

Return Allowance

Sliding scale Messages Settings



Return Allowance

Month	Year	12 month AV...	Ratio Mea...	SO R...	12 Month AVG DSO Purch...	DSO RA%	Total Base Returns All...	Applied Carry O...	Adjusted Return Allo...
In Process		289,949.35	Dollars	0.00	21,830.62	0.00	209,321.55	0.00	42,250.46
08	2017	275,466.83	Dollars	8.50	22,071.28	4.25	24,352.71	4,682.13	29,034.84
07	2017	270,475.40	Dollars	8.50	23,114.45	4.25	23,972.77	4,599.65	28,572.42
06	2017	264,582.35	Dollars	8.50	21,674.01	4.25	23,410.65	4,579.60	27,990.25
05	2017	260,308.47	Dollars	8.50	20,518.63	4.25	22,998.26	2,070.31	25,068.57
04	2017	259,457.19	Dollars	8.50	19,862.47	4.25	22,898.01	4,514.81	27,412.82
03	2017	258,924.40	Dollars	8.50	20,116.35	4.25	22,863.51	4,412.50	27,276.01

now to September

Order Type Ratio

SUMMARY

ADDS/DELETES/ADJUSTS	PARTS	PIECES	MTD	YTD
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ADDED PARTS	707	0	0.00	0.00
DELETED PARTS	128	0	0.00	0.00
MINUS ADJUSTMENTS	18	-91	-14532.94	-43518.31
PLUS ADJUSTMENTS	36	1842	11569.91	54610.31
PHYSICAL INVENTORY ADJUSTMENTS	0	0	0.00	0.00
RETURNED PARTS	139	-165	-26311.33	-64777.52
RETURNED CORE PARTS	0	0	0.00	0.00
NEGATIVE BALANCE ADJUSTMENTS	2315	91	-2375.44	-3268.24
COST PRICE ADJUSTMENTS	1	-484	-4287.27	-6192.76
INVENTORY REALLOCATION	0	0	0.00	0.00
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TOTAL ADDS/DELETES/ADJUSTS	3344	1193	-35937.07	-63146.52
APPRECIATION/FIRST PRICING	PARTS	PIECES	MTD	YTD
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APPRECIATION - FACTORY MASTER UPDATE	429	396	-614.50	7522.81
APPRECIATION - MANUAL UPDATE	12	25	-694.30	-411.15
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TOTAL APPRECIATION	441	421	-1308.80	7111.66
FIRST PRICING - FACTORY MASTER UPDATE	0	0	0.00	0.00
FIRST PRICING - MANUAL UPDATE	2	0	0.00	0.00
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TOTAL FIRST PRICING	2	0	0.00	0.00
TOTAL APPRECIATION/FIRST PRICING	443	421	-1308.80	7111.66
OPENING/CLOSING SUMMARY	PARTS	PIECES	MTD	YTD
-----	-----	-----	-----	-----
OPENING INVENTORY	19203	15082	463217.78	438844.85
CLOSING INVENTORY	19789	14514	449347.91	449347.91
PERCENT OF CHANGE	3.1%	-3.7%	-2.9%	2.4%
MISCELLANEOUS	PARTS	PIECES	EXT VALUE	
-----	-----	-----	-----	
OUT OF STOCK	17254	0	0.00	
NO COST	13	0	0.00	
NO FACTORY RECORD	286	1592	21259.59	
NO SERVICE	203	10	207.94	
MINUS ON HAND	39	-144	-2597.90	
PHASED IN	27	35	855.10	
CONVERTED TO AUTOMATIC PHASEOUT (AP)	116	61	2888.24	
BUSINESS RATIOS				
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LEVEL OF SERVICE	98.4%			
STOCK ORDER PERFORMANCE	35.1%			
GROSS TURNOVER RATE	8.9			
TRUE TURNOVER RATE	4.8			

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QOH	PART# / DESCRIPTION	DETAIL	SRC BIN	HI	RC	AGE	ROP/BSL	LST ENTRY	JAN	FEB	MAR	YTD	PYR	COST		
0	231-270-38-01-80	REMAN CTRR. UN	02AN03YTN	110	SPORD		0	0/0	0	11/17/2016	0	1	1	2	1	710.00
0	166-401-33-00-7X71	SPOKED WHEEL	00AN19YNN	110	SPORD		1	0/1	0	12/13/2017	1	0	3	4	1	1170.00
0	205-584-75-01	INFORMATION LA	02AN00YNN	110	SPORD		0	0/1	0	01/11/2018	1	1	1	3	0	0.80
0	166-885-23-25-9999	TRIM BUMPER	03AN00YNN	110	SPORD		0	0/1	0	11/13/2017	1	2	1	5	1	470.00
0	203-889-01-95	INTERMEDIATE L	03AN00YNN	110	051I		1	0/0	0	08/28/2015	0	0	1	1	2	3.30
3	Q-6-46-0365	NTG5*2 NAM V11	00BY19NNN	110	SPORD		1	0/1	0	11/20/2017	0	2	1	3	1	55.00
0	Q-8-40-2264	PIRELLI 245/45	00BN70NNN	110	BSMNT		1	0/0	0	04/22/2017	0	0	1	1	4	331.00
2	Q-8-40-2390	PIRELLI285/40R	00BN70NNN	110	BSMNT		1	0/1	0	12/15/2017	4	1	1	6	0	343.00
1	Q-8-40-1873	CONTINENTAL 23	00BN70NNN	500	BSMNT		1	0/1	0	03/22/2017	0	0	4	4	2	237.00
0	Q-8-40-2194	CONTINENTAL 24	00BN70NNN	500	BSMNT		0	1/2	0	09/25/2017	3	1	1	7	1	252.00

