

ANALYSIS FOR MONTH ENDING 05/12/2023 VENDOR = Chrysler, Fiat

	No. of Parts	%	VALUE	%	ON-HAND Piece Count	R E C E I P T S					
						STOCKS			SPECIALS		
						PT Ct.	Pc. Ct.	Value	PT Ct.	Pc. Ct.	Value
INVENTORY											
ACTIVE PARTS	1532	17.6	215556.65	40.6	10080						
AUTO PHASE-OUT PARTS	1634	18.8	134617.96	25.3	4018						
DEALER PHASE-OUT PARTS	2		16.40		4						
MANUAL ORDER PARTS	2		1449.00	.3	105						
NON-STOCK PARTS	5531	63.6	179697.34	33.8	1941						
TOTAL INVENTORY	8701	100.0	531337.35	100.0	16148						
CLEAN CORES VALUE	549		31815.00		152						
INVENTORY WITH CLEAN CORES	0		563152.35		0						
INVENTORY BY GL											
INV-PARTS&ACCESSORIES	8681	99.8	549674.34	97.6	12533	COI GL: 130					
INV-TIRES&TUBES	13	.1	0.00		0	COI GL: 133					
BULK OIL	7	.1	13478.01	2.4	3641	COI GL: 133A					
SALES (AT COST)											
ACTIVE PARTS	174	58.8	20278.02	36.0	1131						
AUTO PHASE-OUT PARTS	9	3.0	2685.20	4.8	9						
DEALER PHASE-OUT PARTS	0		0.00		0						
MANUAL ORDER PARTS	1	.3	82.80	.1	6						
NON-STOCK PARTS	112	37.8	33249.80	59.1	136						
TOTAL SALES (AT COST)	296	100.0	56295.82	100.0	1282						
TOTAL LOST SALES	61		26694.80		83						
TOTAL EMERGENCY PURCHASES	8		1063.80		9						
LEVEL OF SERVICE		80.7		66.6							
INVENTORY BY SOURCE											
SRC 300 STANDARD	2866	32.9	71156.79	13.4	987	16	43	679.30	106	149	24891.10
SRC 303 BELTS/HOSE	15	.2	4509.12	.8	201	0	0	0.00	1	1	31.85
SRC 304 A CLASS	24	.3	3283.95	.6	758	3	3	109.00	0	0	0.00
SRC 305 B CLASS	120	1.4	17840.04	3.4	338	0	0	0.00	0	0	0.00
SRC 306 C CLASS	5612	64.5	409303.50	77.0	9566	64	381	10781.35	46	50	15466.40
SRC 310 TIRES	13	.1	0.00		0	0	0	0.00	0	0	0.00
SRC 317 GOG	7	.1	13478.01	2.5	3615	0	0	0.00	0	0	0.00
SRC 400 MENU PRICED PARTS	12	.1	10375.15	2.0	578	1	120	948.00	0	0	0.00
SRC 401 MISC	31	.4	1390.79	.3	176	0	0	0.00	0	0	0.00
SRC 402	1		0.00		0	0	0	0.00	0	0	0.00
SALES (AT COST) BY SOURCE											
SRC 300 STANDARD	96	31.6	26763.90	44.6	145						
SRC 303 BELTS/HOSE	4	1.3	196.03	.3	6						
SRC 304 A CLASS	4	1.3	74.15	.1	4						
SRC 305 B CLASS	1	.3	11.30		2						
SRC 306 C CLASS	186	61.2	29490.36	49.1	387						
SRC 317 GOG	4	1.3	2440.34	4.1	612						
SRC 400 MENU PRICED PARTS	4	1.3	851.85	1.4	96						
SRC 401 MISC	5	1.6	212.79	.4	14						

ANALYSIS FOR MONTH ENDING 05/12/2023 VENDOR = Chrysler, Fiat

SALES MOVEMENT

Month To Date	542	6.2	57556.25	10.8	5951
NO-SALE 1 TO 3 MONTHS	2945	33.8	121025.74	22.8	3778
NO-SALE 4 TO 6 MONTHS	1416	16.3	101695.85	19.1	1416
NO-SALE 7 TO 9 MONTHS	1135	13.0	47855.70	9.0	647
NO-SALE 10 TO 12 MONTHS	1054	12.1	33764.51	6.4	581
NO-SALE 13 TO 15 MONTHS	209	2.4	26231.46	4.9	578
NO-SALE OVER 15 MONTHS	1400	16.1	143207.84	27.0	3197

