





Days in Inventory	Unit Sales	Total Front Gross \$	Total F&I Gross \$	\$ PUVR	% of total unit sales
0 - 30 Days	101	\$132,741	\$97,332	\$2,278	62%
31 - 45 Days	23	\$23,193	\$23,627	\$2,036	14%
46 - 60 Days	9	\$13,309	\$10,454	\$2,640	5%
60 - 90 Days	17	\$15,603	\$16,922	\$1,913	10%
90 Days and Over	14	-\$3,808	\$13,855	\$718	9%
<b>Total</b>	<b>164</b>	<b>\$181,038</b>	<b>\$162,190</b>		

\$ PUVR result of adding Front Gross \$\$ and F&I Gross \$\$ divided by Number of sales  
% of total unit sales result of dividing unit sales in age bucket by total unit sales