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0	642-078-45-81	HOSE	02AN00YNN 410	SPORD		1	0/0	0 11/29/2017	0	0	1	1	1	4.40
0	274-090-02-00	INTAKE LINE	00AN00YNN 410	SPORD		1	0/1	0 01/15/2018	0	1	1	2	0	550.00
2	001-421-11-91	SPRING	03AN01YNN 410	SPORD		1	1/2	8 01/11/2017	0	0	2	2	2	14.50
6	447-423-00-12-07	BRAKE DISK	02AN00YNN 410	110		1	1/2	4 04/19/2017	0	6	2	8	2	51.00
0	906-528-03-82	HOSE	03AN01YNN 410	SPORD		1	0/0	0 01/06/2018	1	0	1	2	0	44.00
0	906-620-04-24	PANELLING	02AN02YNN 410	SPORD		1	0/0	0 11/06/2017	0	0	1	1	1	38.00
0	906-637-50-09	PANELLING	02AN00YNN 410	SPORD		1	0/0	0 03/01/2016	0	1	1	2	1	144.00
0	906-637-14-19	PANELLING	02AN00YNN 410	SPORD		1	0/0	0 03/01/2016	1	0	1	2	0	286.00
0	906-637-77-19	PANELLING	02AN00YNN 410	SPORD		1	0/0	0 12/07/2016	0	1	1	2	0	99.05
0	906-690-08-00-9B51	MOULDING	02AN00YNN 410	131		0	0/1	0 02/09/2018	0	1	1	3	0	67.00
1	906-720-00-04	LOCKING EYE	02AN00YNN 410	SPORD		1	0/1	0 01/30/2018	0	1	1	2	0	6.60
0	901-730-11-35	DOOR LOCK	02AN00YNN 410	SPORD		1	0/0	0 11/17/2017	0	0	1	1	1	43.00
1	906-760-00-20	COVERING	02AN00YNN 410	PRP		1	0/1	0 02/06/2018	0	1	1	2	0	6.30

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-----	PARTS	PIECES	VALUE
MAKE MB MERCEDES BENZ	10	6	1088.00
MAKE SV MERCEDES-BENZ VAN	13	10	347.90
=====	=====	=====	=====
GRAND TOTAL	23	16	1435.90

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2	140-589-15-21-00	MEASURING STIC	03WN00NNN	100	061			07/29/2002		0		0	5	45.50
					061									
5	PRO145	OIL FILTER		102	054			10/21/2009					2	3.30
2	PRO178	OIL FILTER		102	054			11/15/2010					3	5.77
2	AMBE531	AMG PHONE CASE		105	SHWRM			03/15/2017					0	35.25
0	AMBP262	LADIES KNITTED		105	SHWRM			03/15/2017					1	42.92
0	AMHP202	ALPACCA SCARF		105	SHWRM			03/15/2017					1	45.50
0	AMHP211	LADIES GLOVES		105	SHWRM			03/30/2017					1	64.40
1	AMWC125	TWILL CAP		105	SHWRM			10/22/2015					6	11.90
0	AMWC498	COTTON CAP		105	SHWRM			03/30/2017					2	15.40
0	AMWL273	LADIES JACKET		105	SHWRM			03/30/2017					1	32.20
0	647-090-02-80-60	OM647 REMAN TU	02AN00YNN	110	SPORD			03/16/2016						1000.00
0	113-153-12-91-60	REMAN-CONTROL	01AN03NTN	110	SPORD			03/22/2016						830.00
0	007-154-54-02-60	REMAN-ALTERNAT	01AN00YNN	110	SPORD			03/14/2016						246.00
0	010-154-71-02-60	REMAN-ALTERNAT	01AN00YNN	110	SPORD			03/12/2016						520.00
0	119-200-21-01-60	REMAN-WATER PU	02AN00YNN	110	SPORD			03/25/2016						167.00
0	272-221-81-01	ENGINE NUMBER	01AY00YNN	110	SPORD			03/23/2016						6.40
0	209-270-01-00-87	AUTOMATIC TRAN	00AN99YNN	110	SPORD			03/24/2016						2640.00
0	221-320-56-13-60	REMAN AIR SUSP	02AN00YNY	110	SPORD			03/16/2016						700.00
0	230-320-02-13-60	HYDROPNEUMATIC	02AN00YNN	110	SPORD			03/22/2016						640.00
0	211-320-09-25-60	REMAN AIR SPRI	02AN00YNN	110	SPORD			03/24/2016						308.00
	220-320-21-38-88	HYDROPNEUMATIC	02AN00YNY	110	SPORD			03/31/2016						446.00
0	166-320-49-66-70	CORE AIR SUSPE	00AY99YNN	110	SPORD			07/20/2016					4	85.00
0	211-350-98-14-60	HOUSING	02AN00YNN	110	SPORD			03/14/2016						1800.00
	211-350-98-14-88	HOUSING	02AN00YNN	110	SPORD			03/23/2016						1800.00
0	212-350-06-14	AXLE HOUSING	00AN99YNN	110	SPORD			03/14/2016						3550.00
0	212-350-06-14-60	REAR AXLE DIFF	01AN99YNN	110	SPORD			03/14/2016						2400.00
0	204-401-42-02-60	REMAN AMG 18 I	00AN00YNN	110	SPORD			03/15/2016						850.00
0	212-401-31-02-60	REMAN DISC WHE	00AN00YNN	110	SPORD			03/18/2016						367.00
0	212-401-59-02-60	REMAN DISK WHE	00AN19YNN	110	SPORD			04/01/2016						301.00
0	221-401-26-02-60	REMAN WHEEL 8,	00AN00YNN	110	SPORD			03/23/2016						800.00
0	204-440-22-05	CABLE HARNESS	01AY99YNN	110	SPORD			03/11/2016						650.00
0	208-490-38-19-60	EXHAUST PIPE	02AN00YNN	110	SPORD			04/05/2016						179.00
0	208-490-12-20-60	EXHAUST LINE	02AN00YNN	110	SPORD			04/05/2016						530.00
	208-490-12-20-88	EXHAUST LINE	02AN00YNN	110	SPORD			04/05/2016						530.00
0	204-540-03-17	SENSOR	02AN00YNN	110	PRP			11/17/2015	3	2		5	1	56.00
0	220-545-09-08	IGNITION CONTR	03AN03NTN	110	SPORD			09/15/2009					3	354.00
0	230-545-23-08	IGNITION/START	02AN03NTN	110	SPORD			03/28/2016					1	390.00
0	221-589-00-16-00	UNLOCKING MECH	00WN07YNN	110	SPORD			03/17/2016						14.00
0	140-589-49-63-00	X	00WN00NNN	110	SPORD			03/22/2016						47.00
0	126-690-44-40	PANELLING	00AY00YNN	110	SPORD			04/01/2016						201.00
0	166-725-40-00	RS WINDOW GUID	00AY99YNN	110	SPORD			03/18/2016						65.00
0	140-760-23-06	SECONDARY KEY	02AY03NTN	110	SPORD			03/31/2017					1	21.00
0	221-760-01-77	GUIDE	01AN03NTN	110	PRP			03/03/2017					4	94.00
0	213-827-63-00	DVD-ROM	00AN30YNN	110	SPORD			03/29/2017					1	6.20
0	164-860-18-02-9116	AIR BAG	01AY30YNN	110	SPORD			04/09/2016						1140.00
0	251-870-47-89-60	MCS2 RVC REMAN	01AN00YNN	110	SPORD			03/22/2016						510.00
	251-870-47-89-88	MCS2 RVC REMAN	01AN00YNN	110	SPORD			03/22/2016						510.00

