

[illegible]

[illegible]

Chris Flood

NADA Class 332 / Student 29

Days in Inventory	Unit Sales	Total Front Gross \$	Total F&I Gross \$	\$ PUVR	% of total unit sales
0 - 30 Days	106	\$141,134	\$137,389.00	\$2,627.57	48%
31 - 45 Days	46	\$55,707	\$54,557.00	\$2,397.04	21%
46 - 60 Days	22	\$27,386	\$32,028.00	\$2,700.63	10%
60 - 90 Days	31	\$37,373	\$33,338.00	\$2,281.00	13%
90 Days and Over	18	\$19,773	\$19,174.00	\$2,163.72	8%
Total	223	\$281,373	\$276,486.00	\$2,501.60	

\$ PUVR result of adding Front Gross \$\$ and F&I Gross \$\$ divided by Number of sales

% of total unit sales result of dividing unit sales in age bucket by total unit sales