

06/01/2023
06:59:51

MONTHLY ANALYSIS
STORE 02 BRANCH 03 GETTEL ACURA MM/YY 5/23

PAGE 1

SUMMARY

COST OF SALES	PARTS	PARTS%	PIECES	MTD	MTD%	YTD
NORMAL STOCK PARTS	3491	88.7%	6658	87953.45	65.1%	464414.55
AUTOMATIC PHASEOUT (AP) PARTS	29	0.7%	45	3816.58	2.8%	23274.46
DEALER PHASEOUT (DP) PARTS	0	0.0%	0	0.00	0.0%	0.00
MANUAL ORDER (MO) PARTS	0	0.0%	0	0.00	0.0%	43.00
NON-STOCK (NS) PARTS	212	5.3%	315	31239.06	23.1%	201777.52
NO PHASEOUT (NP) PARTS	0	0.0%	0	0.00	0.0%	0.00
OBSOLETE (OB) PARTS	0	0.0%	0	0.00	0.0%	0.00
REPLACED BY HOLD (RBH) PARTS	0	0.0%	0	0.00	0.0%	0.00
SOLD NOT STOCKED	203	5.3%	274	12017.21	9.0%	51030.21
TOTAL COST OF SALES	3935	100.0%	7292	135026.30	100.0%	740539.74
LOST SALES (MEMO)	84		84	11766.54		72304.12
CREDIT/RETURNS (MEMO)	6		6	721.24		9418.09
UNUSUAL SALES (MEMO)	0		0	0.00		0.00

INVESTMENT	PARTS	PARTS%	PIECES	EXT VALUE	VALUE%
NORMAL STOCK PARTS	630	11.3%	3330	71071.06	72.3%
AUTOMATIC PHASEOUT (AP) PARTS	394	7.0%	249	8885.64	9.0%
DEALER PHASEOUT (DP) PARTS	1	0.0%	0	0.00	0.0%
MANUAL ORDER (MO) PARTS	1	0.0%	4	86.00	0.0%
NON-STOCK (NS) PARTS	4527	81.5%	161	18202.37	18.5%
NO PHASEOUT (NP) PARTS	0	0.0%	0	0.00	0.0%
OBSOLETE (OB) PARTS	0	0.0%	0	0.00	0.0%
REPLACED BY HOLD (RBH) PARTS	0	0.2%	0	0.00	0.2%
TOTAL INVESTMENT	5553	100.0%	3744	98245.07	100.0%
DIRTY CORE INVENTORY	9		39	869.00	
NEW CORE INVENTORY	9		28	566.00	

ACTIVITY	PARTS	PARTS%	ACCUM PARTS%	EXT VALUE	VALUE%	ACCUM VALUE%
CURRENT	621	11.1%	11.1%	52200.70	53.1	53.1%
1-3 MONTHS	1342	24.1%	35.2%	24939.00	25.3	78.4%
4-6 MONTHS	1017	18.3%	53.5%	10008.85	10.1	88.5%
7-9 MONTHS	775	13.9%	67.4%	8112.45	8.2	96.7%
10-12 MONTHS	619	11.1%	78.5%	743.14	0.7	97.4%
13-24 MONTHS	1173	21.1%	99.6%	2240.93	2.2	99.6%
25 MONTHS OR MORE	6	0.4%	100.0%	0.00	0.4	100.0%

MONTHLY ANALYSIS
STORE 02 BRANCH 03 GETTEL ACURA MM/YY 5/23
SUMMARY

OUTSTANDING ORDERS	PARTS	PARTS%	PIECES	EXT VALUE	VALUE%	
STOCK ORDER	13	5.1%	31	1031.23	3.1%	
STOCK ORDER - BACKORDER	5	1.9%	5	93.13	0.2%	
STOCK ORDER - CROSS SHIP	6	2.3%	9	1004.16	3.0%	
SUPPLEMENTAL ORDER	14	5.5%	14	1147.48	3.5%	
SUPPLEMENTAL ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	
SUPPLEMENTAL ORDER - CROSS SHIP	2	0.7%	2	224.05	0.6%	
CUSTOMER ORDER	139	55.3%	157	19161.96	59.0%	
CUSTOMER ORDER - BACKORDER	13	5.1%	13	2674.49	8.2%	
CUSTOMER ORDER - CROSS SHIP	21	8.3%	21	3788.27	11.6%	
EMERGENCY PURCHASES	38	15.1%	37	3313.15	10.2%	
OTHER ORDERS	0	0.7%	0	0.00	0.6%	
TOTAL OUTSTANDING ORDERS	251	100.0%	289	32437.92	100.0%	

