

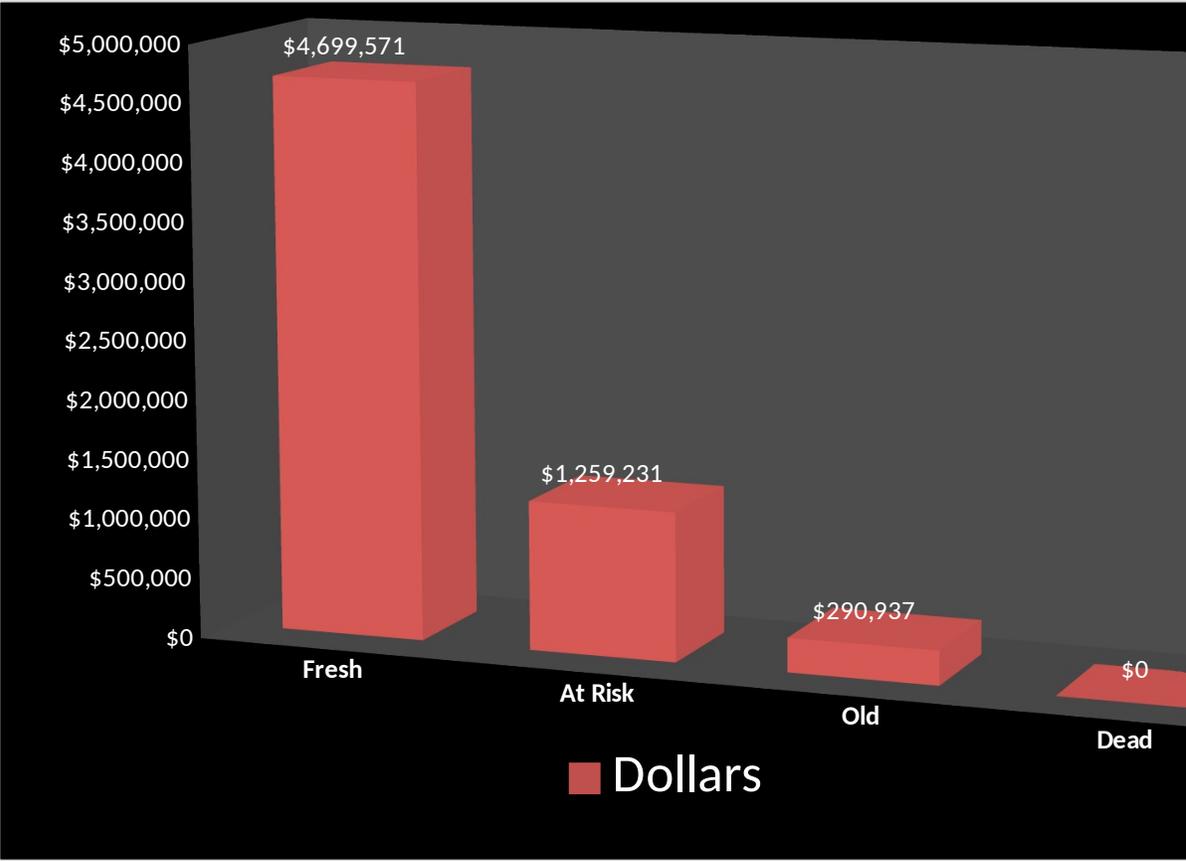
## Pre-Owned Stock Analysis

### Days In Stock

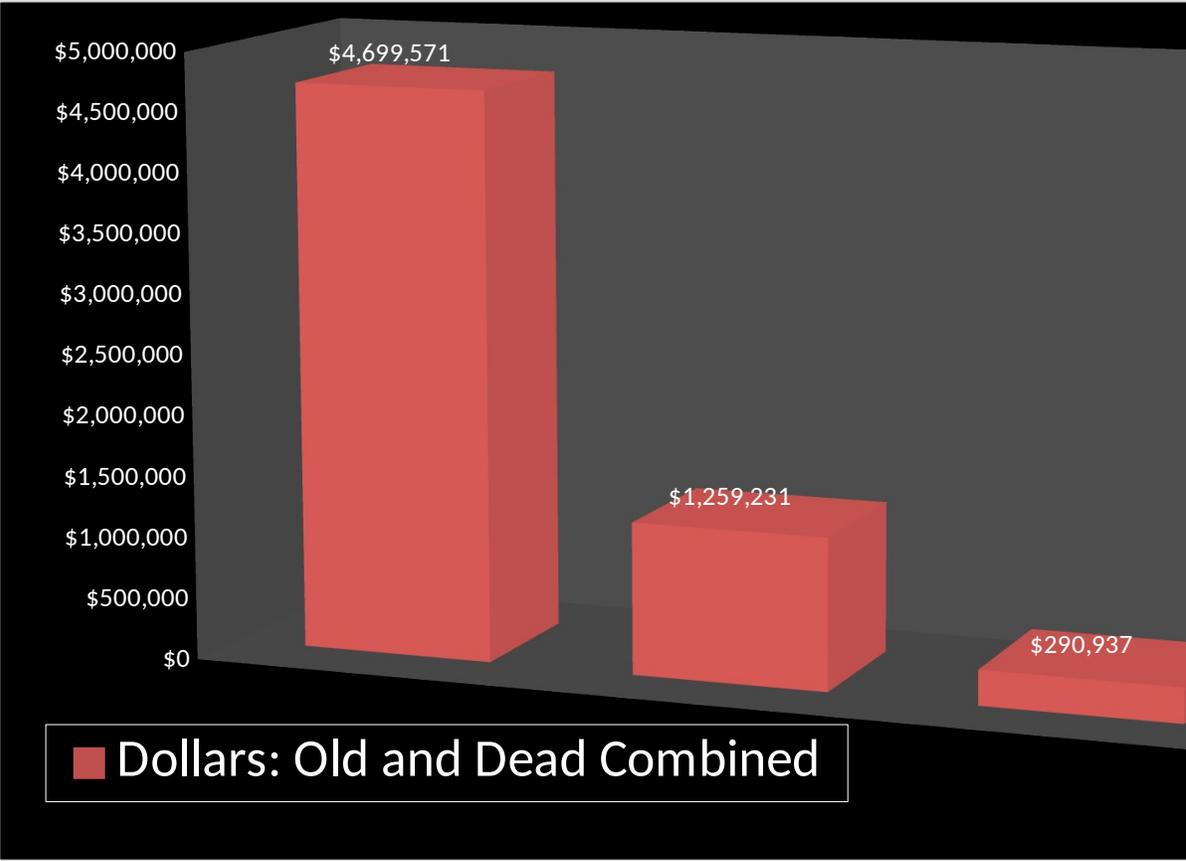
	0-30	31-45	46-60	61-90	90-120
# Of Units	152	30	7	6	3
Dollars	\$4,699,571	\$1,020,585	\$238,646	\$183,154	\$107,783
	<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	
	152	37	<i>Units</i>		9
	\$4,699,571	\$1,259,231	<i>Dollars</i>		\$290,937