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QOH	PART# / DESCRIPTION	DETAIL	SRC BIN	HI	RC	AGE	ROP/BSL	LST ENTRY	FEB	MAR	APR	YTD	PYR	COST
0	117-880-49-40-60	PRIMED CLA REA	00AN99YNN 110	SPORD		24	0/0	04/06/2016						384.00
0	211-880-08-83	PANELLING	00AY99YNN 110	SPORD		13	0/0	03/29/2017						419.00
0	270-900-21-00	CONTROL UNIT	02AN03YTN 110	SPORD		25	0/0	03/14/2016						365.00
0	276-900-50-00	CONTROL UNIT	02AN03YTN 110	SPORD		25	0/0	03/11/2016						780.00
0	278-900-15-00-60	REMAN CONTROL	00AN00YTN 110	PRP		25	0/0	03/25/2016						489.00
0	278-900-15-00-70	CORE CONTROL U	00AY03YNN 110	SPORD		25	0/0	03/25/2016						70.00
0	099-905-10-00-9051	SWITCH BLOCK	00AY00YNN 110	SPORD		25	0/0	03/31/2016						37.00
0	207-920-52-00-8R01	COVER REAR SEA	00AN99YNN 110	SPORD		24	0/0	03/23/2016						477.00
0	AB0857536J	mirror glass a	110	SPORD		13	0/0	03/15/2017					1	116.25
0	AMWM096	SOFT SHELL JAC	110	SPORD		24	0/0	04/07/2016						52.50
0	PRO787	OIL FILTER	110 054			13	0/0	03/25/2016					2	9.19
0	Q6023728N	TRIM CLIP	110	SPORD		24	0/0	03/23/2016						20.50
0	TCT00084	FELT TAPE	110	SPORD		12	0/0	12/07/2016					7	0.02
0	6515-5569-13	MY15 M/GLE OM	110	SPORD		6	0/0	04/04/2016					1	17.22
0	6-6-03-1222	ALLOY WHEEL ST	00BY19YYN 110	SPORD		24	0/0	04/04/2016						600.00
0	Q-6-46-0329	NTG3 V14	00BY19NNN 110	SPORD		25	0/0	03/29/2016						176.00
0	Q-6-46-0341	NTG3.5 V14	00BY00NNN 110	042H		25	0/0	03/16/2016						35.50
0	Q-6-88-0149	INCORRECT ILLU	00BY00YNN 110	SPORD		24	0/0	04/07/2016						230.00
0	Q-8-40-1528	MICHELIN 245/4	02BN70NNN 110	SPORD		25	0/0	03/12/2016						176.00
0	Q-8-40-1754	YOKOHAMA 245/4	02BN70NNN 110	BSMNT		25	0/0	03/14/2016						151.00
8	Q-8-40-0463	TIRE CONTIPROC	02BN70NNN 500	BSMNT		5	0/0	02/04/2008					4	217.00
2	Q-8-40-0464	TIRE CONTRIPRO	03BN70NNN 500	BSMNT		0	0/0	02/04/2008			1	1	3	229.00
0	Q-8-40-0541	CONTINENTAL 25	01BN70NNN 500	BSMNT		24	0/0	03/15/2016						211.00
0	Q-8-40-0542	CONTINENTAL 28	01BN70NNN 500	BSMNT		24	0/0	03/15/2016						239.00
0	Q-8-40-1117	SKU265024724 D	00BN70YNN 500	BSMNT		5	0/0	03/31/2016					2	172.00
0	Q-8-40-1717	PIRELLI 225/45	00BN70NNN 500	BSMNT		11	0/0	04/01/2016					2	218.00
0	Q-8-40-1814	MICHELIN 245/3	00BN70NNN 500	BSMNT		4	0/0	03/17/2016					2	246.00
0	Q-8-40-1839	CONTINENTAL 23	00BN70NNN 500	SPORD		24	0/0	04/01/2016						133.00
0	Q-8-40-1842	CONTINENTAL 25	00BN70NNN 500	SPORD		24	0/0	04/01/2016						143.00
0	Q-8-40-2103	CONTINENTAL 25	01BN70NNN 500	BSMNT		10	0/0	03/28/2016					1	217.00
1	Q-8-40-2116	CONTINENTAL 27	00BN70NNN 500	BSMNT		10	0/0	12/07/2015					3	212.00
0	Q-8-40-2124	CONTINENTAL 29	00BN70NNN 500	BSMNT		8	0/0	12/21/2015					5	302.00
0	Q-8-40-2133	CONTINENTAL 29	00BN70NNN 500	BSMNT		25	0/0	03/15/2016						311.00
0	Q-8-40-2163	MICHELIN 225/4	00BN70NNN 500	BSMNT		0	0/1	04/04/2016			2	2	4	163.00