STATUS CHANGES & PARTS DROPPED

PARTS PHASED IN	1		5.65		1
PARTS PHASED OUT	12		877.85		22
PARTS DROPPED	299		0.00		0

ANALYSIS FOR MONTH ENDING 05/12/2023 VENDOR = Chrysler, Fiat

DataPoint	Description	
	Number of Parts on ROs	1120
	Number of Parts Filled OSF	1035
DP1	RO Off the Shelf Fill %	92.41 %
DP2	Total Idle Capital %	33.99 %
DP3	Negative On Hand	16060.62
DP4	Parts with no Bin	150.00
DP5	Parts with no Cost	12
DP6	Monthly Closing Inventory Value	531337.35
DP7	Lost Sales	30419.80
DP8	True Turns ((R-S)*12/Y)*(V/100)	.2991

DSP Totals

Line	Description	
A	Number of Stocking Parts on ROs	1017
B	Number of Stocking Parts Filled OSF	979
C	RO Off the Shelf Fill % (B/A)*100	96.26 %
D	Value of Stocking Parts with MNS 6-11	46711.45
E	Value of Stocking Parts with MNS 12+	15699.00
F	Value of Non-Stock Parts with MNS 3-5	59566.20
G	Value of Non-Stock Parts with MNS 6-8	30235.75
H	Value of Non-Stock Parts with MNS 9-11	22434.81
I	Value of Non-Stock Parts with MNS 12+	164880.50
J	Total Idle Capital %((E+I)/Y)*100	33.99 %
K	Number of Parts with Negative O.H.	60
L	Value of Parts with Negative O.H.	16060.62
M	Number of Parts with No Bin	1
N	Value of Parts with No Bin	150.00
O	Number of Parts with No Cost	12

Month to Date Totals (Current through

P	Number of Parts/Trans with Lost Sales	61
Q	Value of Lost Sales	30419.80

Monthly Totals for (Month) Closed on

R	Monthly Cost of Sales	56295.82
S	Monthly Returns From Customers	315.55
	Monthly Cycle Returns to Vendor	.00
	Decreasing Manual Onhand Adjustments	3072.15
	Increasing Manual Onhand Adjustments	1326.17
	Physical Inventory Adjustments (Net)	.00
T	Monthly Stock Order Receipts	12517.65
U	Monthly Receipts	52907.00
V	Stock Order Utilization (T/U)*100	23.66 %
W	Month Close Inventory - Stock Parts	215556.65
X	Month Close Inventory- Non-Stock Parts	315780.70
Y	Month Close Inventory - All Parts	531337.35
	I/O Part Sales	7605.47
	I/O Part Returns and Deletes	-126.42

