

Date Sold	Stock #	Year	Make	Model	Days in Stock	Front End Gross	Finance Gross
3/15/2018	18-581A	16	CHEV	EQUINOX	1	5658	4074
3/20/2018	1630A	16	CHEV	SILVERADO	1	0	1805
4/14/2018	1678A	16	CHEV	CRUZE	1	0	2375
12/3/2018	1596A	14	GMC	ACADIA	2	2560	3896
5/4/2018	18-579A	12	CHEV	EQUINOX	3	4381	399
3/24/2018	18-693A	15	CHEV	EQUINOX	4	4606	2201
6/4/2018	18-507A	12	CHEV	EQUINOX	4	2857	399
4/26/2018	1506B	15	CHEV	CRUZE	4	209	3770
10/3/2018	1501B	14	GMC	ACADIA	5	3196	4001
4/30/2018	1653B	15	CHEV	TRAX	5	2539	229
9/4/2018	1631B	13	GMC	SIERRA	6	3987	399
5/3/2018	17-1056A	13	CHEV	SILVERADO	7	6669	1687
3/31/2018	1631A	16	CHEV	SILVERADO	7	5374	7366
2/4/2018	1632A	15	JEEP	CHEROKEE	7	1559	1729
9/4/2018	1647A	17	CHEV	CRUZE	7	2289	2847
6/3/2018	18-137A	13	CHEV	EQUINOX	8	3566	1051
3/13/2018	1579A	17	CHEV	TRAX	8	1521	1507
4/13/2018	18-634A	14	CHEV	SILVERADO	8	4641	4283
4/14/2018	1663A	16	VW	GOLF	8	1467	399
4/23/2018	1675A	17	CHEV	CRUZE	8	1185	3470
4/30/2018	18-832A	15	HONDA	FIT	8	2613	399
4/19/2018	18-640A	13	TOYOTA	RAV 4	9	1211	399
3/16/2018	18-149A	16	NISSAN	ROGUE	10	2741	399
4/13/2018	18-173A	15	CHEV	CRUZE	10	3647	399
4/28/2018	18-928A	15	CHEV	COLORADO	10	3111	1599
3/3/2018	18-548A	12	CHEV	EQUINOX	12	5299	2495
3/17/2018	1573A	17	CHEV	TRAX	12	3041	5368
3/31/2018	1515B	17	CHEV	TRAX	12	3137	2997
4/28/2018	17-612A	16	CHEV	IMPALA	12	4511	680
6/3/2018	18-425A	12	CHEV	CRUZE	13	2778	3047
10/3/2018	18-244A	17	CHEV	SILVERADO	13	4155	1282

3/13/2018	18-544A	15	GMC	ACADIA	13	3596	4998
4/4/2018	1503B	14	CHEV	MALIBU	13	2918	1730
9/4/2018	1519B	14	CHRYSLER	200	13	4867	1582
4/24/18	1607B	14	CHRYSLER	300C	13	3391	2642
2/3/2018	1539A	17	CHEV	EQUINOX	14	2722	4010
3/17/2018	1570A	17	CHEV	IMPALA	14	570	1599
3/17/2018	1585A	17	CHEV	CRUZE	14	1124	399
3/19/2018	1581A	17	CHEV	TRAX	14	2729	2800
3/16/2018	1504B	14	DODGE	CARAVAN	14	3911	2199
3/27/2018	18-546A	13	GMC	ACADIA	14	4387	4590
2/4/2018	18-554A	17	CHEV	TRAVERSE	14	5018	4070
4/23/18	18-827A	12	CHEV	EQUINOX	14	1625	2897
7/3/2018	1487B	15	CHEV	CRUZE	15	3355	1381
3/17/2018	18-631A	14	CHEV	TRAVERSE	15	1967	899
3/27/2018	18-426A	14	CHEV	SILVERADO	15	2007	399
3/29/2018	1579B	12	JEEP	WRANGLER	15	3183	899
2/4/2018	1616A	17	CHRYSLER	PACIFICA	15	4880	3859
5/4/2018	18-723A	16	CHEV	CRUZE	15	3906	2545
3/16/2018	18-679A	16	CHEV	SILVERADO	16	4796	5528
3/31/2018	17-827A	15	CHEV	CORVETTE	16	6574	399
4/4/2018	1570B	12	CHEV	IMPALA	16	2052	680
12/4/2018	18-503A	15	CHEV	CRUZE	16	4982	2300

Days in Inventory	Unit Sales	Total Front Gross \$	Total F&I Gross \$	\$ PUVR	% of total unit sales
0 - 30 Days	95	\$271,001	\$226,945	\$5,241.54	49%
31 - 45 Days	38	\$79,155	\$102,660	\$4,784.61	20%
46 - 60 Days	28	\$43,281	\$89,214	\$4,731.96	15%
60 - 90 Days	29	\$23,092	\$91,855	\$3,963.69	15%
90 Days and Over	3	-\$3,415	\$4,877	\$487.33	1%
Total	193	\$413,114	\$515,551		

\$ PUVR result of adding Front Gross \$\$ and F&I Gross \$\$ divided by Number of sales
% of total unit sales result of dividing unit sales in age bucket by total unit sales