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All TY Stocking Groups
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	%	#	Pieces	Value
Active Parts: Stocked	17.0	2463	5834	197661.27
Active Parts: With Excess Stock	45.9	2847	46536	532540.15
Active Parts: Understocked	1.6	303	1536	18041.92
Active Parts: To Phase Out	.0	0	0	.00
Total Active Parts	64.5	5613	53906	748243.34
Superceded With On Hand	.8	50	1356	9472.44
Inactive With On Hand	34.7	2368	23368	403065.03
Total Inventory To Sell	100.0	8031	78630	1160780.81
Cores on Hand		229	1001	251941.00
Negative On Hand		0	0	.00
Total of Inventory		8260	79631	1412721.81
Parts on Open Repair Orders		796	1377	45089.22
Value of Inventory		9056	81008	1457811.03
Not on Factory Master		29180	31833	266924.64
Parts Without Cost		284	1	.00

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VANCOUVER TOYOTA
Inventory Aging by Last Sold

5/30/23

All TY Stocking Groups	All Parts	Parts	%	Acum%	Value	%	Acum%
Never Sold		406	5.5	5.5	91741	7.9	7.9
2022 May or Older		650	8.8	14.3	94003	8.1	16.0
2022 June		86	1.2	15.4	15880	1.4	17.4
2022 July		88	1.2	16.6	11486	1.0	18.4
2022 August		143	1.9	18.5	18180	1.6	20.0
2022 September		159	2.1	20.7	24510	2.1	22.1
2022 October		199	2.7	23.4	25065	2.2	24.3
2022 November		199	2.7	26.1	24138	2.1	26.4
2022 December		303	4.1	30.1	36433	3.1	29.5
2023 January		356	4.8	34.9	41135	3.6	33.1
2023 February		462	6.2	41.2	55183	4.8	37.8
2023 March		725	9.8	51.0	89573	7.7	45.6
2023 April		1064	14.4	65.3	137085	11.8	57.4
2023 May		2568	34.7	100.0	492971	42.6	100.0
Totals		7408	100.0		1157384	100.0	
Cores With On Hand		229			251941		

All TY Stocking Groups

	From	4/01/23	4/01/23	4/01/23	4/01/23
	To	4/30/23	4/30/23	4/30/23	4/30/23
		Sales	Cost	Gross	GP %
Counter Retail Sales		85293.04	60070.68	25222.36	29.6
Counter Internal Sales		14631.47	11018.97	3612.50	24.7
Counter Wholesale Sales		167773.22	147742.20	20031.02	11.9
Total Counter Sales		267697.73	218831.85	48865.88	18.3
RO Customer Pay Sales		511694.55	330624.58	181069.97	35.4
RO Internal Pay Sales		208550.59	157163.66	51386.93	24.6
RO Warranty Sales		68135.29	44405.99	23729.30	34.8
RO Service Contract Sales		56005.47	40563.70	15441.77	27.6
Total RO Sales		844385.90	572757.93	271627.97	32.2
Total Sales		1112083.63	791589.78	320493.85	28.8
Total Returns		-30707.06	-27704.84	-3002.22	-9.8
Total Net Sales		1081376.57	763884.94	317491.63	29.4

All TY Stocking Groups, All Parts, All Sales Types				
	From	4/01/23	4/01/23	4/01/23
	To	4/30/23	4/30/23	4/30/23
		Sales	Cost	Gross GP %
Sales Filled From Shelf		705258.97	490748.41	214510.56 30.4
Sales Filled By NG				
Sales Filled By EP		87654.07	66856.97	20797.10 23.7
Sales Filled By SO		319170.59	233984.40	85186.19 26.7
Total Sales		1112083.63	791589.78	320493.85 28.8
Returns To Inventory		-30628.49	-27633.41	-2995.08 -9.8
Returns Not To Inventory		-78.57	-71.43	-7.14 -9.1
Total Returns		-30707.06	-27704.84	-3002.22 -9.8
Net Sales		1081376.57	763884.94	317491.63 29.4
Filled From Shelf-Counter		46.5%	45.4%	51.6%
Filled From Shelf-Service		68.8%	68.3%	69.7%
Filled Same Day--Counter		49.1%	47.8%	54.6%
Filled Same Day--Service		78.4%	79.1%	76.8%

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All TY Stocking Groups
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Changes to Status:				Phase-In	Phase-Out
May	2023			187	141
January	2023	To April	2023	516	331
October	2022	To January	2023	450	369
July	2022	To October	2022	413	292
April	2022	To July	2022	342	274
January	2022	To April	2022	301	210
January	2022	and Older		3335	5485

Inactive Parts to Phase-In	
Parts to Phase-Out	
Parts Excluded From Phase-In	25042
Non-Stocked Parts with On Hand	2367
Superceded Parts with On Hand	50
Active Parts with No Sales	20

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VANCOUVER TOYOTA
Inventory Adjustments

5/30/23 10:50:01

From 4/01/23 to 4/30/23 All TY Stocking Groups	#	Pieces	Value
Manual Increases	71	2297	23106.81
Manual Decreases	129	-762	-17799.97
Net Manual Adjustments	200	1535	5306.84
Physical Inventory Increases			
Physical Inventory Decreases			
Net Physical Inventory Adjustments			
LIFO Increases	108	1047	1252.10
LIFO Decreases	29	599	-414.95
Net LIFO Adjustments	137	1646	837.15

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VANCOUVER TOYOTA
Stock Order Analysis

5/30/23 10:51:18

From	4/01/23 to	4/30/23	All TY	Stocking #	Groups Pieces	Cost	Value
Stock Orders Placed				2410	11642	87233.73	164307.37
Stock Orders Received				3271	36095	155955.54	452683.52
Special Orders Placed				2179	4590	224643.39	248706.86
Special Orders Received				2372	4720	256294.70	275495.16
Parts Canceled				123	339	8700.81	10288.14
Factory Returns				309	455	30521.19	36845.89
Core Returns							
Parts On Order					179	6732.50	7611.18
Parts On Backorder					628	20375.44	24007.53
Parts Referred							