ANALYSIS FOR MONTH ENDING 05/12/2023 VENDOR = duplicat

	No. of Parts	%	VALUE	%	ON-HAND Piece Count	R E C E I P T S			SPECIALS		
						STOCKS	Value	PT Ct.	Pc. Ct.	Value	PT Ct.
INVENTORY											
ACTIVE PARTS	1	25.0	10.00	7.4	40						
AUTO PHASE-OUT PARTS	2	50.0	112.30	83.3	7						
DEALER PHASE-OUT PARTS	0		0.00		0						
MANUAL ORDER PARTS	0		0.00		0						
NON-STOCK PARTS	1	25.0	12.45	9.2	3						
TOTAL INVENTORY	4	100.0	134.75	100.0	50						
INVENTORY BY GL											
INV-PARTS&ACCESSORIES	4	100.0	134.75	100.0	50	COI GL: 130					
SALES (AT COST)											
ACTIVE PARTS	0		0.00		0						
AUTO PHASE-OUT PARTS	0		0.00		0						
DEALER PHASE-OUT PARTS	0		0.00		0						
MANUAL ORDER PARTS	0		0.00		0						
NON-STOCK PARTS	0		0.00		0						
TOTAL SALES (AT COST)	0	100.0	0.00	100.0	0						
TOTAL LOST SALES	0		0.00		0						
TOTAL EMERGENCY PURCHASES	0		0.00		0						
LEVEL OF SERVICE											
INVENTORY BY SOURCE											
SRC 888 DUPLICATE	4	100.0	134.75	100.0	50	0	0	0.00	0	0	0.00
SALES (AT COST) BY SOURCE											
SALES MOVEMENT											
Month To Date	0		0.00		0						
NO-SALE 1 TO 3 MONTHS	0		0.00		0						
NO-SALE 4 TO 6 MONTHS	1	25.0	5.50	4.1	1						
NO-SALE 7 TO 9 MONTHS	2	50.0	22.45	16.7	43						
NO-SALE 10 TO 12 MONTHS	0		0.00		0						
NO-SALE 13 TO 15 MONTHS	0		0.00		0						
NO-SALE OVER 15 MONTHS	1	25.0	106.80	79.3	6						
STATUS CHANGES & PARTS DROPPED											
PARTS PHASED IN	0		0.00		0						
PARTS PHASED OUT	0		0.00		0						
PARTS DROPPED	0		0.00		0						

ANALYSIS FOR MONTH ENDING 05/12/2023 VENDOR = duplicat

DataPoint	Description	
	Number of Parts on ROs	0
	Number of Parts Filled OSF	0
DP1	RO Off the Shelf Fill %	0.00 %
DP2	Total Idle Capital %	79.26 %
DP3	Negative On Hand	.00
DP4	Parts with no Bin	.00
DP5	Parts with no Cost	
DP6	Monthly Closing Inventory Value	134.75
DP7	Lost Sales	.00
DP8	True Turns ((R-S)*12/Y)*(V/100)	.0000

DSP Totals

Line	Description	
A	Number of Stocking Parts on ROs	0
B	Number of Stocking Parts Filled OSF	0
C	RO Off the Shelf Fill % (B/A)*100	0.00 %
D	Value of Stocking Parts with MNS 6-11	10.00
E	Value of Stocking Parts with MNS 12+	.00
F	Value of Non-Stock Parts with MNS 3-5	.00
G	Value of Non-Stock Parts with MNS 6-8	17.95
H	Value of Non-Stock Parts with MNS 9-11	.00
I	Value of Non-Stock Parts with MNS 12+	106.80
J	Total Idle Capital %((E+I)/Y)*100	79.26 %
K	Number of Parts with Negative O.H.	
L	Value of Parts with Negative O.H.	.00
M	Number of Parts with No Bin	
N	Value of Parts with No Bin	.00
O	Number of Parts with No Cost	

Month to Date Totals (Current through

P	Number of Parts/Trans with Lost Sales	
Q	Value of Lost Sales	.00

Monthly Totals for (Month) Closed on

R	Monthly Cost of Sales	.00
S	Monthly Returns From Customers	.00
	Monthly Cycle Returns to Vendor	.00
	Decreasing Manual Onhand Adjustments	.00
	Increasing Manual Onhand Adjustments	.00
	Physical Inventory Adjustments (Net)	.00
T	Monthly Stock Order Receipts	.00
U	Monthly Receipts	.00
V	Stock Order Utilization (T/U)*100	0.00 %
W	Month Close Inventory - Stock Parts	10.00
X	Month Close Inventory- Non-Stock Parts	124.75
Y	Month Close Inventory - All Parts	134.75
	I/O Part Sales	.00
	I/O Part Returns and Deletes	.00

ANALYSIS FOR MONTH ENDING 05/12/2023 VENDOR = TOTAL											
INVENTORY	No. of Parts	%	VALUE	%	ON-HAND Piece Count	R E C E I P T S				SPECIALS	
						PT Ct.	Pc. Ct.	Value	PT Ct.	Pc. Ct.	Value
ACTIVE PARTS	1533	17.6	215566.65	40.6	10120						
AUTO PHASE-OUT PARTS	1636	18.8	134730.26	25.4	4025						
DEALER PHASE-OUT PARTS	2		16.40		4						
MANUAL ORDER PARTS	2		1449.00	.3	105						
NON-STOCK PARTS	5532	63.5	179709.79	33.8	1944						
TOTAL INVENTORY	8705	100.0	531472.10	100.0	16198						
CLEAN CORES VALUE	549		31815.00		152						
INVENTORY WITH CLEAN CORES	0		563287.10		0						