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QOH	PART# / DESCRIPTION	DETAIL	SRC BIN	HI	RC	AGE	ROP/BSL	LST ENTRY	FEB	MAR	APR	YTD	PYR	COST
37	000-991-39-40-9051	EXPANSION RIVE	02AN02YNN	400	140F	13	0/0	05/13/2014					120	1.40
0	000-090-50-01	AIR CLEANER	02AN00YNN	410	SPORD	8	0/0	04/05/2016					1	43.50
0	906-242-01-01	SUPPORT	02AN00YNN	410	PRP	25	0/0	03/11/2016						128.00
0	906-310-82-37	CROSS MEMBER	02AN00YNN	410	PRP	8	0/0	03/16/2016					1	71.00
0	906-420-01-83-28	TS BRAKE DISK	02AN00YNN	410	SPORD	24	0/0	04/07/2016						181.00
0	906-427-04-34	COVERING	02AN00YNN	410	SPORD	0	0/0	03/23/2017		1	1	2		9.60
0	906-466-20-24	COOLING PIPE	02AN00YNN	410	SPORD	24	0/0	04/05/2016						37.50
0	906-470-31-15	NOX REDUCING A	02AN00YNN	410	SPORD	24	0/0	04/06/2016						1250.00
0	906-505-03-88	COVERING	02AN00YNN	410	SPORD	14	0/0	04/05/2016					1	4.90
0	447-540-63-36	ELECTRICAL WIR	02AN00YNN	410	SPORD	24	0/0	03/31/2016						19.00
0	906-686-43-10-7J69	TRIM PANEL ENT	02AN00YNN	410	PRP	12	0/0	02/16/2017					2	26.00
0	447-690-27-01	PANELING REAR	00AN00YNN	410	SPORD	25	0/0	04/01/2016						33.50
0	447-690-28-01	PANELING REAR	00AN00YNN	410	SPORD	25	0/0	04/01/2016						33.50
0	447-690-29-01	PANELING REAR	01AN00YNN	410	SPORD	25	0/0	04/01/2016						33.50
0	447-690-30-01	PANELING REAR	01AN00YNN	410	SPORD	25	0/0	04/01/2016						31.00
0	447-690-31-01	PANELING REAR	01AN00YNN	410	SPORD	25	0/0	04/01/2016						33.50
0	447-690-32-01	PANELING REAR	01AN00YNN	410	SPORD	25	0/0	04/01/2016						31.00
0	906-710-00-01	PARTITION PANE	00AN99YNN	410	SPORD	25	0/0	04/02/2016						342.00
0	906-710-01-01	PARTITION PANE	00AN99YNN	410	SPORD	25	0/0	04/02/2016						342.00
0	906-710-00-32	CONNECTION PAR	00AN99YNN	410	SPORD	25	0/0	04/02/2016						18.50
0	906-710-01-32	CONNECTION PAR	00AN99YNN	410	SPORD	25	0/0	04/02/2016						18.50
0	906-710-03-32	CONNECTOR	00AN99YNN	410	SPORD	25	0/0	04/02/2016						12.00
0	906-710-01-45	REINFORCEMENT	00AN99YNN	410	SPORD	25	0/0	04/02/2016						161.00
0	906-711-03-14	BRACKET	01AN00YNN	410	SPORD	25	0/0	04/02/2016						10.50
0	906-711-04-14	BRACKET	02AN00YNN	410	SPORD	25	0/0	04/02/2016						10.50
0	906-720-01-05	DOOR SHELL	02AN00YNN	410	SPORD	12	0/0	12/09/2016					2	435.00
0	906-720-01-46	WINDOW REGULAT	02AN00YNN	410	SPORD	24	0/0	04/07/2016						89.00
0	447-747-11-00	TRIM REAR DOOR	00AN99YNN	410	SPORD	25	0/0	04/01/2016						29.00
0	447-747-12-00	TRIM REAR DOOR	00AN99YNN	410	SPORD	25	0/0	04/01/2016						29.00
0	639-752-00-96	BUFFER	02AN00YNN	410	SPORD	24	0/0	04/05/2016						1.90
0	906-820-40-61	HEADLAMP UNIT	02AN00YNN	410	SPORD	6	0/0	04/09/2016					1	54.00
0	906-885-02-53-9B51	COVER GRILLE	02AN00YNN	410	SPORD	0	0/0	04/09/2016		1	1			8.50
0	447-900-41-05	CONTROL UNIT	02AN00YNN	410	SPORD	24	0/0	03/31/2016						192.00
0	000-990-41-11	SCREW	02AN00YNN	410	SPORD	25	0/0	04/02/2016						1.00
0	003-990-14-97	BLIND RIVET	02AN02YNN	410	SPORD	25	0/0	04/02/2016						0.40

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PHASE OUT REPORT
REPORT TOTALS FOR BRANCH MOTORCARS EAST, INC

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-----	PARTS	PIECES	VALUE
MAKE MB MERCEDES BENZ	81	23	2607.44
MAKE SV MERCEDES-BENZ VAN	35	37	51.80
=====	=====	=====	=====
GRAND TOTAL	116	60	2659.24