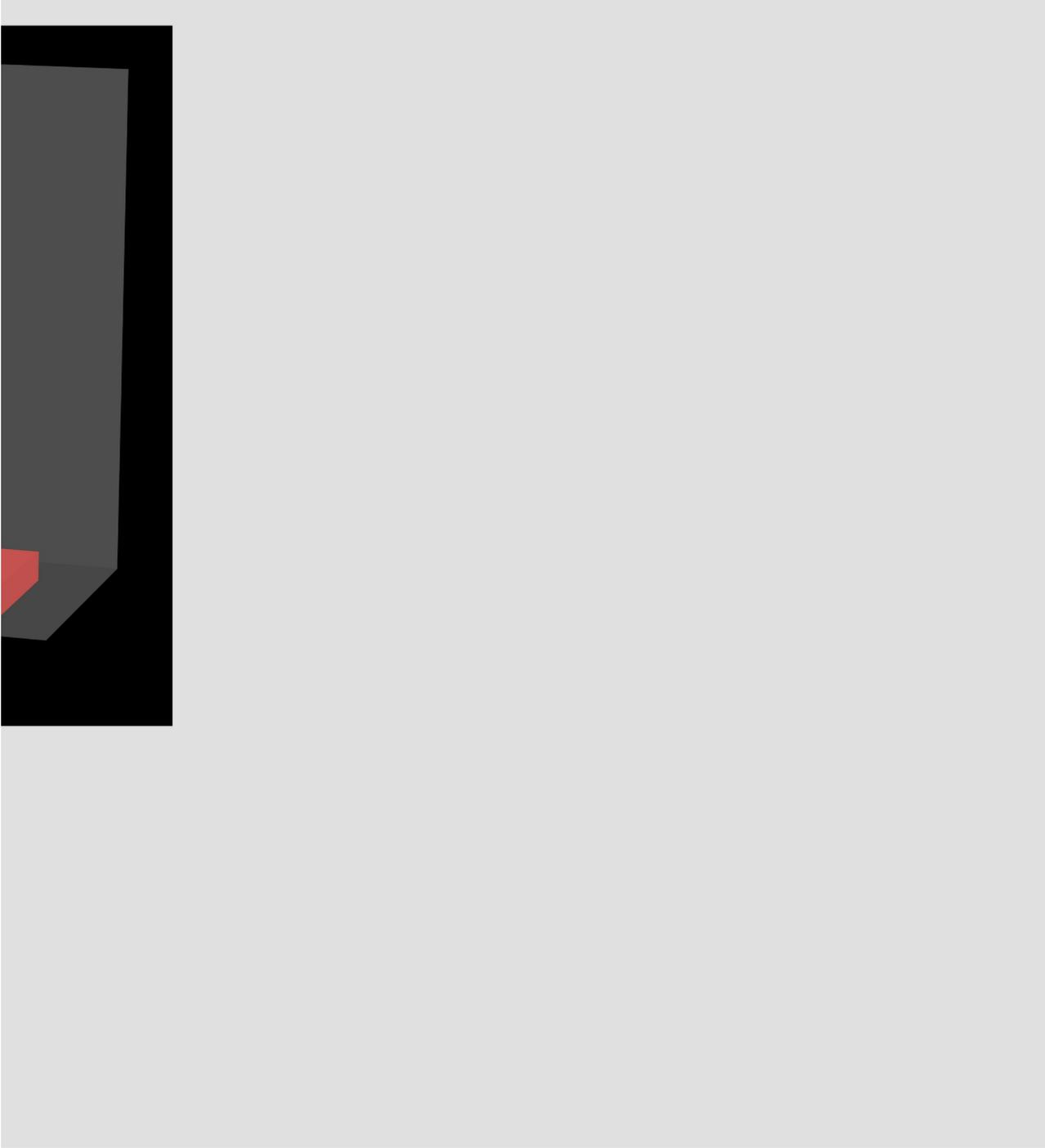


<b>121+</b>	<b>Total</b>
	198
	\$6,249,739
<b>Dead</b>	
0	
\$0	\$290,937









## Pre-Owned Stock Analysis

Fresh	At Risk	Units	Old	Dead
152	37	<i>Units</i>	9	0
\$4,699,571	\$1,259,231	<i>Dollars</i>	\$290,937	\$0
77%	19%	<i>Percent of total in Units</i>	5%	0%
75%	20%	<i>Percent of total in \$</i>	5%	0%
\$30,918	\$34,033	<i>Average Cost per Unit</i>	\$32,326	0

**198**

**\$6,249,739**

## Over Valuation "Water" Analysis

### Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
<b>Dollars</b>	4699571	1020585	238646	183154	107783	0
	<b>At Risk</b>		<b>OLD</b>		<b>Dead</b>	
	\$1,259,231	<i>Dollars</i>		\$290,937	\$0	
Enter the percentage of this inventory value that you estimate is "water"	2%	<i>"Water" %</i>		4%	0%	
	\$25,185	<i>"Water" Dollars</i>		\$11,637	\$0	

% of inventory under water     0.6%

Total Water Dollars     \$36,822

**Total**

**6249739**