PROCESSED ORDERS	PARTS	PARTS%	PIECES	MTD	MTD%	YTD
STOCK ORDER	434	54.1%	2139	42752.15	57.6%	308232.17
STOCK ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	-51.15
STOCK ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	-4025.87
SUPPLEMENTAL ORDER	0	0.0%	-4	-189.14	0.0%	-868.39
SUPPLEMENTAL ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER - CROSS SHIP	0	0.0%	-1	-61.54	0.0%	-61.54
CUSTOMER ORDER	367	45.8%	1060	34815.14	46.9%	256833.73
CUSTOMER ORDER - BACKORDER	0	0.0%	-2	-204.02	0.0%	-739.95
CUSTOMER ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	-1840.79
EMERGENCY PURCHASES	0	0.0%	-46	-2900.93	0.0%	-41699.95
OTHER ORDERS	0	0.1%	0	0.00	0.0%	0.00
TOTAL PROCESSED ORDERS	801	100.0%	3146	74211.66	100.0%	515778.26
FORCED ORDERS	0		0	0.00		0.00

RECEIPTS	PARTS	PARTS%	PIECES	MTD	MTD%	YTD
STOCK ORDER	63	6.0%	699	28461.13	23.2%	150908.69
STOCK ORDER - BACKORDER	2	0.1%	3	107.86	0.0%	180.63
STOCK ORDER - CROSS SHIP	262	24.9%	1956	26192.59	21.4%	171018.72
SUPPLEMENTAL ORDER	85	8.1%	85	6900.77	5.6%	48889.42
SUPPLEMENTAL ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	58.57
SUPPLEMENTAL ORDER - CROSS SHIP	14	1.3%	14	1337.16	1.0%	10804.99
CUSTOMER ORDER	38	3.6%	88	5840.57	4.7%	35108.90
CUSTOMER ORDER - BACKORDER	2	0.1%	2	180.73	0.1%	1855.13
CUSTOMER ORDER - CROSS SHIP	279	26.5%	1013	35278.76	28.8%	227036.59
EMERGENCY PURCHASES	29	2.7%	36	5782.54	4.7%	23528.83
OTHER ORDERS	275	26.7%	376	12189.97	10.5%	53186.63
TOTAL RECEIPTS	1049	100.0%	4272	122272.08	100.0%	722577.10
PURCHASES DISCOUNT	39		70	1527.79		6740.23

ADDS/DELETES/ADJUSTS	PARTS	PIECES	MTD	YTD
-----	-----	-----	-----	-----
ADDED PARTS	231	0	0.00	0.00
DELETED PARTS	225	0	0.00	0.00
MINUS ADJUSTMENTS	10	-1623	-4750.12	-24362.38
PLUS ADJUSTMENTS	10	4008	8872.83	51559.35
PHYSICAL INVENTORY ADJUSTMENTS	0	0	0.00	-3954.10
RETURNED PARTS	16	-23	-3392.74	-18821.23
RETURNED CORE PARTS	0	0	0.00	0.00
NEGATIVE BALANCE ADJUSTMENTS	252	14	1547.46	4746.81
COST PRICE ADJUSTMENTS	5	-260	-1675.58	-7783.97
INVENTORY REALLOCATION	0	0	0.00	0.00
-----	-----	-----	-----	-----
TOTAL ADDS/DELETES/ADJUSTS	749	2116	601.85	1384.48

APPRECIATION/FIRST PRICING	PARTS	PIECES	MTD	YTD
-----	-----	-----	-----	-----
APPRECIATION - FACTORY MASTER UPDATE	222	125	470.56	1177.84
APPRECIATION - MANUAL UPDATE	0	0	0.00	-178.44
-----	-----	-----	-----	-----
TOTAL APPRECIATION	222	125	470.56	999.40
-----	-----	-----	-----	-----
FIRST PRICING - FACTORY MASTER UPDATE	0	0	0.00	0.00
FIRST PRICING - MANUAL UPDATE	0	0	0.00	0.00
-----	-----	-----	-----	-----
TOTAL FIRST PRICING	0	0	0.00	0.00
-----	-----	-----	-----	-----
TOTAL APPRECIATION/FIRST PRICING	222	125	470.56	999.40

OPENING/CLOSING SUMMARY	PARTS	PIECES	MTD	YTD
-----	-----	-----	-----	-----
OPENING INVENTORY	5536	3858	107620.99	107110.09
CLOSING INVENTORY	5553	3744	98245.07	98245.07
PERCENT OF CHANGE	0.3%	-2.9%	-8.6%	-8.2%

MISCELLANEOUS	PARTS	PIECES	EXT VALUE
-----	-----	-----	-----
OUT OF STOCK	4958	0	0.00
NO COST	39	1	0.00
NO FACTORY RECORD	83	627	7555.20
NO SERVICE	1	0	0.00
MINUS ON HAND	20	-26	-2303.08
PHASED IN	36	19	13.69
CONVERTED TO AUTOMATIC PHASEOUT (AP)	282	29	678.09

BUSINESS RATIOS	
-----	-----
LEVEL OF SERVICE	88.2%
STOCK ORDER PERFORMANCE	41.6%
GROSS TURNOVER RATE	15.5
TRUE TURNOVER RATE	6.5