8.86
Over 12 Months						
New Parts No Sales						

Inventory Movement - Receipts

0 to 3 Months	5	71.42	1,227	87.45	3,385.26	87.30
4 to 6 Months	1	14.28	39	2.77	148.20	3.82
7 to 12 Months						
Over 12 Months	1	14.28	137	9.76	343.87	8.86
New Parts No Receipts						

Outstanding Orders

 Stockorders
 Supplemental Orders
 Customer Orders
 Backorders
 Stockorder Backorders
 Supplemntl Backorders
 Customer Backorders

Outstanding Forced Orders

Sort Source: 106

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----		-----	-----	-----	-----	-----
Gross Sales	5	71.42	2,136		7,069.80		421
Regular	5	100.00	2,136	100.00	7,069.80	100.00	421
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	2	28.57	8		40.02		8
Return Sales	4	57.14	81		297.64		28
Regular	4	100.00	81	100.00	297.64	100.00	28
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	4	57.14	2,408		6,782.16		9
Stockorders							
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts	4	100.00	2,408	100.00	6,782.16	100.00	9
Overages							
Net Adjustments	4	57.14	272		1,080.86		5
Plus	4	100.00	272	100.00	1,080.86		5
Minus							
Factory Returns							
Net Appreciation							
Positive							
Negative							
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 109

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----		-----		-----	
Inventory Balance	561		161		26,348.80	
Active Parts	162	28.87	66	40.99	11,051.87	41.94
NS Parts	12	2.13	4	2.48	852.00	3.23
MO Parts	379	67.55	86	53.41	13,485.93	51.18
AP Parts	8	1.42	5	3.10	959.00	3.63
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost	3	0.53				
Parts With Negative On-Hand						
Core/Exchange						
Memos On File	53					
Parts Added	2	0.35				
Active Parts						
NS Parts						
MO Parts	2	100.00				
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	3					
Inventory Movement - Sales						
0 to 3 Months	71	12.65	111	68.94	18,125.00	68.78
4 to 6 Months	21	3.74	15	9.31	2,888.00	10.96
7 to 12 Months	41	7.30	12	7.45	1,748.00	6.63
Over 12 Months	417	74.33	14	8.69	1,728.32	6.55
New Parts No Sales	11	1.96	9	5.59	1,859.48	7.05
Inventory Movement - Receipts						
0 to 3 Months	66	11.76	104	64.59	17,314.97	65.71
4 to 6 Months	27	4.81	20	12.42	4,115.96	15.62
7 to 12 Months	43	7.66	18	11.18	2,718.55	10.31
Over 12 Months	422	75.22	19	11.80	2,199.32	8.34
New Parts No Receipts	3	0.53				
Outstanding Orders	1	0.17	1		199.00	
Stockorders						
Supplemental Orders						
Customer Orders	1	100.00	1	100.00	199.00	100.00
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 109

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	24	4.27	79		14,060.40		39
Regular	24	100.00	79	100.00	14,060.40	100.00	39
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	1	0.17	2		300.00		1
Return Sales	8	1.42	22		3,916.00		10
Regular	8	100.00	22	100.00	3,916.00	100.00	10
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	16	2.85	56		10,316.00		25
Stockorders							
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts	16	100.00	56	100.00	10,316.00	100.00	25
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns							
Net Appreciation	4	0.71	11	6.83	32.00		9
Positive	4	100.00	11	100.00	32.00		7
Negative							2
Parts Updated With Cost	2	0.35					2
Parts With Comments	1						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 110

	<u>NBR OF PARTS</u>	<u>PERCENT</u>	<u>PARTS PIECES</u>	<u>PERCENT</u>	<u>PARTS COST</u>	<u>PERCENT</u>
Inventory Balance	7		16		9,290.00	
Active Parts						
NS Parts						
MO Parts	7	100.00	16	100.00	9,290.00	100.00
AP Parts						
DP Parts						
SP Parts						
DEL Parts						

Parts With No Cost

Parts With Negative On-Hand

Core/Exchange

Memos On File

Parts Added
 Active Parts
 NS Parts
 MO Parts
 AP Parts
 DP Parts
 SP Parts

Parts & Memos Deleted

Inventory Movement - Sales						
0 to 3 Months	1	14.28	4	25.00	200.00	2.15
4 to 6 Months						
7 to 12 Months						
Over 12 Months	6	85.71	12	75.00	9,090.00	97.84
New Parts No Sales						