COPY

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Time: 07:52

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Sold to:
 MERCEDES-BENZ OF BEDFORD
 18122 ROCKSIDE ROAD
 BEDFORD, 44146-2040 OH

Ship to:
 MERCEDES-BENZ OF BEDFORD
 18122 ROCKSIDE ROAD
 BEDFORD, 44146-2040 OH

FREIGHT TERMS:

TERMS:
 Payable immediately due net

CURRENCY:
 USD

MERCEDES - BENZ USA, LLC
 One Mercedes-Benz Dr
 Sandy Springs, GA 30328, USA

CUSTOMER:
 62106

PDC	DEALER ORDER NO	ORDER NO ORDER POS.	ORDER TYPE	DELIVERY NO. DELIVERY POS.	MATERIAL NO. DESCRIPTION	P/S IND ITEM CAT.	QUANTITY	PRICE/UNIT	EXTENDED TOTAL	SPEEDO CHARGE	VOR/DSO CHARGE
US04	0423-18D	11945319	ZVOR	8033180976	A 231 540 10 50 64 FUSE BOX	ZSI	1	198.00	198.00	0.00	0.00
	20APR18B	11942305	ZSO	8033175408	A 129 500 03 75 HOSE,RADIATOR,VLRUB	ZSI	1	50.00	50.00	0.00	0.00
	20APR18B	11942305	ZSO	8033175408	A 129 501 25 82 HOSE,RADIATOR,VLRUB	ZSI	1	12.00	12.00	0.00	0.00
					SUBTOTALS by ORDER NO.:		11945319	1	198.00	0.00	0.00
US05	0421-W8A	11943249	ZSO	8033174681	A 164 905 16 00 IGNITION STARTER SWITCH	ZSI	1	302.00	302.00	0.00	0.00
	0421-W8A	11943249	ZSO	8033174681	A 000 905 00 39 9999 BLUE KEY	ZSI	1	155.00	155.00	0.00	0.00
					SUBTOTALS by ORDER NO.:		11943249	2	457.00	0.00	0.00
					SUBTOTALS by ORDER:						
							11942305	2	62.00	0.00	0.00
							11943249	2	457.00	0.00	0.00
							11945319	1	198.00	0.00	0.00

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PDC	DEALER ORDER NO	ORDER NO ORDER POS.	ORDER TYPE	DELIVERY NO. DELIVERY POS.	MATERIAL NO. DESCRIPTION	P/S IND ITEM CAT.	QUANTITY	PRICE/UNIT	EXTENDED TOTAL	SPEEDO CHARGE	VOR/DSO CHARGE
					Total Before Discount				717.00		
					Stock-order discount given on items (000)				0.00		
					Promotional discount given on items (000)				0.00		
					NET				717.00		
					TAX				0.00		
					Freight charges				0.00		
					VOR/DSO Service Charge				0.00		
					TOTAL				717.00		