INVENTORY BY GL

INV-PARTS&ACCESSORIES	8685	99.8	549809.09	97.6	12583	COI GL: 130
INV-TIRES&TUBES	13	.1	0.00		0	COI GL: 133
BULK OIL	7	.1	13478.01	2.4	3641	COI GL: 133A

SALES (AT COST)

ACTIVE PARTS	174	58.8	20278.02	36.0	1131
AUTO PHASE-OUT PARTS	9	3.0	2685.20	4.8	9
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LEVEL OF SERVICE		80.7		66.6	

INVENTORY BY SOURCE

SRC 300 STANDARD	2866	32.9	71156.79	13.4	987	16	43	679.30	106	149	24891.10
SRC 303 BELTS/HOSE	15	.2	4509.12	.8	201	0	0	0.00	1	1	31.85
SRC 304 A CLASS	24	.3	3283.95	.6	758	3	3	109.00	0	0	0.00
SRC 305 B CLASS	120	1.4	17840.04	3.4	338	0	0	0.00	0	0	0.00
SRC 306 C CLASS	5612	64.5	409303.50	77.0	9566	64	381	10781.35	46	50	15466.40
SRC 310 TIRES	13	.1	0.00		0	0	0	0.00	0	0	0.00
SRC 317 GOG	7	.1	13478.01	2.5	3615	0	0	0.00	0	0	0.00
SRC 400 MENU PRICED PARTS	12	.1	10375.15	2.0	578	1	120	948.00	0	0	0.00
SRC 401 MISC	31	.4	1390.79	.3	176	0	0	0.00	0	0	0.00
SRC 402	1		0.00		0	0	0	0.00	0	0	0.00
SRC 888 DUPLICATE	4		134.75		50	0	0	0.00	0	0	0.00

SALES (AT COST) BY SOURCE

SRC 300 STANDARD	96	31.6	26763.90	44.6	145
SRC 303 BELTS/HOSE	4	1.3	196.03	.3	6
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SRC 305 B CLASS	1	.3	11.30		2
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NO-SALE 4 TO 6 MONTHS	1417	16.3	101701.35	19.1	1417
NO-SALE 7 TO 9 MONTHS	1137	13.1	47878.15	9.0	690
NO-SALE 10 TO 12 MONTHS	1054	12.1	33764.51	6.4	581
NO-SALE 13 TO 15 MONTHS	209	2.4	26231.46	4.9	578
NO-SALE OVER 15 MONTHS	1401	16.1	143314.64	27.0	3203

STATUS CHANGES & PARTS DROPPED

PARTS PHASED IN	1		5.65		1
PARTS PHASED OUT	12		877.85		22
PARTS DROPPED	299		0.00		0

ANALYSIS FOR MONTH ENDING 05/12/2023

SALES BY TYPE	SALES	COST	W-COMP	PROFIT
1 RETAIL	9818.86	7641.04	0.00	2177.82
2 WHOLESALE	3897.92	3134.23	0.00	763.69
3 INTERNAL	0.00	0.00	0.00	0.00
4 EMPLOYEE	1387.92	1068.77	0.00	319.15
5	0.00	0.00	0.00	0.00
6	0.00	0.00	0.00	0.00
7	0.00	0.00	0.00	0.00
8	0.00	0.00	0.00	0.00
TOTAL	15104.70	11844.04	0.00	3260.66
9 RO CUST PAY	23732.91	15234.06	0.00	8498.85
10 RO WARRANTY	24734.19	17193.45	0.00	7540.74
11 RO INTERNAL	5188.35	4049.83	0.00	1138.52
12 RO SVC CONT	0.00	0.00	0.00	0.00
13 RO EMPLOYEE	259.49	228.75	0.00	30.74
14 RO OIL4LIFE	0.00	0.00	0.00	0.00
15	0.00	0.00	0.00	0.00
TOTAL	53914.94	36706.09	0.00	17208.85