Inventory Movement - Receipts						
0 to 3 Months	4	57.14	16	100.00	9,290.00	100.00
4 to 6 Months						
7 to 12 Months						
Over 12 Months	3	42.85				
New Parts No Receipts						

Outstanding Orders
 Stockorders
 Supplemental Orders
 Customer Orders
 Backorders
 Stockorder Backorders
 Supplemntl Backorders
 Customer Backorders

Outstanding Forced Orders

Sort Source: 110

	<u>NBR OF PARTS</u>	<u>PERCENT</u>	<u>PARTS PIECES</u>	<u>PERCENT</u>	<u>PARTS COST</u>	<u>PERCENT</u>	<u>TRANS COUNT</u>
Gross Sales							
Regular							
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales							
Regular							
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	2	28.57	4		4,000.00		3
Stockorders							
Supplemental Orders							
Customer Orders	2	100.00	3	75.00	3,000.00	75.00	2
Emergency Purchases							
Other Receipts	1	50.00	1	25.00	1,000.00	25.00	1
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns	1	14.28	5		-5,000.00		1
Net Appreciation							
Positive							
Negative							
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 200

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	7,263		4,466		231,082.06	
Active Parts	738	10.16	1,974	44.20	62,179.36	26.90
NS Parts	5,535	76.20	947	21.20	117,835.27	50.99
MO Parts	195	2.68	127	2.84	6,983.27	3.02
AP Parts	790	10.87	1,404	31.43	39,673.22	17.16
DP Parts	3	0.04	14	0.31	4,410.94	1.90
SP Parts						
DEL Parts	2	0.02				
Parts With No Cost	88	1.21				
Parts With Negative On-Hand	1	0.01	1		-184.32	
Core/Exchange	2	0.02	2	0.04	1,030.00	
Memos On File	698					
Parts Added	252	3.46	36	0.80	6,264.92	2.71
Active Parts	2	0.79				
NS Parts	250	99.20	36	100.00	6,264.92	100.00
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	220					
Inventory Movement - Sales						
0 to 3 Months	1,130	15.55	1,928	43.17	66,356.50	28.71
4 to 6 Months	600	8.26	384	8.59	25,513.28	11.04
7 to 12 Months	1,020	14.04	428	9.58	39,166.27	16.94
Over 12 Months	3,240	44.60	1,509	33.78	69,579.79	30.11
New Parts No Sales	1,273	17.52	217	4.85	30,466.22	13.18
Inventory Movement - Receipts						
0 to 3 Months	1,083	14.91	1,789	40.05	86,069.12	37.24
4 to 6 Months	605	8.32	429	9.60	31,117.19	13.46
7 to 12 Months	1,104	15.20	514	11.50	48,990.24	21.20
Over 12 Months	3,342	46.01	1,715	38.40	63,538.04	27.49
New Parts No Receipts	1,129	15.54	19	0.42	1,367.47	0.59
Outstanding Orders	125	1.72	324		27,707.17	
Stockorders	60	48.00	205	63.27	4,091.99	14.76
Supplemental Orders	12	9.60	27	8.33	3,894.56	14.05
Customer Orders	58	46.40	92	28.39	19,720.62	71.17
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 200

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	536	7.37	1,699		72,936.40		1,792
Regular	536	100.00	1,699	100.00	72,936.40	100.00	1,792
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	18	0.24	26		1,001.92		19
Return Sales	112	1.54	183		13,590.08		141
Regular	112	100.00	183	100.00	13,590.08	100.00	141
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	384	5.28	1,543		72,059.01		677
Stockorders	164	42.70	1,186	76.86	26,650.90	36.98	405
Supplemental Orders	28	7.29	46	2.98	3,760.54	5.21	28
Customer Orders	210	54.68	286	18.53	38,599.94	53.56	230
Emergency Purchases	1	0.26	4	0.25	150.60	0.20	1
Other Receipts	13	3.38	21	1.36	2,897.03	4.02	13
Overages							
Net Adjustments	65	0.89	82		272.25		79
Plus	44	67.69	58	70.73	1,749.20		53
Minus	21	32.30	24	29.26	-1,476.95		26
Factory Returns	7	0.09	18		-2,927.86		7
Net Appreciation	14	0.19	68	1.52	163.99		40
Positive	14	100.00	68	100.00	163.99		33
Negative							7
Parts Updated With Cost	35	0.48	13		3,131.46		35
Parts With Comments	2						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			14		0.13		6
Lost Sales							
Return Sales			14		0.13		5