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CUSTOMER SALES HISTORY REPORT
BRANCH MOTORCARS EAST, INC

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CUST#	CNAME	LAST ACTVY DT - PL	-----MONTH TO DATE-----			-----YEAR TO DATE-----			-----PRIOR YEAR-----					
			#INV SALE	COST	GP%	#INV SALE	COST	GP%	#INV SALE	COST	GP%			
			RETURNS		RET%	RETURNS		RET%	RETURNS		RET%			
354	EXCALIBUR COLLISION		10	1040.50	696.50	41.0	17	3463.40	2378.00	32.9	46	25879.80	18072.80	30.0
	04/18/2018	3		-457.00	-352.00	43.9		-585.00	-447.50	16.9		-680.00	-425.00	2.6
62653	THOMAS HARLOR		1	440.98	260.50	40.9	1	440.98	260.50	40.9	0	0.00	0.00	0.0
	04/19/2018	1		0.00	0.00	0.0		0.00	0.00	0.0		0.00	0.00	0.0
56965	AUTO MAGIC 1 LLC		1	4.60	2.80	39.1	1	4.60	2.80	39.1	8	1869.40	1383.10	26.0
	04/23/2018	3		0.00	0.00	0.0		0.00	0.00	0.0		-96.00	-71.00	5.1
62049	SEAWAY GAS		1	22.00	13.50	38.6	2	98.00	68.50	30.1	0	0.00	0.00	0.0
	04/12/2018	3		0.00	0.00	0.0		0.00	0.00	0.0		0.00	0.00	0.0
62014	JW AUTO CARE LLC		1	34.00	21.00	38.2	3	269.50	195.10	27.6	0	0.00	0.00	0.0
	04/04/2018	3		0.00	0.00	0.0		0.00	0.00	0.0		0.00	0.00	0.0
59048	LINTZ COLLISION		3	57.00	35.50	37.9	3	57.00	35.50	37.9	1	158.00	118.00	25.3
	04/12/2018	3		-24.00	-15.00	42.1		-24.00	-15.00	42.1		0.00	0.00	0.0
25653	GERBER COLLISION		4	1882.50	1171.00	37.8	8	2519.30	1595.60	36.7	22	11019.55	7847.50	28.8
	04/23/2018	3		0.00	0.00	0.0		0.00	0.00	0.0		-279.00	-205.50	2.5
62555	DONNYDEES AUTO GLASS		2	2020.00	1258.00	37.7	2	2020.00	1258.00	37.7	0	0.00	0.00	0.0
	04/20/2018	3		0.00	0.00	0.0		0.00	0.00	0.0		0.00	0.00	0.0
850002	ARTISAN BODY WORKS		1	16.00	10.00	37.5	4	857.00	640.00	25.3	8	1552.50	1146.60	26.2
	04/02/2018	3		0.00	0.00	0.0		0.00	0.00	0.0		-70.00	-52.00	4.5
26252	MAYFIELD BRAINARD CO		1	1392.40	873.20	37.3	1	1392.40	873.20	37.3	20	5331.60	3582.30	33.3
	04/19/2018	3		0.00	0.00	0.0		0.00	0.00	0.0		-568.70	-406.50	10.7
46972	EXPRESS AUTO		2	206.95	131.00	36.7	5	1829.98	1224.85	33.1	1	596.21	415.00	30.4
	04/13/2018	2		0.00	0.00	0.0		0.00	0.00	0.0		0.00	0.00	0.0
31668	SHAKER QUALITY AUTOB		2	1796.00	1140.50	36.5	3	1820.60	1158.30	36.4	14	3108.90	2106.50	32.5
	04/11/2018	3		0.00	0.00	0.0		0.00	0.00	0.0		-714.50	-490.00	23.0
109572	SERVICE KING		5	4680.00	3044.50	35.8	13	8305.20	5545.70	34.1	29	21368.28	14774.30	30.8
	04/21/2018	5		-384.00	-288.00	8.2		-806.40	-603.50	9.7		-1343.20	-924.00	6.3
12228	MONDO CAR REPAIR, INC		1	37.60	24.40	35.1	6	155.40	110.70	28.6	17	2785.60	2064.65	25.9
	04/10/2018	3		0.00	0.00	0.0		-1.80	-1.10	1.2		0.00	0.00	0.0
15148	R & R AUTO BODY		3	804.00	527.50	34.4	12	3072.55	2163.10	29.6	64	37854.54	26158.60	31.0
	04/12/2018	3		0.00	0.00	0.0		0.00	0.00	0.0		-2127.99	-1509.50	5.6
22295	DIVERSIFIED LEASING		1	64.00	42.00	34.4	5	236.19	177.25	25.0	30	4485.75	3269.45	27.2
	04/19/2018	2		0.00	0.00	0.0		0.00	0.00	0.0		-188.00	-140.00	4.2
13628	SAFELITE FULFILLMENT		1	45.75	30.50	33.3	8	1503.00	1007.90	32.9	33	14120.67	9776.20	30.6
	04/17/2018	25		0.00	0.00	0.0		0.00	0.00	0.0		-607.50	-404.00	4.3
33748	LJI COLLISION CENTER		4	3650.30	2434.30	33.3	29	24055.60	16977.10	29.4	134	76796.56	53027.40	30.8
	04/20/2018	3		0.00	0.00	0.0		-199.00	-124.00	0.8		-9527.50	-6458.80	12.4
53204	LUSTY WRENCH		2	8.10	5.40	33.3	9	891.90	658.80	25.9	4	355.60	265.00	25.5
	04/04/2018	3		0.00	0.00	0.0		-121.60	-88.00	13.6		0.00	0.00	0.0
62595	DIANE SAUER CHEVROLE		1	297.50	199.30	33.0	1	297.50	199.30	33.0	0	0.00	0.00	0.0
	04/18/2018	3		0.00	0.00	0.0		0.00	0.00	0.0		0.00	0.00	0.0
20427	ULTIMATE GLASS CO		3	2743.88	1882.10	31.4	11	5543.76	3768.20	32.0	29	15923.76	10898.90	31.6
	04/20/2018	25		0.00	0.00	0.0		0.00	0.00	0.0		0.00	0.00	0.0
58416	PARMA AUTO WORKS		1	59.54	41.50	30.3	2	290.88	204.50	29.7	7	1244.25	892.90	28.2
	04/16/2018	2		0.00	0.00	0.0		0.00	0.00	0.0		0.00	0.00	0.0
47680	LAKESHORE AUTOMOTIVE		1	6.73	4.70	30.2	1	6.73	4.70	30.2	0	0.00	0.00	0.0
	04/10/2018			0.00	0.00	0.0		0.00	0.00	0.0		0.00	0.00	0.0

