

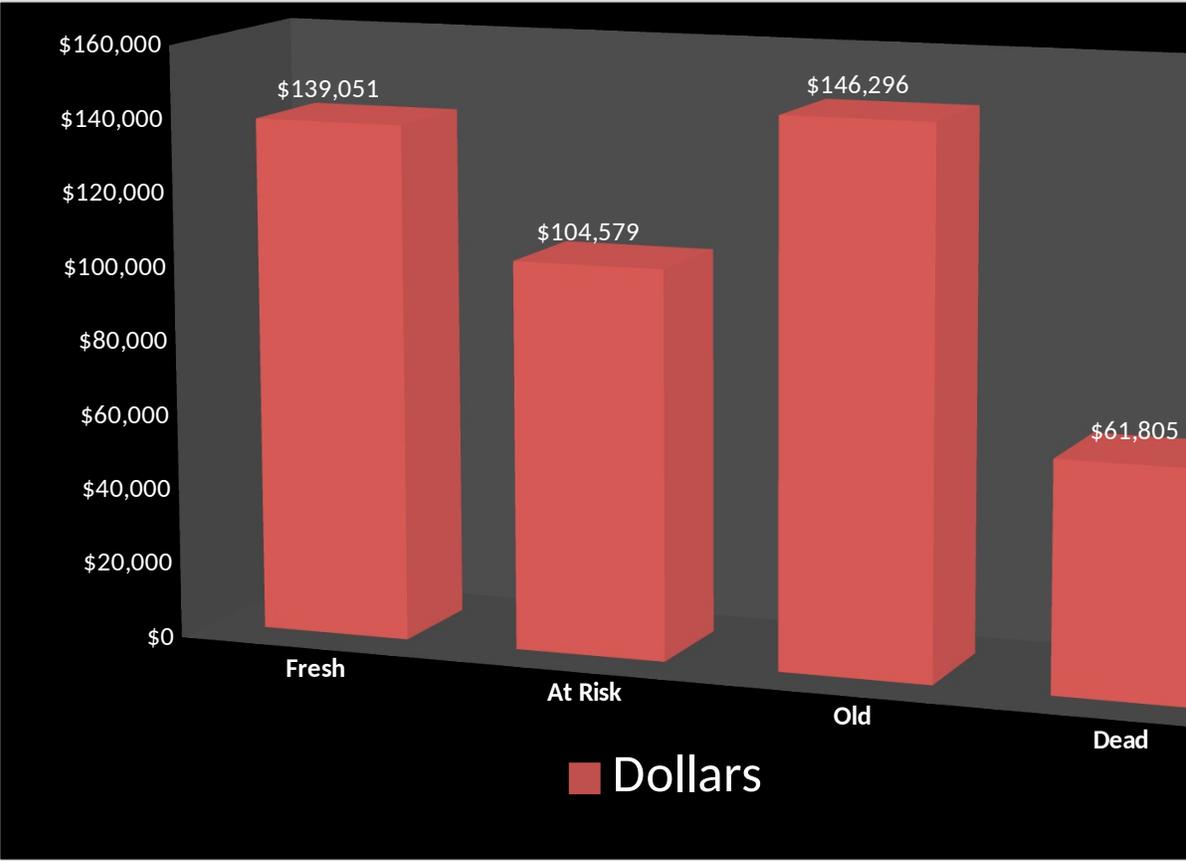
## Pre-Owned Stock Analysis

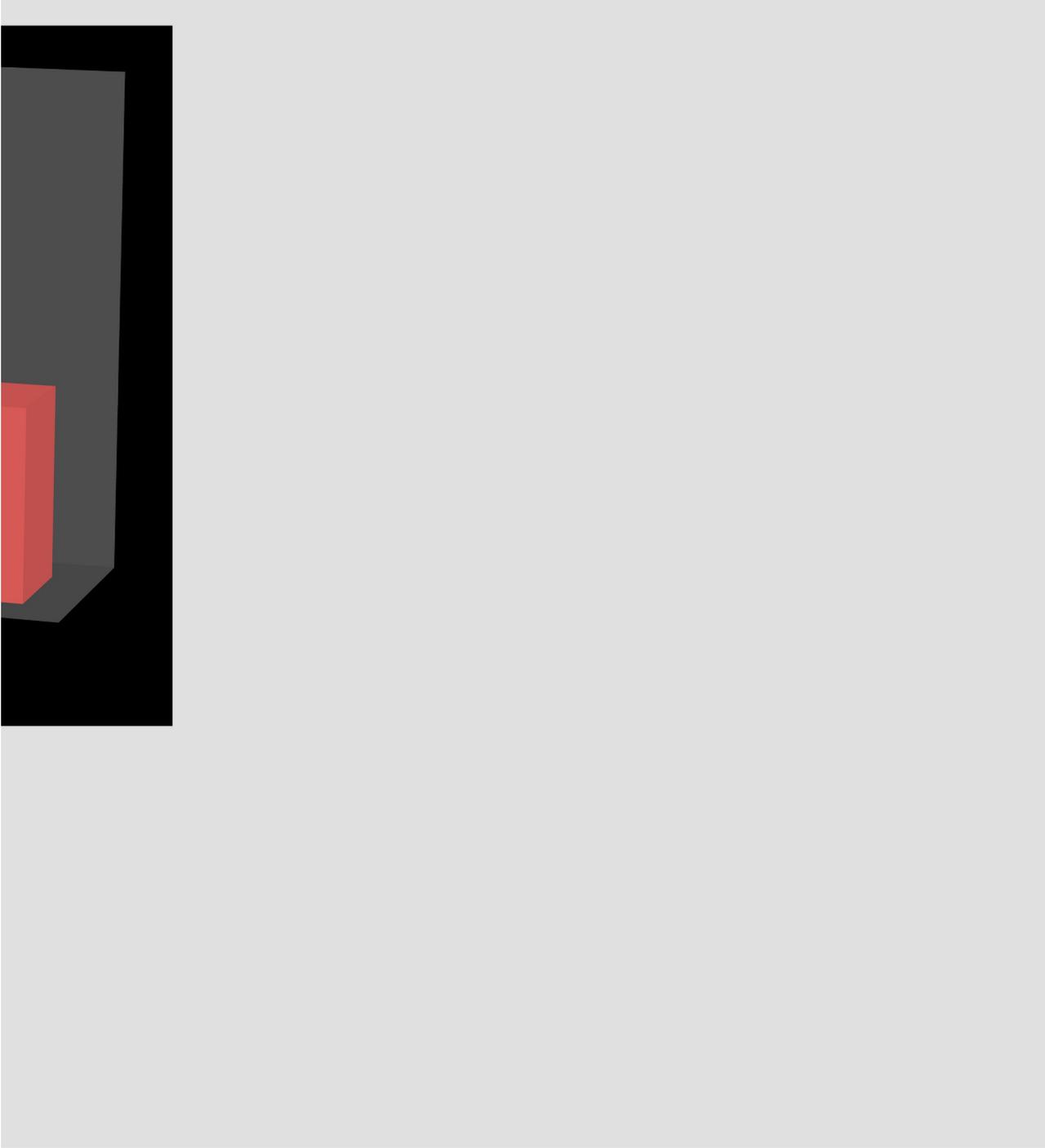
### Days In Stock