Sort Source: 210

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----		-----		-----	-----
Inventory Balance	66		102		1,171.18	
Active Parts	45	68.18	93	91.17	974.31	83.19
NS Parts	12	18.18	7	6.86	146.68	12.52
MO Parts	7	10.60	1	0.98	32.05	2.73
AP Parts	2	3.03	1	0.98	18.14	1.54
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand						
Core/Exchange						
Memos On File						
Parts Added	1	1.51	1	0.98	32.05	2.73
Active Parts						
NS Parts	1	100.00	1	100.00	32.05	100.00
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	1					
Inventory Movement - Sales						
0 to 3 Months	21	31.81	53	51.96	860.38	73.46
4 to 6 Months	4	6.06	2	1.96	15.52	1.32
7 to 12 Months	11	16.66	22	21.56	79.55	6.79
Over 12 Months	25	37.87	20	19.60	74.31	6.34
New Parts No Sales	5	7.57	5	4.90	141.42	12.07
Inventory Movement - Receipts						
0 to 3 Months	20	30.30	63	61.76	903.42	77.13
4 to 6 Months	8	12.12	4	3.92	77.24	6.59
7 to 12 Months	13	19.69	15	14.70	132.26	11.29
Over 12 Months	25	37.87	20	19.60	58.26	4.97
New Parts No Receipts						
Outstanding Orders						
Stockorders						
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

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ROUTE 60 HYUNDAI
 MONTHLY SUMMARY REPORT

Sort Source: 210

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----		-----	-----	-----	-----	-----
Gross Sales	12	18.18	28		860.25		20
Regular	12	100.00	28	100.00	860.25	100.00	20
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales							
Regular							
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	11	16.66	28		946.50		17
Stockorders							
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts	11	100.00	28	100.00	946.50	100.00	17
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns	1	1.51	6		-51.06		1
Net Appreciation							5
Positive							5
Negative							
Parts Updated With Cost	1	1.51					1
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

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ROUTE 60 HYUNDAI
 MONTHLY SUMMARY REPORT

Sort Source: 999

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	2,054		5,110		26,454.75	
Active Parts	343	16.69	719	14.07	8,569.70	32.39
NS Parts	129	6.28	74	1.44	3,293.72	12.45
MO Parts	1,510	73.51	1,684	32.95	9,917.09	37.48
AP Parts	72	3.50	2,633	51.52	4,674.24	17.66
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost	5	0.24				
Parts With Negative On-Hand						
Core/Exchange						
Memos On File	15					
Parts Added	22	1.07	3	0.05	137.27	0.51
Active Parts						
NS Parts	22	100.00	3	100.00	137.27	100.00
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	50					
Inventory Movement - Sales						
0 to 3 Months	155	7.54	1,755	34.34	11,102.73	41.96
4 to 6 Months	141	6.86	95	1.85	972.91	3.67
7 to 12 Months	148	7.20	256	5.00	1,633.86	6.17
Over 12 Months	1,549	75.41	2,946	57.65	9,615.44	36.34
New Parts No Sales	61	2.96	58	1.13	3,129.81	11.83
Inventory Movement - Receipts						
0 to 3 Months	166	8.08	1,722	33.69	10,855.23	41.03
4 to 6 Months	147	7.15	918	17.96	2,948.05	11.14
7 to 12 Months	154	7.49	275	5.38	3,001.17	11.34
Over 12 Months	1,571	76.48	2,194	42.93	9,650.29	36.47
New Parts No Receipts	16	0.77	1	0.01	0.01	0.00
Outstanding Orders	1	0.04	1		4.97	
Stockorders	1	100.00	1	100.00	4.97	100.00
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

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ROUTE 60 HYUNDAI
 MONTHLY SUMMARY REPORT