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BRANCH MOTORCARS EAST, INC

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CUST#	CNAME	-----MONTH TO DATE-----			-----YEAR TO DATE-----			-----PRIOR YEAR-----		
		#INV SALE	COST	GP%	#INV SALE	COST	GP%	#INV SALE	COST	GP%
	LAST ACTVY DT - PL	RETURNS		RET%	RETURNS		RET%	RETURNS		RET%
62587	DJ SERVICE	1	12.17	8.50 30.2	1	12.17	8.50 30.2	0	0.00	0.00 0.0
	04/16/2018 2		0.00	0.00 0.0		0.00	0.00 0.0		0.00	0.00 0.0
15140	AUTO TECH'S & MARINE	2	116.09	81.50 29.8	4	383.08	288.50 24.7	5	568.19	408.30 28.1
	04/11/2018 2		0.00	0.00 0.0		0.00	0.00 0.0		0.00	0.00 0.0
62695	D W DEISEL	1	246.30	172.80 29.8	1	246.30	172.80 29.8	0	0.00	0.00 0.0
	04/23/2018 2		0.00	0.00 0.0		0.00	0.00 0.0		0.00	0.00 0.0
46334	O'REILLY AUTO PARTS	1	39.12	27.50 29.7	1	39.12	27.50 29.7	2	61.23	43.00 29.8
	04/17/2018 2		0.00	0.00 0.0		0.00	0.00 0.0		0.00	0.00 0.0
62628	BRYANTS COMPLETE AUT	1	68.89	48.50 29.6	1	68.89	48.50 29.6	0	0.00	0.00 0.0
	04/18/2018 2		0.00	0.00 0.0		0.00	0.00 0.0		0.00	0.00 0.0
48039	PEPSI CO/ NEWBURN TR	1	284.49	200.60 29.5	8	3281.80	2139.51 34.8	14	5691.84	3352.68 41.1
	04/16/2018 2		0.00	0.00 0.0		0.00	0.00 0.0		-170.00	-100.00 3.0
58335	OHIO MOTORCAR	1	89.30	63.00 29.5	1	89.30	63.00 29.5	2	134.80	94.50 29.9
	04/06/2018 2		0.00	0.00 0.0		0.00	0.00 0.0		0.00	0.00 0.0
43278	CHURNEY'S BODYWORKS	1	12.00	8.50 29.2	4	2117.60	1318.15 37.8	18	7583.90	5357.34 30.0
	04/04/2018 3		0.00	0.00 0.0		0.00	0.00 0.0		-1099.50	-817.50 14.5
52920	HYUNDAI OF BEDFORD	2	98.50	69.70 29.2	9	1021.29	669.40 34.5	35	2707.60	1951.80 27.8
	04/12/2018 3		0.00	0.00 0.0		0.00	0.00 0.0		-610.00	-438.00 22.5
61400	TIRE MAX	1	26.00	18.50 28.8	2	126.00	93.50 25.8	0	0.00	0.00 0.0
	04/05/2018 3		0.00	0.00 0.0		0.00	0.00 0.0		0.00	0.00 0.0
27236	KIA OF BEDFORD	4	464.99	332.10 28.6	6	866.59	616.10 28.9	32	3589.36	2730.55 23.9
	04/11/2018 3		0.00	0.00 0.0		0.00	0.00 0.0		-62.00	-44.50 1.7
15902	LARCHMERE IMPORTS	1	89.00	64.00 28.1	6	1639.00	1218.50 25.7	24	4285.20	3158.93 26.3
	04/13/2018 3		0.00	0.00 0.0		0.00	0.00 0.0		-176.00	-131.00 4.1
42565	BEST AUTO SERVICE	4	1661.48	1196.57 28.0	9	2225.75	1608.25 27.7	15	2723.53	1972.70 27.5
	04/19/2018 2		0.00	0.00 0.0		0.00	0.00 0.0		-73.99	-52.00 2.7
902846	CENTERLINE COLLISION	11	15942.50	11513.60 27.7	27	24643.30	17666.54 28.6	40	16409.65	11206.80 30.8
	04/23/2018 3		-130.00	-86.00 0.8		-1984.00	-1487.12 8.1		-2461.60	-1560.50 15.0
50677	GENERAL MAINTENANCE	1	304.00	220.00 27.6	2	1104.00	718.00 35.0	6	935.50	693.50 25.8
	04/19/2018 3		0.00	0.00 0.0		0.00	0.00 0.0		-13.50	-9.50 1.4
109554	TARGET AUTO BODY	1	20.00	14.50 27.5	1	20.00	14.50 27.5	8	2704.64	2088.88 22.8
	04/19/2018 3		0.00	0.00 0.0		0.00	0.00 0.0		0.00	0.00 0.0
37185	TIRE & WHEEL BRAKE C	1	16.50	12.00 27.3	3	97.50	72.00 26.2	13	4514.49	3377.30 25.2
	04/02/2018 3		0.00	0.00 0.0		0.00	0.00 0.0		-256.00	-192.00 5.7
37690	MOTORWERKS IMPORTS	1	49.50	36.00 27.3	6	408.90	300.90 26.1	42	6490.85	4747.70 26.9
	04/23/2018 3		0.00	0.00 0.0		-83.00	-60.00 20.3		-369.00	-272.00 5.7
10605	NORTHFIELD COLLISION	2	276.00	206.00 27.1	5	3102.40	2428.50 21.4	14	6276.80	4588.10 26.9
	04/12/2018 5		-247.20	-185.00 89.6		-247.20	-185.00 8.0		-40.80	-30.20 0.7
16173	PREMIER AUTOMOTIVE C	6	748.00	537.00 27.1	17	1709.10	1251.80 26.3	54	7288.20	5429.50 25.5
	04/20/2018 3		-77.00	-48.00 10.3		-223.00	-157.00 13.0		-477.00	-355.50 6.5
16608	ALBA AUTO	4	205.00	149.40 27.1	21	2388.45	1754.80 26.5	75	8122.00	6003.05 26.1
	04/23/2018 3		0.00	0.00 0.0		-54.00	-39.00 2.3		-253.00	-185.95 3.1
33182	SPIRIT AUTO	3	198.00	144.50 27.0	4	270.00	197.50 26.9	13	887.45	619.00 30.2
	04/13/2018 3		0.00	0.00 0.0		0.00	0.00 0.0		0.00	0.00 0.0
50962	I AND A AUTOMOTIVE	3	443.50	325.00 26.7	7	613.10	452.20 26.2	13	2101.75	1568.10 25.4
	04/23/2018 3		0.00	0.00 0.0		0.00	0.00 0.0		-13.00	-9.20 0.6

