

05/30/2023

09:45:16

MONTHLY ANALYSIS

STORE 03 BRANCH 06 GETTEL HYUNDAI MM/YY 4/23

PAGE 1

SUMMARY

COST OF SALES	PARTS	PARTS%	PIECES	MTD	MTD%	YTD
NORMAL STOCK PARTS	2710	82.3%	5807	136241.17	47.2%	486385.08
AUTOMATIC PHASEOUT (AP) PARTS	42	1.2%	63	8500.01	2.9%	37523.94
DEALER PHASEOUT (DP) PARTS	0	0.0%	0	0.00	0.0%	0.00
MANUAL ORDER (MO) PARTS	14	0.4%	85	340.00	0.1%	1264.00
NON-STOCK (NS) PARTS	368	11.1%	624	127665.97	44.2%	450896.88
NO PHASEOUT (NP) PARTS	0	0.0%	0	0.00	0.0%	0.00
OBSOLETE (OB) PARTS	0	0.0%	0	0.00	0.0%	0.00
REPLACED BY HOLD (RBH) PARTS	0	0.0%	0	0.00	0.0%	0.00
SOLD NOT STOCKED	156	5.0%	250	15801.29	5.6%	68034.56
TOTAL COST OF SALES	3290	100.0%	6829	288548.44	100.0%	1044104.46
LOST SALES (MEMO)	0		0	0.00		0.00
CREDIT/RETURNS (MEMO)	31		31	4313.80		21758.49
UNUSUAL SALES (MEMO)	0		0	0.00		0.00

INVESTMENT	PARTS	PARTS%	PIECES	EXT VALUE	VALUE%
NORMAL STOCK PARTS	2014	19.3%	6220	182204.61	64.1%
AUTOMATIC PHASEOUT (AP) PARTS	459	4.4%	456	33892.42	11.9%
DEALER PHASEOUT (DP) PARTS	0	0.0%	0	0.00	0.0%
MANUAL ORDER (MO) PARTS	1	0.0%	21	84.00	0.0%
NON-STOCK (NS) PARTS	7944	76.2%	802	67712.30	23.8%
NO PHASEOUT (NP) PARTS	0	0.0%	0	0.00	0.0%
OBSOLETE (OB) PARTS	0	0.0%	0	0.00	0.0%
REPLACED BY HOLD (RBH) PARTS	0	0.1%	0	0.00	0.2%
TOTAL INVESTMENT	10418	100.0%	7499	283893.33	100.0%
DIRTY CORE INVENTORY	9		9	9000.00	
NEW CORE INVENTORY	4		7	1300.00	

ACTIVITY	PARTS	PARTS%	ACCUM PARTS%	EXT VALUE	VALUE%	ACCUM VALUE%
CURRENT	1341	12.8%	12.8%	123817.16	43.6	43.6%
1-3 MONTHS	2069	19.8%	32.6%	72526.64	25.5	69.1%
4-6 MONTHS	1658	15.9%	48.5%	31308.36	11.0	80.1%
7-9 MONTHS	1482	14.2%	62.7%	28622.42	10.0	90.1%
10-12 MONTHS	1101	10.5%	73.2%	16773.08	5.9	96.0%
13-24 MONTHS	2756	26.4%	99.6%	10698.01	3.7	99.7%
25 MONTHS OR MORE	11	0.4%	100.0%	147.66	0.3	100.0%