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 Page 2

Sort Source: 999

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	50	2.43	617		6,486.49		252
Regular	50	100.00	617	100.00	6,486.49	100.00	252
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	9	0.43	23		574.77		14
Regular	9	100.00	23	100.00	574.77	100.00	14
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	48	2.33	652		9,157.07		56
Stockorders							
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts	48	100.00	652	100.00	9,157.07	100.00	56
Overages							
Net Adjustments	3	0.14	4		33.90		3
Plus	2	66.66	3	75.00	45.85		2
Minus	1	33.33	1	25.00	-11.95		1
Factory Returns	11	0.53	12		-3,133.76		11
Net Appreciation	3	0.14	107	2.09	219.92		10
Positive	3	100.00	107	100.00	219.92		7
Negative							3
Parts Updated With Cost	22	1.07					22
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			7				2
Lost Sales							
Return Sales			7				2

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	9,959		11,258		298,224.12	
Active Parts	1,292	12.97	3,128	27.78	83,817.26	28.10
NS Parts	5,688	57.11	1,032	9.16	122,127.67	40.95
MO Parts	2,101	21.09	2,904	25.79	42,199.78	14.15
AP Parts	873	8.76	4,180	37.12	45,668.47	15.31
DP Parts	3	0.03	14	0.12	4,410.94	1.47
SP Parts						
DEL Parts	2	0.02				
Parts With No Cost	96	0.96				
Parts With Negative On-Hand	1	0.01	1		-184.32	
Core/Exchange	2	0.02	2	0.01	1,030.00	
Memos On File	766					
Parts Added	277	2.78	40	0.35	6,434.24	2.15
Active Parts	2	0.72				
NS Parts	273	98.55	40	100.00	6,434.24	100.00
MO Parts	2	0.72				
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	274					
Inventory Movement - Sales						
0 to 3 Months	1,384	13.89	5,117	45.45	100,178.07	33.59
4 to 6 Months	1,766	7.69	496	4.40	29,389.71	9.85
7 to 12 Months	1,221	12.26	855	7.59	42,971.55	14.40
Over 12 Months	5,238	52.59	4,501	39.98	90,087.86	30.20
New Parts No Sales	1,350	13.55	289	2.56	35,596.93	11.93
Inventory Movement - Receipts						
0 to 3 Months	1,344	13.49	4,921	43.71	127,818.00	42.85
4 to 6 Months	1,788	7.91	1,410	12.52	38,406.64	12.87
7 to 12 Months	1,314	13.19	822	7.30	54,842.22	18.38
Over 12 Months	5,365	53.87	4,085	36.28	75,789.78	25.41
New Parts No Receipts	1,148	11.52	20	0.17	1,367.48	0.45
Outstanding Orders	127	1.27	326		27,911.14	
Stockorders	61	48.03	206	63.19	4,096.96	14.67
Supplemental Orders	12	9.44	27	8.28	3,894.56	13.95
Customer Orders	59	46.45	93	28.52	19,919.62	71.36
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
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Gross Sales	627	6.29	4,559		101,413.34		2,524
Regular	627	100.00	4,559	100.00	101,413.34	100.00	2,524
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	21	0.21	36		1,341.94		28
Return Sales	133	1.33	309		18,378.49		193
Regular	133	100.00	309	100.00	18,378.49	100.00	193
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	465	4.66	4,691		103,260.74		787
Stockorders	164	35.26	1,186	25.28	26,650.90	25.80	405
Supplemental Orders	28	6.02	46	0.98	3,760.54	3.64	28
Customer Orders	212	45.59	289	6.16	41,599.94	40.28	232
Emergency Purchases	1	0.21	4	0.08	150.60	0.14	1
Other Receipts	93	20.00	3,166	67.49	31,098.76	30.11	121
Overages							
Net Adjustments	72	0.72	358		1,387.01		87
Plus	50	69.44	333	93.01	2,875.91		60
Minus	22	30.55	25	6.98	-1,488.90		27
Factory Returns	20	0.20	41		-11,112.68		20
Net Appreciation	21	0.21	186	1.65	415.91		64
Positive	21	100.00	186	100.00	415.91		52
Negative							12
Parts Updated With Cost	60	0.60	13		3,131.46		60
Parts With Comments	3						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			21		0.13		8
Lost Sales							
Return Sales			21		0.13		7