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CUSTOMER SALES HISTORY REPORT
BRANCH MOTORCARS EAST, INC

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CUST#	CNAME LAST ACTVY DT - PL	-----MONTH TO DATE-----			-----YEAR TO DATE-----			-----PRIOR YEAR-----					
		#INV	SALE	COST	GP%	#INV	SALE	COST	GP%	#INV	SALE	COST	GP%
		RETURNS			RET%	RETURNS			RET%	RETURNS			RET%
29932	MAYFIELD COLLISION C 04/17/2018 3	4	340.10	250.20	26.4	7	1126.10	760.20	32.6	22	9646.15	6748.10	30.0
			-26.00	-19.00	7.6		-26.00	-19.00	2.3		-17.60	-12.80	0.2
98748	SHAKER AUTO HOSPITAL 04/13/2018 3	1	47.50	35.00	26.3	4	1217.15	825.60	32.2	2	661.00	496.50	24.9
			0.00	0.00	0.0		0.00	0.00	0.0		0.00	0.00	0.0
15715	LIBERTY FORD - SOLON 04/09/2018 3	2	562.80	415.42	26.2	4	988.00	726.97	26.4	10	744.25	540.90	27.2
			0.00	0.00	0.0		0.00	0.00	0.0		-247.60	-179.20	33.3
28553	KING COLLISION 04/13/2018 3	1	23.00	17.00	26.1	3	2969.00	2369.00	20.2	6	2608.65	1865.70	28.5
			0.00	0.00	0.0		0.00	0.00	0.0		0.00	0.00	0.0
47903	JAY COLLISION CENTER 04/04/2018 3	1	44.00	32.50	26.1	6	349.10	254.60	26.4	12	6085.99	3735.21	38.8
			0.00	0.00	0.0		-20.00	-12.50	5.7		-64.00	-47.50	1.1
59285	GREAT LAKES AUTOMOTI 04/05/2018 3	3	1651.50	1220.40	26.1	3	1651.50	1220.40	26.1	2	408.23	287.30	29.6
			0.00	0.00	0.0		0.00	0.00	0.0		0.00	0.00	0.0
61339	JEFFRO'S AUTO SERVIC 04/17/2018 3	1	50.00	37.00	26.0	1	50.00	37.00	26.0	0	0.00	0.00	0.0
			0.00	0.00	0.0		0.00	0.00	0.0		0.00	0.00	0.0
29924	EXCALIBUR - STREETSB 04/19/2018 3	1	56.00	41.50	25.9	2	1881.40	1215.40	35.4	12	888.25	621.60	30.1
			0.00	0.00	0.0		0.00	0.00	0.0		-106.00	-74.50	11.9
30700	ALEX'S SERVICE 04/05/2018 5	1	21.60	16.00	25.9	1	21.60	16.00	25.9	54	11021.75	9204.27	16.5
			0.00	0.00	0.0		0.00	0.00	0.0		-525.03	-444.00	4.8
39332	MIDAS # SOLON 04/02/2018 3	1	392.00	290.30	25.9	3	1009.00	749.80	25.7	5	278.05	208.97	24.3
			0.00	0.00	0.0		0.00	0.00	0.0		-72.00	-53.00	25.9
58424	PROFESSIONAL AUTO CA 04/13/2018 3	3	495.00	367.00	25.9	4	655.00	485.00	26.0	2	436.00	326.00	25.2
			0.00	0.00	0.0		0.00	0.00	0.0		0.00	0.00	0.0
902843	TIM LALLY CHEVROLET 04/20/2018 3	3	181.20	134.28	25.9	3	181.20	134.28	25.9	36	18488.40	12281.50	33.5
			0.00	0.00	0.0		0.00	0.00	0.0		-901.20	-590.85	4.9
20890	JAGUAR LAND ROVER SO 04/18/2018 3	1	211.50	157.00	25.8	7	562.60	418.05	25.2	7	606.30	446.60	26.2
			0.00	0.00	0.0		-68.10	-48.40	12.1		-20.00	-14.00	3.3
30753	KIRTLAND AUTO BODY 04/06/2018 3	1	132.00	98.00	25.8	13	1376.25	1014.70	27.1	60	5999.25	4382.50	27.0
			0.00	0.00	0.0		-448.50	-338.00	32.6		-570.50	-422.00	9.5
59521	MONROE MUFFLER 04/16/2018 3	1	561.00	416.00	25.8	1	561.00	416.00	25.8	4	137.10	99.54	27.4
			0.00	0.00	0.0		0.00	0.00	0.0		0.00	0.00	0.0
14479	LOSSMAN MOTORS 04/17/2018 3	3	190.00	141.00	25.7	7	2396.00	1788.10	25.4	14	6012.00	4111.60	31.6
			-9.00	-6.60	4.7		-9.00	-6.60	0.4		0.00	0.00	0.0
14783	SUBURBAN CAR AND TRU 04/17/2018 3	1	460.00	342.00	25.7	1	460.00	342.00	25.7	5	341.57	254.70	25.4
			0.00	0.00	0.0		0.00	0.00	0.0		0.00	0.00	0.0
32378	CONRAD'S - NORTH RAN 04/23/2018	1	152.00	113.00	25.7	1	152.00	113.00	25.7	3	729.75	541.00	25.9
			0.00	0.00	0.0		0.00	0.00	0.0		0.00	0.00	0.0
45608	DM MOTORS 04/23/2018 2	1	544.50	404.70	25.7	1	544.50	404.70	25.7	4	332.55	233.50	29.8
			0.00	0.00	0.0		0.00	0.00	0.0		0.00	0.00	0.0
55592	GLASS SYSTEMS 04/04/2018 4	1	395.93	294.10	25.7	1	395.93	294.10	25.7	4	1318.54	1034.50	21.5
			0.00	0.00	0.0		0.00	0.00	0.0		0.00	0.00	0.0
18258	NORTH COAST AUTO MAL 04/23/2018 3	7	670.80	499.17	25.6	42	4181.05	3057.17	27.1	91	15522.40	11494.75	25.8
			0.00	0.00	0.0		-276.00	-212.00	6.6		-2309.50	-1685.00	14.9
45991	CALIBER AUTO LLC. 04/11/2018 3	2	45.40	33.80	25.6	19	2051.68	1528.08	25.5	13	1008.60	718.50	28.6
			0.00	0.00	0.0		-20.30	-14.54	1.0		-185.84	-131.00	18.4
49146	ELITE AUTO WORLD 04/16/2018 3	1	279.60	208.00	25.6	6	1845.80	1433.90	21.9	6	583.80	432.90	29.8
			0.00	0.00	0.0		-218.00	-163.00	11.8		-215.00	-174.00	36.8