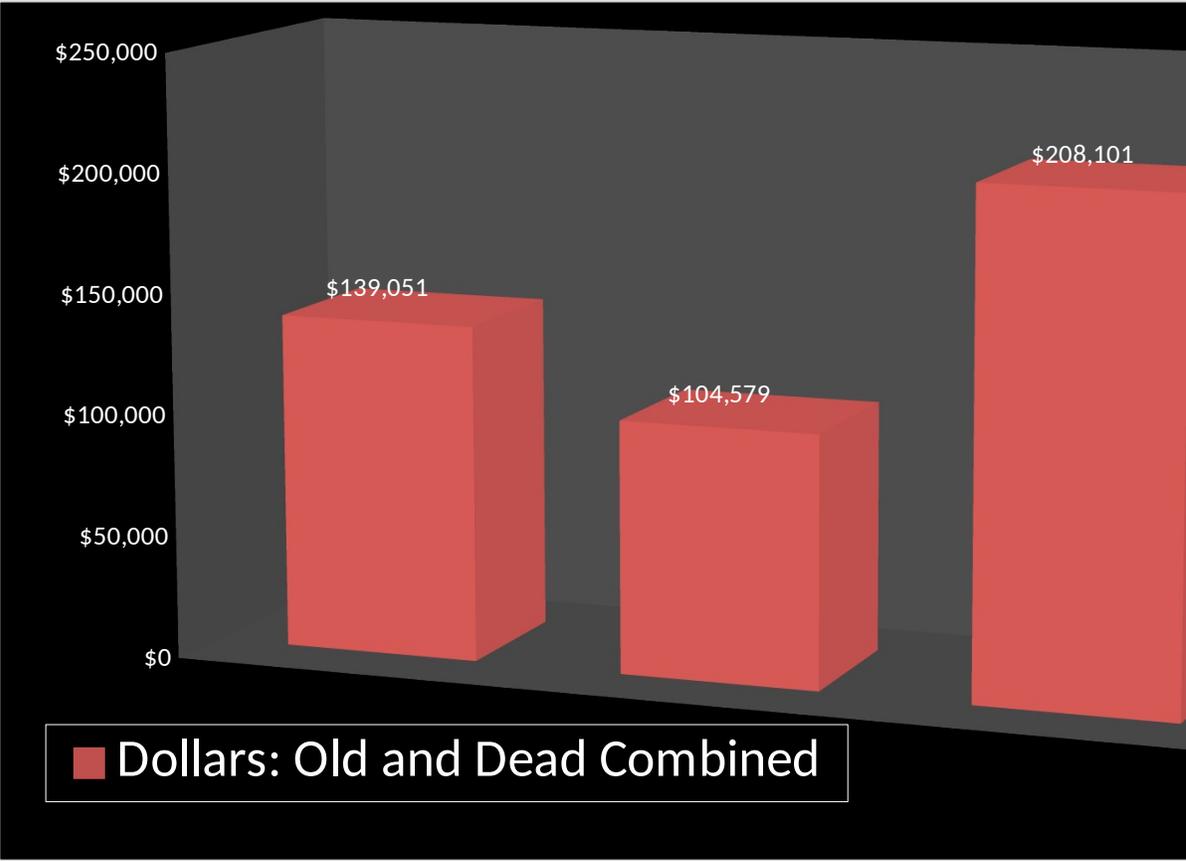
Days In Stock					
	0-30	31-45	46-60	61-90	90-120
# Of Units	4	3	0	1	3
Dollars	\$139,051	\$104,579		\$30,915	\$115,381
	<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	
	4	3	Units		4
	\$139,051	\$104,579	Dollars		\$146,296