05/30/2023

09:45:16

MONTHLY ANALYSIS

STORE 03 BRANCH 06 GETTEL HYUNDAI MM/YY 4/23

PAGE 2

SUMMARY

OUTSTANDING ORDERS	PARTS	PARTS%	PIECES	EXT VALUE	VALUE%	
STOCK ORDER	86	47.2%	291	8308.10	14.3%	
STOCK ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	
STOCK ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	
SUPPLEMENTAL ORDER	0	0.0%	0	0.00	0.0%	
SUPPLEMENTAL ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	
SUPPLEMENTAL ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	
CUSTOMER ORDER	96	52.7%	105	49505.42	85.6%	
CUSTOMER ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	
CUSTOMER ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	
EMERGENCY PURCHASES	0	0.0%	0	0.00	0.0%	
OTHER ORDERS	0	0.1%	0	0.00	0.1%	
TOTAL OUTSTANDING ORDERS	182	100.0%	396	57813.52	100.0%	
PROCESSED ORDERS	PARTS	PARTS%	PIECES	MTD	MTD%	YTD
STOCK ORDER	635	44.1%	1934	74312.02	26.6%	252384.33
STOCK ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
STOCK ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
CUSTOMER ORDER	804	55.8%	967	204676.54	73.3%	738673.84
CUSTOMER ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
CUSTOMER ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
EMERGENCY PURCHASES	0	0.0%	0	0.00	0.0%	0.00
OTHER ORDERS	0	0.1%	0	0.00	0.1%	0.00
TOTAL PROCESSED ORDERS	1439	100.0%	2901	278988.56	100.0%	991058.17
FORCED ORDERS	0		0	0.00		0.00
RECEIPTS	PARTS	PARTS%	PIECES	MTD	MTD%	YTD
STOCK ORDER	772	42.2%	6636	119949.90	35.8%	391267.59
STOCK ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
STOCK ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
CUSTOMER ORDER	866	47.4%	1126	193892.07	57.9%	677820.80
CUSTOMER ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
CUSTOMER ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
EMERGENCY PURCHASES	0	0.0%	0	0.00	0.0%	0.00
OTHER ORDERS	189	10.4%	302	20720.76	6.3%	82537.33
TOTAL RECEIPTS	1827	100.0%	8064	334562.73	100.0%	1151625.72
PURCHASES DISCOUNT	4		102	791.45		3773.61

05/30/2023

09:45:16

MONTHLY ANALYSIS

STORE 03 BRANCH 06 GETTEL HYUNDAI MM/YY 4/23

PAGE 3

SUMMARY

ADDS/DELETES/ADJUSTS	PARTS	PIECES	MTD	YTD
-----	-----	-----	-----	-----
ADDED PARTS	408	0	0.00	0.00
DELETED PARTS	332	0	0.00	0.00
MINUS ADJUSTMENTS	29	-675	-7094.97	-42014.97
PLUS ADJUSTMENTS	27	127	1251.13	26894.22
PHYSICAL INVENTORY ADJUSTMENTS	0	0	0.00	-1754.10
RETURNED PARTS	54	-64	-13853.64	-63671.24
RETURNED CORE PARTS	0	0	0.00	0.00
NEGATIVE BALANCE ADJUSTMENTS	126	-3	-1542.79	-88.40
COST PRICE ADJUSTMENTS	2	-326	-1031.86	-15011.20
INVENTORY REALLOCATION	0	0	0.00	0.00
-----	-----	-----	-----	-----
TOTAL ADDS/DELETES/ADJUSTS	978	-941	-22272.13	-95645.69
-----	-----	-----	-----	-----
APPRECIATION/FIRST PRICING	PARTS	PIECES	MTD	YTD
-----	-----	-----	-----	-----
APPRECIATION - FACTORY MASTER UPDATE	0	0	0.00	8126.67
APPRECIATION - MANUAL UPDATE	7	273	104.14	504.57
-----	-----	-----	-----	-----
TOTAL APPRECIATION	7	273	104.14	8631.24
-----	-----	-----	-----	-----
FIRST PRICING - FACTORY MASTER UPDATE	0	0	0.00	0.00
FIRST PRICING - MANUAL UPDATE	0	0	0.00	0.00
-----	-----	-----	-----	-----
TOTAL FIRST PRICING	0	0	0.00	0.00
-----	-----	-----	-----	-----
TOTAL APPRECIATION/FIRST PRICING	7	273	104.14	8631.24
-----	-----	-----	-----	-----
OPENING/CLOSING SUMMARY	PARTS	PIECES	MTD	YTD
-----	-----	-----	-----	-----
OPENING INVENTORY	10321	6879	259255.58	259468.51
CLOSING INVENTORY	10418	7499	283893.33	283893.33
PERCENT OF CHANGE	0.9%	9.0%	9.5%	9.4%
-----	-----	-----	-----	-----
MISCELLANEOUS	PARTS	PIECES	EXT VALUE	
-----	-----	-----	-----	-----
OUT OF STOCK	8596	0	0.00	
NO COST	5	0	0.00	
NO FACTORY RECORD	70	2918	15720.16	
NO SERVICE	4	6	96.90	
MINUS ON HAND	0	0	0.00	
PHASED IN	88	29	3080.91	
CONVERTED TO AUTOMATIC PHASEOUT (AP)	261	55	4151.74	
-----	-----	-----	-----	-----
BUSINESS RATIOS				
-----	-----	-----	-----	-----
LEVEL OF SERVICE	100.0%			
STOCK ORDER PERFORMANCE	24.1%			
GROSS TURNOVER RATE	11.8			
TRUE TURNOVER RATE	4.3			