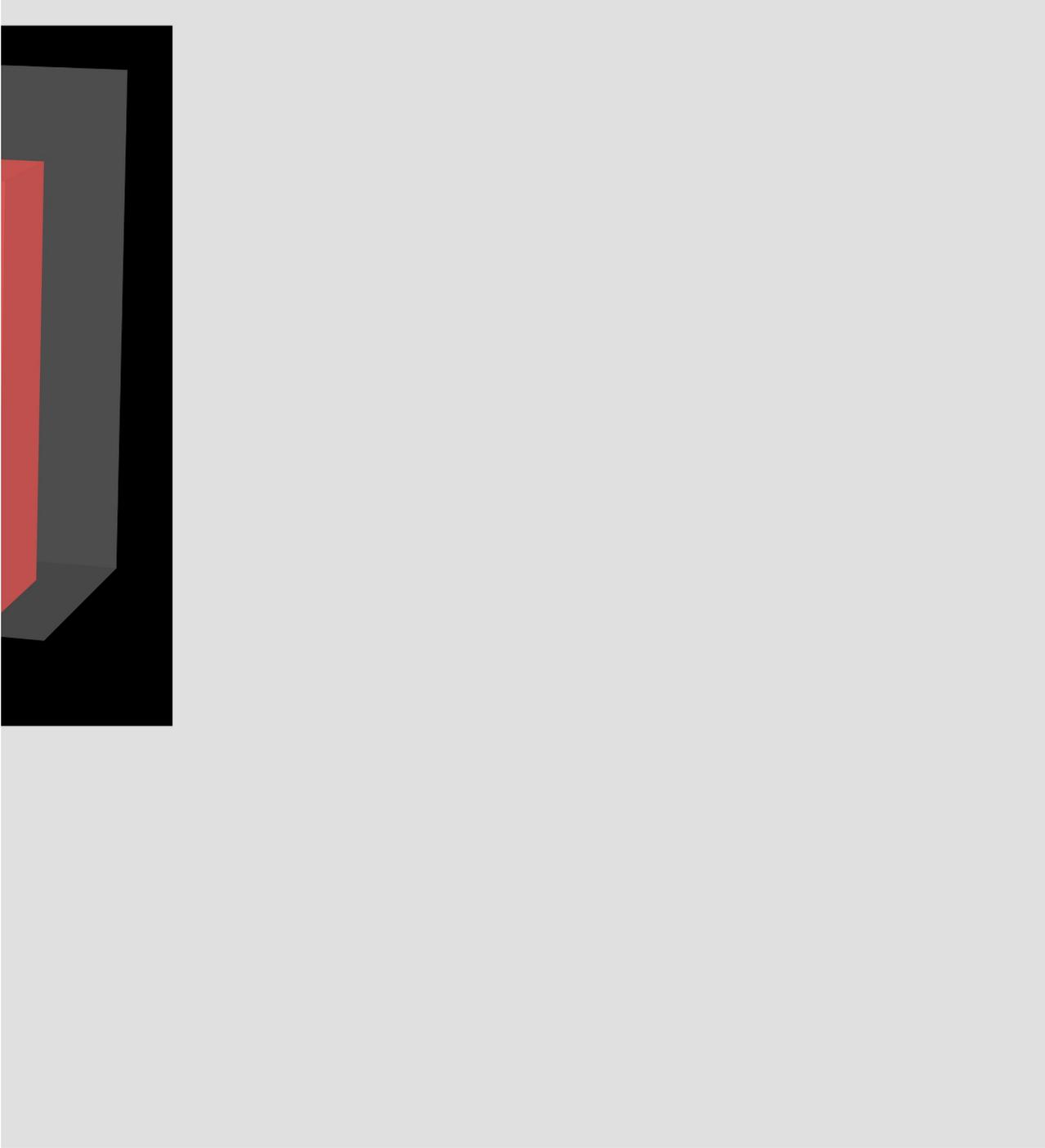


<b>121+</b>	<b>Total</b>
<b>2</b>	<b>13</b>
<b>\$61,805</b>	<b>\$451,731</b>
<b>Dead</b>	
<b>2</b>	
<b>\$61,805</b>	
	\$208,101









## Pre-Owned Stock Analysis

<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	<b>Dead</b>
4	3	<i>Units</i>	4	2
\$139,051	\$104,579	<i>Dollars</i>	\$146,296	\$61,805
31%	23%	<i>Percent of total in Units</i>	31%	15%
31%	23%	<i>Percent of total in \$</i>	32%	14%
\$34,763	\$34,860	<i>Average Cost per Unit</i>	\$36,574	\$30,903

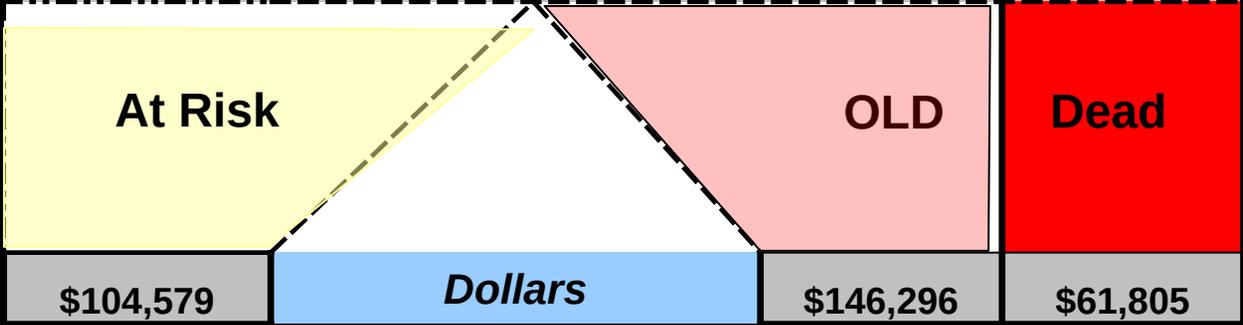
**13**

**\$451,731**

# Over Valuation "Water" Analysis

## Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
<b>Dollars</b>	<b>139051</b>	<b>104579</b>	<b>0</b>	<b>30914.6</b>	<b>115381</b>	<b>61805</b>



Enter the percentage of this inventory value that you estimate is "water"

10%	<i>"Water" %</i>	15%	25%
\$10,458	<i>"Water" Dollars</i>	\$21,944	\$15,451

**% of inventory under water    10.6%**

**Total Water Dollars    \$47,853**

**Total**

**451730.6**

